RECOGNISING MALAYSIA'S
BIGGEST & BEST
PERFORMING COMPANIES

THE EDGE

BILLION RINGGIT Club 2014

APPLAUDING CORPORATE MALAYSIA'S BEST PERFORMERS

Welcome to this special supplement published to celebrate *The Edge* Billion Ringgit Club (BRC) 2014 awards and gala dinner held on Aug 11.

The fifth instalment of the BRC awards was made special by the attendance of Deputy Prime Minister Tan Sri Muhyiddin Yassin, who is also education minister. He was accompanied by Senator Datuk Seri Abdul Wahid Omar, Minister in the Prime Minister's Department, who was named an Outstanding CEO of Malaysia last year for his contribution to Corporate Malaysia between 2001 and 2013.

This year, a total of 178 companies qualified to be BRC members, an increase from 144 last year. The 178 made up 19% of the companies listed on Bursa Malaysia and their combined market capitalisation of RM1.54 trillion as at March 31, 2014, was about 91% of total market capitalisation.

The 178 BRC members booked revenue of RM701.2 billion and a collective pre-tax profit of RM116.8 billion last year. These companies also paid an estimated RM31 billion in corporate taxes last year, about 24% of the Inland Revenue Board's RM129 billion tax collection in 2013.

A total of 25 corporate awards went to 22 companies. Meanwhile, six companies took home awards in two categories for best corporate responsibility initiatives.

The BRC's coveted Company of the Year for 2014 award went to Dutch Lady Milk Industries Bhd, which scored a hat-trick this year by bagging the Best Performing Stock (Consumer Products) for the third straight year.

DiGi.Com Bhd, which was BRC2013's Company of the Year, won the Most Profitable Company award in the big cap category as well as the trading/services, hotel, IPC and technology sectors.

The third multiple winner was Malaysian Building Society Bhd, which took home two awards in the finance sector for Most Profitable Company and Highest Profit Growth Company.

We also acknowledged two outstanding CEOs this year — Sunway Group founder and executive chairman Tan Sri Jeffrey Cheah and Axiata Group Bhd president and group CEO Datuk Seri Jamaludin Ibrahim — for having shown exemplary leadership in building businesses and creating value for all stakeholders.

Congratulations to all winners.

The BRC awards and gala dinner were made possible by our valued partners — main sponsor OCBC Bank (M), official car partner Lexus Malaysia and supporting sponsor Audemars Piguet. Thank you for your continuous support.

We would also like to acknowledge the panel of judges for the corporate responsibility component, our auditor Deloitte Malaysia and Canali for the men's fashion show during the gala dinner and prizes for the outstanding CEOs.

To our readers and investing public, we hope you will find the information in this supplement a useful guide to the performance of Malaysia's leading public listed companies.

Ho Kay Tat
Publisher & Group CEO
The Edge Media Group

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AD-TRAFFIC COORDINATOR | ABHILASH NAIR (603) 7721 8004
EMAIL | mkt.ad@bizedge.com

CORPORATE
PUBLISHER & GROUP CEO | HO KAY TAT
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WE WELCOME YOUR COMMENTS, LETTERS AND CRITICISM.
PHONE (03) 7721 8000
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BILLION RINGGIT Club

RISING PRESENCE

BY CINDY YEAP

This year's 178 *The Edge* Billion Ringgit Club (BRC) members made up about 19% of the number of listed companies as at March 31 — the membership cut-off date. They collectively command a market capitalisation of RM1.54 trillion or some 91% of the total market cap on Bursa Malaysia. There were 144 BRC members last year.

The combined revenue of the BRC2014 members was up 9.3% year on year to RM701.2 billion from RM641.5 billion in 2013. To put that into perspective, the combined revenue was some 69% of Malaysia's 2013 nominal GDP of RM1.01 trillion.

The members made a collective pre-tax profit of RM116.8 billion, compared with RM118.4 billion in 2013, and paid about RM31 billion taxes last year — that's some 24% of the RM129 billion taxes collected by the Inland Revenue Board (IRB) in 2013.

The IRB reportedly aims to collect RM140 billion taxes in 2014 — a reflection, perhaps, of greater dominance by BRC members next year.

Helped by some large initial public offerings, there were 35 BRC members with at least RM10 billion market cap this year, up from 33 last year. The 35 companies command over RM1.1 trillion market cap or two-thirds of the RM1.7 trillion combined market cap of all Bursa-listed companies as at end-March 2014. Last year's 33 commanded RM970.5 billion in combined market cap, also about two-thirds of the total pool.

Of the 26 new BRC members this year, nine came from IPOs and listings. They are AirAsia X Bhd, Berjaya Auto Bhd, Gas Malaysia Bhd, IOI Properties Group Bhd, Karex Bhd, Matrix Concepts Holdings Bhd, UMW Oil & Gas Corp Bhd, Westports Holdings Bhd and MPHB Capital Bhd, which houses the non-gaming assets of Multi-Purpose Holdings Bhd (now known as Magnum Bhd).

Twelve "old BRC members" made a comeback this year after a hiatus last year, while the four 2013 members that did not make the cut this year have all been delisted. The four are Tradewinds (M) Bhd (delisted April 4, 2013); Tradewinds Plantation Bhd (delisted May 10, 2013); Tradewinds Corp Bhd (delisted Sept 26, 2013) and Al-Hadharah Boustead REIT, which was delisted on Feb 19 this year. Padiberas Nasional Bhd, which delisted on April 18 this year after the March 31 membership cut-off date, is still counted as a BRC2014 member.

Meanwhile, Malayan Banking Bhd remained the country's largest listed company with a market cap of RM85.84 billion as at end-March, up 8.8% y-o-y from RM78.92 billion in the previous corresponding period.

Public Bank Bhd kept its No 2 position as the second largest listed company by market cap but Tenaga Nasional Bhd climbed five places to the No 3 spot as at March 31 this year, from eighth place as at end-March 2013. Tenaga also rose from last year's fifth placing to the No 2 spot in terms of highest pre-tax profits this year, having booked RM5.86 billion pre-tax profits in financial year 2013.

There is still some distance to Maybank, though, which retained the top spot as the BRC member that made the highest pre-tax profit in FY2013 with RM8.87 billion. If the proposed mega bank merger between CIMB Group Holdings Bhd, RHB Capital Bhd and Malaysia

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MEMBERSHIP

	2014	2013	2012	2011
No of BRC companies	178 (19.06% of 934 listed cos)	144 (15.4% of 937 listed cos)	144 (15% of 937 listed cos)	185 (19% of 955 listed cos)
BRC combined market cap as at end-March (bil)	RM1,544.761	RM1,320.444	RM1,197.413	RM1,165.216
	17.0% y-o-y	10.3% y-o-y	2.8% y-o-y	25.5% y-o-y
BRC combined market representation (as at end-March)	90.91% total market cap of Bursa-listed companies	90.6% total market cap of Bursa-listed companies	88% total market cap of Bursa-listed companies	89% total market cap of Bursa-listed companies

RAISING THE BAR ON COMPETITIVENESS

This is an abridged version of Deputy Prime Minister Tan Sri Muhyiddin Yassin's speech at *The Edge* Billion Ringgit Club awards night on Aug 11

Malaysia is undergoing a transitional stage that will determine its future. As we move towards developed nation status, we need to urgently transform our economy and society so as to be more competitive globally. Since the introduction of the Economic Transformation Programme (ETP) in 2010, the government has put in place many initiatives to ensure that we are on track, where we see business-friendly policies being introduced and implemented. Businesses are being assisted by bold and ambitious measures to transform our economy, which will, in turn, ensure that we are a more attractive and favourable investment destination. We are investing in and promoting new growth industries that will provide significant opportunities to the private sector to participate in developments.

In order to make the private sector the new engine of growth, businesses need open, transparent and even-handed economic stewardship. Through greater liberalisation and deregulation, we aim to create a more competitive environment for the private sector to thrive.

The imperative to take action now is more compelling than before, given the current global economic conditions. To meet the challenges of ensuring sustainable growth amidst a highly competitive environment, Malaysia must tap the innate entrepreneurial spirit of its people to innovate and stay ahead of the competition. We have to reinvent and continue to revitalise our economy to enjoy further growth.

The Edge Billion Ringgit Club members are examples of such successes. You have done well in the domestic and international markets, and you have done well because of the exceptional quality of your products and services.

But a word of caution here, ladies and gentlemen: Competitiveness is a relative attribute and it is constantly changing. You can be competitive one day and be in the dumps the next. Just look at the list of winners from the early years of this programme. How many of these companies are still winners? How many have disappeared from the list? Let us also look at the list of "excellent" companies celebrated by world-renowned management gurus 10 or 15 years ago. How many of these have survived the test of time? How many can still be considered outstanding companies today?

This is a lesson to note for all of us: it is difficult enough to acquire competitiveness but it is even more difficult to maintain it. The marketplace is a brutal one. You have to work hard to be competitive, and harder still to stay competitive. This requires continuous and relentless effort. Take your foot off the pedal for a second and someone is likely to overtake you.

That is why the government is attempting to inculcate a culture of continuous improvement in our local economy.

We will continue to strengthen our global competitiveness through efforts targeted at enhancing Malaysia's investment environment and promoting policies that would increase trade, harness talents to achieve higher productivity growth, intensify efforts to reduce regulatory burden as well as strengthen the country's technological capabilities.

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RE-ENGINEERING MALAYSIA INTO A HIGHLY EFFICIENT, COMPETITIVE AND MERIT-BASED ECONOMY

This is an abridged version of the welcome address by Datuk Tong Kooi Ong, executive chairman of The Edge Media Group, at *The Edge* BRC awards

Our initiative to start *The Edge* Billion Ringgit Club was to recognise the best of Corporate Malaysia as measured by their market value, their profit growth and return on equity deployed, and the return they give to their shareholders both in share price performance and dividend payments over three consecutive years.

The underlying objective is to provide a guide to the public as to the best companies to invest in sustainably. The computations are audited and verified by Deloitte.

Although only 22 companies won the 25 financial performance awards given out tonight, many others performed well and you can check them out in *The Edge*.

This year, 178 companies qualified to be members of the BRC by virtue of having a market value of at least RM1 billion as at March 31. This is up 24% from 144 companies in 2013.

Combined, these 178 BRC members have a market capitalisation of RM1.54 trillion, up from RM1.32 trillion in 2013. BRC members make up the top 19% of all companies listed on Bursa Malaysia and their market capitalisation adds up to nearly 91% of the exchange's total market capitalisation.

BRC members' combined revenue in 2013 was RM701.2 billion, up about 9.3% from RM641.5 billion in the previous year, and they made a collective pre-tax profit of RM116.8 billion. BRC members paid an estimated RM31 billion in corporate taxes last year. This means the companies represented here tonight paid some 24% of the RM129 billion taxes the Inland Revenue Board collected in 2013.

The statistics show that despite the challenging economic conditions in the past year, most Malaysian companies have done quite well. This is a credit to the strength of Corporate Malaysia and tonight we recognise the best of them.

That said, the headwinds that we face are getting stronger with rising cost of business the biggest challenge. I believe that this problem can be tackled if we re-engineer our economy to one that is highly efficient, competitive and merit-based. As business people, we hope that government policies are tailored towards this direction as unnecessary hidden costs must be flushed out of the system.

We also hope that policy reversals that are disruptive to long-term business planning can be minimised. Transparency and predictability are essential to decision-makers in business as sudden changes can have a negative impact on the bottom line, which will lead to lower tax revenue paid to the government.

A successful company is not about the bricks and mortar or the hardware but the people in the company and those who lead

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'PUNCHING ABOVE OUR WEIGHT'

FROM PAGE 5

I can go on and on about what we are doing to make our economy competitive. I can tell you about how we have reduced the cost of doing business by simplifying our laws and getting rid of unnecessary rules and regulations. I can tell you about how we have improved the delivery of public services and made the government more transparent and accountable.

But you already know all these. Institutions like the World Bank and research organisations like the World Economic Forum and the Institute of Management Development too have recognised our efforts. That is reflected in our steady climb up the ladder of global competitiveness rankings.

Therefore, it is heartening to note that in the World Competitiveness Yearbook 2014, Malaysia has been recognised as the 12th most competitive economy among the 60 economies ranked. This placed Malaysia ahead of economies like the UK (16th), Australia (17th), Finland (18th), New Zealand (20th), Japan (21st) and South Korea (26th), to mention but a few. We will not stop there. We aim to be among the top 10 most competitive economies in the next few years.

The point of all this is to impress on you that improving our national competitiveness is a very important objective and that we all have a responsibility to achieve this, individually and collectively, small companies and big companies alike. We are a small nation, but if we want to compete, we need to punch above our weight.

Malaysia's captains of industry, like those present here today, play an integral role in helping us realise these goals. That is why they are so important to this country. And that is why we want to say "thank you" to them and well done.

Today, Malaysia's labour force includes a young, local, educated and productive workforce, which is sustained by the government's continuous support for human resources development.

In line with our strong commitment to education, the Ministry of Education has released the National Education Blueprint, which is a 12-year plan to ensure that our education system grows in tandem with the competitive global economy. With education being our number one priority, our 2014 national budget allocated a substantial amount to enhance educational performance and skills training. While there are 20 public and 21 private universities, there are over 400 colleges, polytechnics and industrial training institutes in the country.

Complementing the government's efforts, the private sector has set up a number of educational institutions that generate a larger pool of skilled professionals and semi-professionals.

As an education hub within the region, Malaysia not only draws international students but also foreign universities to our shores, reflected in the opening of branch campuses around the country. Besides formal education options, public training institutions, such as technical schools, industrial training institutes, polytechnics and skills development centres, have sprouted to meet the ever-growing requirements of the industrial sector.

Apart from this, we have also embarked on public-private partnership initiatives, such as the Trust Schools and Teach for Malaysia Programme. These initiatives are to harness the strengths and expertise of the private sector and non-governmental organisations to provide an impetus to improve the quality of our schools and promote the efficiencies and effectiveness of the education delivery system.

As the Minister of Education, I must also congratulate *The Edge* for the initiative it has taken through The Edge Education Foundation to promote financial literacy and to improve the standard of English amongst our schoolchildren. I am told that this year, 50% of the money raised at *The Edge* Rat Race in October will be used to fund these two programmes in selected schools with the rest going to other charities for the needy.

I'm also delighted to know that *The Edge* is working with Securities Commission Malaysia to develop the next generation of Malaysian investors through the setting up of investor clubs in colleges and universities and providing them with the tools to learn the skills of investing. I hope that the BRC members will lend their support to these initiatives as the youthful generation of school and university students are the potential future shareholders of your companies. E

WORKING TOWARDS A MORE INCLUSIVE SOCIETY

FROM PAGE 5

them. Tonight, we will recognise two outstanding corporate leaders who have shown exemplary leadership in building their businesses and creating value for all their stakeholders.

The business community should, of course, not be concerned with just revenue and profit. Corporate Malaysia needs to contribute to making Malaysia a more inclusive society in which every Malaysian has a fair share of the country's prosperity. And we must help those who are in need of support.

This is why *The Edge* BRC awards also recognise companies that make exemplary contributions in terms of corporate responsibility and this year, six companies have been selected by our panel of judges. Three are for companies with market capitalisation of RM10 billion and above and three for companies with market capitalisation of below RM10 billion.

On our part, The Edge Media Group has, through our annual Rat Race in the past 14 years, raised more than RM17 million for around 200 charities throughout the country. We would like to extend a big thank you to Corporate Malaysia for your continuous support of the Rat Race, which this year takes place on Sept 23.

This year, part of the proceeds from the Rat Race will be used by The Edge Education Foundation, which we started two years ago, for programmes to promote financial literacy and English among school and college students.

With the endorsement of Securities Commission Malaysia (SC), we will also form investment clubs in selected universities to educate the next generation of Malaysians on investing in the right way through an online virtual investment game called EdgeWiz, which will also be open to the public in general.

You invest with virtual money but your performance will be judged on the actual share price performance of the companies. EdgeWiz is, therefore, the ideal platform for new investors to learn the skills of smart investing without putting real money at risk.

EdgeWiz complements the SC's investor empowerment initiative called InvestSmart, which was launched in June to promote more informed retail participation in the capital market. We hope that the members of BRC will support this effort by adopting these investment clubs as today's college students will be future investors in your companies. E

FROM PAGE 4

Building Society Bhd goes through, there will likely be another placing change. RHB Capital's RM2.47 billion pre-tax profit in FY2013 placed it at No 12, down one spot from last year.

In terms of revenue, Sime Darby Bhd retained the top placing with RM47.2 billion in revenue in FY2013. Tenaga retained the No 2 spot with RM37.13 billion while Maybank edged past Petronas Dagangan Bhd to place third. (See Top 20 tables on page S27 for details.)

Beyond the qualitative numbers, it is heartening to note that top BRC members scored decent points on their corporate responsibility (CR) initiatives — a factor that's likely to help them achieve sustainable growth over the longer term and promote greater inclusiveness in Malaysia. Still, even companies that are doing well on CR initiatives have to continuously step up their game as indications are that expectations of the CR judges are getting higher.

With the era of ultra-low interest rates or "cheap debt" regime coming to an end, companies will have to reposition themselves for a new normal. It will be interesting to see the changes in the membership and rankings ahead.

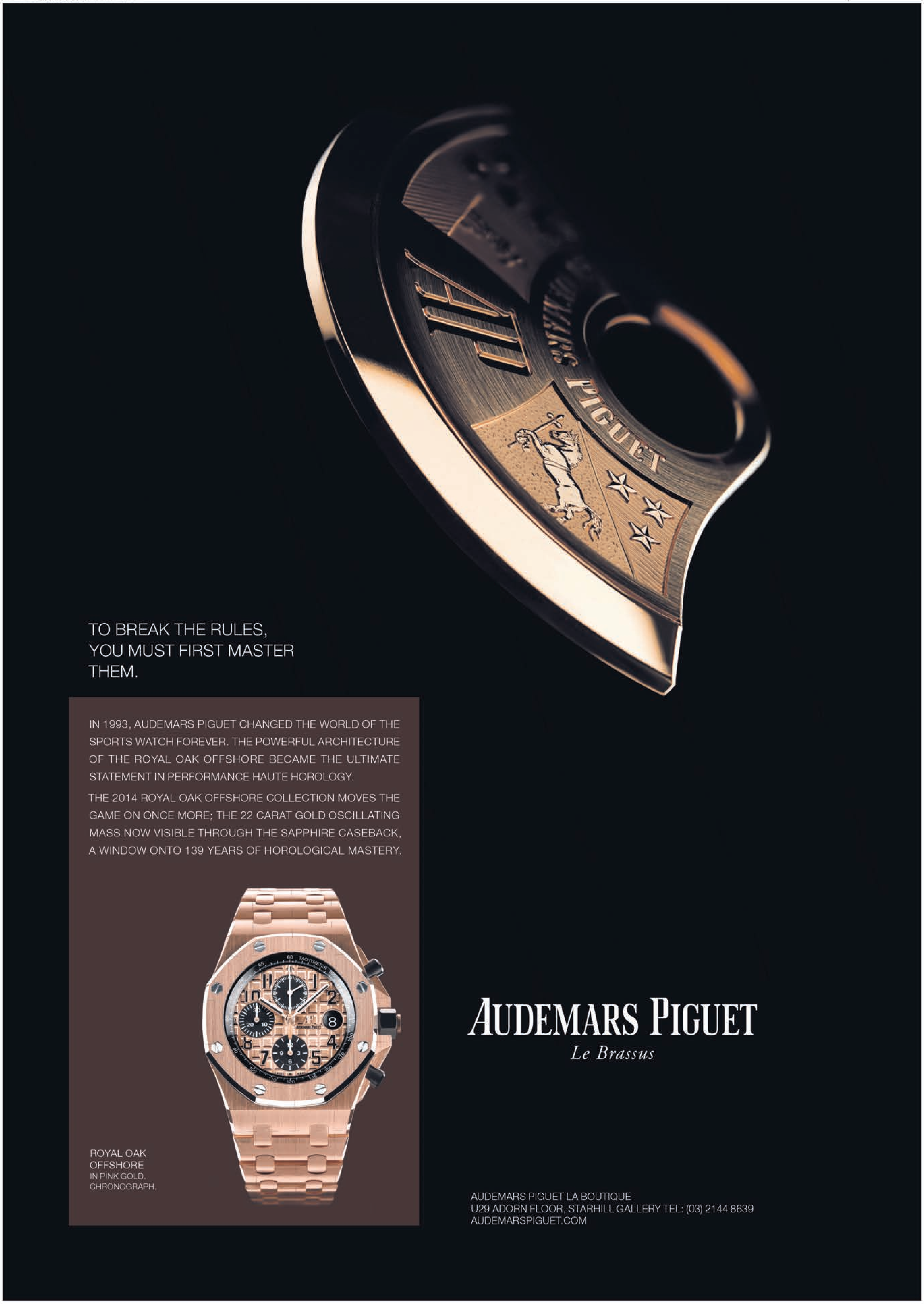
To borrow the words of Deputy Prime Minister Tan Sri Muhyiddin Yassin to BRC members at the gala dinner in Kuala Lumpur on Aug 11: "You can be competitive one day and be in the dumps the next. Just look at the list of winners from the early years of this programme. How many of these companies are still winners? How many have disappeared from the list? Let us also look at the list of 'excellent' companies celebrated by world-renowned management gurus 10 to 15 years ago. How many of these have survived the test of time? How many can still be considered outstanding companies today?

"This is a lesson to note for all of us — it is difficult to acquire competitiveness, but it is even more difficult to maintain it. The marketplace is a brutal one. You have to work hard to be competitive, and harder still to stay competitive. This requires continuous and relentless effort."

Whatever the future holds, what's certain is companies that heed these words are already winners. E

KEY HIGHLIGHTS

- 178 members in 2014, up from 144 members in 2013.
- The 178 command RM1.54 trillion market capitalisation, or 90.9% of combined market capitalisation, of all Bursa Malaysia-listed companies, up from 90.6% (RM1.32 trillion) in BRC2013, 88% (RM1.20 trillion) in BRC2012 and 89% (RM1.17 trillion) in BRC2011.
- Combined revenue of RM701.2 billion, up 9.3% y-o-y from RM641.5 billion in 2013 (RM588.7 billion in 2012).
- Combined pre-tax profits of RM116.8 billion compared with RM118.4 billion in 2013 and RM101.4 billion in 2012.
- Combined net profit of RM85.7 billion. Unchanged from last year's, but up 22% from RM70.2 billion in 2012.
- Estimated tax contribution of RM31 billion. Sizeable relative to RM129 billion total tax revenue collected by the Inland Revenue Board in 2013 and RM140 billion the IRB aims to collect in 2014.
- 26 new members. Nine are from sizeable IPOs and listings — AirAsia X Bhd, Berjaya Auto Bhd, IOI Properties Group Bhd, Karex Bhd, Matrix Concepts Holdings Bhd, MPHB Capital Bhd, UMW Oil & Gas Corp Bhd, Gas Malaysia Bhd and Westports Holdings Bhd.
- 12 "old BRC members" are back after a hiatus last year. Four BRC2013 members are no longer listed, so they are not members this year.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MEASURING THE IMPACT OF CORPORATE RESPONSIBILITY PROGRAMMES

The Edge Billion Ringgit Club panel of corporate responsibility judges (from left) Ong, Teoh, Selvarany and Koh

BY CINDY YEAP

The biggest and best companies in Corporate Malaysia eyeing the coveted *The Edge* Billion Ringgit Club (BRC) Company of the Year award have to raise the bar in the area of corporate responsibility (CR) initiatives, as the panel of judges now has higher expectations.

While there have been broad improvements on CR initiatives among BRC members, all four judges agreed that CR is no longer new in Malaysia. It has been eight years since former prime minister Datuk Seri Abdullah Ahmad Badawi, in tabling Budget 2007, outlined the government's first major push for corporate social responsibility and encouraged public-listed companies to pay attention to CR activities, after having achieved significant progress in corporate governance compliance.

"CR is no longer new, therefore it is natural that expectations are now higher," according to one of the judges, when asked why a smaller number of companies are getting high marks for the CR component, which makes up 30% of the score in the ranking for the Company of The Year award.

In short, companies that hope to score high points on CR will need to really step up their game and put more thought into how they can incorporate CR into the way they do business. At the very least, they will have to successfully demonstrate that their respective CR initiatives are part of the company's culture instead of one-off philanthropy activities or a checklist to fulfil.

More importantly, the judges would like to see companies tracking the effectiveness of their CR programmes on the community they hope to benefit.

One way of doing this is to have name a director or member of senior management responsible for tracking the effectiveness of the company's CR initiatives. After all, what's measured usually matters and will be tracked, the judges say.

Put another way, businesses aspiring to emulate *The Edge* BRC winners "should look beyond the [financial] numbers — enviable though these be — to recognise also the corporate responsibility dimension", says Ong Eng Bin, CEO of OCBC Bank (Malaysia) Bhd, who returns as one of four judges.

"None of these winners achieved greatness without having a clearly thought-out programme to address the needs of the community at large, and that speaks volumes," he adds.

Also returning as judges were Bursa Malaysia chief regulatory officer Selvarany Rasiah; CEO of The Edge Education Foundation Dorothy Teoh and World Vision International board member Philip Koh Tong Ngee. Koh is also senior partner at Mah-Kamariyah & Philip Koh.

For the most part, judges noted there is still largely no linkage between the CR efforts and the companies' respective business strategies — something that needs to change as "the awareness stage is over".

As it is, the judges expressed disappointment that many smaller companies still do not know well the four CR areas that corporations should pay attention to, namely environment, community, marketplace and workplace.

There is still a wide gap between companies that do well and those that do not, they say. Part of this may be due to poor communication skills, they reckon, adding that companies that score high points are those that have a systematic way of tracking the impact of its CR programmes.

The judges applauded the introduction of a category for the smaller or mid-sized companies in the BRC awards — a move they reckon will encourage the smaller corporations to do more.

This is not to say that there is no place for philanthropy. But rather than measuring how much money a corporation is giving to charities, the judges say, companies should put more thought into measuring the impact of the amount spend on pertinent areas like the quality of children's education, healthcare or general well-being.

Businesses should also give more thought in being better corporate citizens and invest in areas its employees care about because happy employees are likely to be more productive people, the judges say.

CR should not be separate from the business and can be a part of one's business model if the CR initiatives make the company operations more efficient.

Not only does less wastage equal more profits, policies towards sustainability — such as green procurement and hygiene practices — sends a message to employees and customers that a corporation cares for them. This can be a great boost for branding, especially for corporations that deal directly with end customers.

On a brighter note, the judges note that companies with top average CR marks in both categories are setting a good example for peers looking to improve their CR initiatives. E

TOP 10 CR INITIATIVES (BIG CAP)

1	Sime Darby
2	CIMB Group Holdings
3	Axiata Group
4	Malayan Banking (Maybank)
5	Telekom Malaysia
6	Nestlé (Malaysia)
7	DiGi.Com
8	YTL Corporation
9	Tenaga Nasional
10	Genting

TOP 10 CR INITIATIVES (BELOW RM10 BILLION MARKET CAP)

1	Carlsberg Brewery Malaysia
2	United Plantations
3	Allianz Malaysia
4	KPJ Healthcare
5	Fraser & Neave Holdings
6	Guinness Anchor
7	Media Prima
8	QL Resources
9	Star Publications (Malaysia)
10	Aeon Co (M)

THE MAJOR AWARD WINNERS

Now in its fifth edition, *The Edge* Billion Ringgit Club's (BRC) top three awards this year went to Sunway Group founder and executive chairman Tan Sri Jeffrey Cheah, Axiata Group Bhd president and group CEO Datuk Seri Jamaludin Ibrahim and Dutch Lady Milk Industries Bhd, which won the coveted Company of the Year award this year.

Cheah and Jamaludin each took home the BRC CEO and Value Creator award for having shown exemplary leadership in building businesses and creating value for all stakeholders. Value creation is reflected in the company's market valuation, return to shareholders and stakeholders, revenue and profit growth as well as employment creation. Winners must have achieved outstanding success in all these areas.

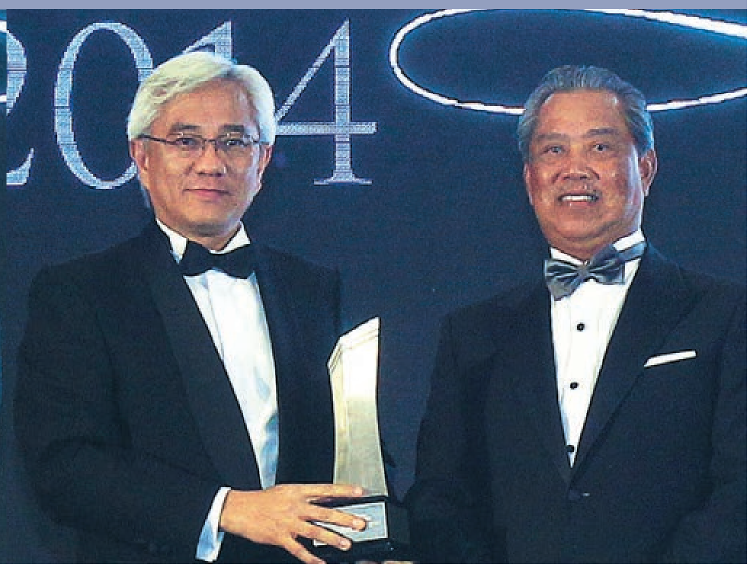
The Edge has absolute discretion for this exclusive award and can choose not to name a winner for this exclusive award — as in the case for 2011.

Previous recipients of the BRC CEO and Value Creator awards were Tan Sri Teh Hong Piow and Datuk Seri Nazir Razak in BRC2010, Tan Sri Azman Hashim and Tan Sri Tony Fernandes in BRC2012, and Datuk Seri Abdul Wahid Omar and Tan Sri Liew Kee Sin last year.

Cheah successfully transformed Sunway Group, which he founded in 1974, from a tin-mining company to one of Malaysia's most formidable property-construction groups. Sunway REIT is one of Malaysia's largest real estate investment trust with a sizeable and diversified retail, hotel and commercial portfolio.

VALUE CREATORS: OUTSTANDING CEOs OF MALAYSIA


Deputy Prime Minister Tan Sri Muhyiddin Yassin and Cheah


Muhyiddin with Jamaludin

During his tenure, Jamaludin led changes to make Axiata a regional champion in terms of numbers as well as internal processes, including for procurement — stating upfront a zero tolerance for personal kickbacks. Axiata has since 2010 returned over RM7 billion cash to shareholders and the company's market capitalisation of RM59 billion as at end-2013 had quadrupled over five years. Jamaludin himself spends time with Axiata trainees in high schools to impart leadership and critical thinking skills.

Dutch Lady Malaysia managing director Rahul Colaco received the Company of the Year 2014 award at the gala dinner. Dutch Lady has returned more than 100% of its earnings to shareholders since financial year 2009 and continues to be a cash cow. It's little wonder that the company scored a hat-trick this year by bagging the Best Performing Stock (Consumer Products) for a third straight year.

COMPANY OF THE YEAR


Dutch Lady Malaysia's Colaco

The BRC Company of the Year award recognises the company that has performed best in terms of profitability, returns to shareholders and return on equity over a three-year period. Additionally, the winner would also need to have scored high points on qualitative components, including corporate responsibility initiatives. E

BEHIND THE SCENES

For The Edge Media Group's executive chairman Datuk Tong Kooi Ong, who conceptualised *The Edge* Billion Ringgit Club (BRC) in 2010 as a way to recognise excellence and spur Corporate Malaysia to greater heights, the awards is now a group tradition that will only improve with time.

As the fifth instalment of the awards came to pass, Tong was already thinking of ways to further improve the methodology of the corporate awards to measure performance of public-listed companies, many of which are expanding globally as well as locally. The improvements will be unveiled in good time.

The Edge Media Group publisher and group CEO Ho Kay Tat headed this year's team with executive editor Kathy Fong and deputy editor Cindy Yeap.

Like in previous years, the process started in early April with the determination of the BRC members, followed by analyses of their earnings. This was done by Yeap with the assistance of writer Esther Lee, research analyst Allison Lau and former writer Ho Ching Ling.

The Edge Malaysia's former editor-in-chief Kevin Khoo and deputy managing director Lim Shiew Yuin, who brought the corporate awards to fruition in 2010, were consulted on the process.


Deloitte Malaysia's Teo (standing) with (from left) Tan, Phay and Tiong

Research manager (news library) Tan Wellyoung collated the corporate responsibility (CR) information packs for the panel of four CR judges — Bursa Malaysia chief regulatory officer Selvarany Rasiah, OCBC Bank (M) CEO Ong Eng Bin, Mah-Kamariyah & Philip Koh senior partner and World Vision International board member Philip Koh Tong Ngee and The Edge Education Foundation CEO Dorothy Teoh — who meticulously evaluated the merits of CR initiatives by the BRC members.

It was at the suggestion of the judges that an additional category for CR initiatives was added this year to acknowledge and encourage CR efforts made by smaller-capitalised companies.

Deloitte Malaysia audited the numbers tabulation, paperwork and results for accuracy and transparency. Partner Stanley Teo led the audit team with assistance from Tan Sher Yee, Corina Tiong and Eileen Phay.

Here, we express our deepest appreciation to the CR judges and auditors, as well as many unsung members of *The Edge*'s editorial, production, marketing, corporate communications and events management team who helped make this year's event a success. E

WINNERS OF *THE EDGE* BILLION RINGGIT CLUB CORPORATE AWARDS 2014

VALUE CREATOR

MALAYSIA'S OUTSTANDING CEOs

Tan Sri Jeffrey Cheah
Founder and executive chairman of Sunway Group

Datuk Seri Jamaludin Ibrahim
President and group CEO of Axiata Group Bhd

COMPANY OF THE YEAR

Dutch Lady Milk Industries Bhd

COMPANIES WITH MORE THAN RM10 BILLION MARKET CAPITALISATION

MOST PROFITABLE COMPANY
Highest return on equity over three years
DiGi.Com Bhd

HIGHEST PROFIT GROWTH COMPANY
Highest compound growth in profit before tax over three years
Sime Darby Bhd

BEST PERFORMING STOCK
Highest returns to shareholders over three years
Petronas Gas Bhd

CONSTRUCTION SECTOR

MOST PROFITABLE COMPANY
Highest return on equity over three years
Hock Seng Lee Bhd

HIGHEST PROFIT GROWTH COMPANY
Highest compound growth in profit before tax over three years
Gamuda Bhd

BEST PERFORMING STOCK
Highest returns to shareholders over three years
Muhibbah Engineering (M) Bhd

CONSUMER PRODUCTS SECTOR

MOST PROFITABLE COMPANY
Highest return on equity over three years
British American Tobacco (M) Bhd

HIGHEST PROFIT GROWTH COMPANY
Highest compound growth in profit before tax over three years
Goldis Bhd

BEST PERFORMING STOCK
Highest returns to shareholders over three years
Dutch Lady Milk Industries Bhd

FINANCE SECTOR

MOST PROFITABLE COMPANY
Highest return on equity over three years
Malaysia Building Society Bhd

HIGHEST PROFIT GROWTH COMPANY
Highest compound growth in profit before tax over three years
Malaysia Building Society Bhd

BEST PERFORMING STOCK
Highest returns to shareholders over three years
Hong Leong Capital Bhd

INDUSTRIAL PRODUCTS SECTOR

MOST PROFITABLE COMPANY
Highest return on equity over three years
Hartalega Holdings Bhd

HIGHEST PROFIT GROWTH COMPANY
Highest compound growth in profit before tax over three years
Perisai Petroleum Teknologi Bhd

BEST PERFORMING STOCK
Highest returns to shareholders over three years
Cahya Mata Sarawak Bhd

PLANTATION SECTOR

MOST PROFITABLE COMPANY
Highest return on equity over three years
Kuala Lumpur Kepong Bhd

HIGHEST PROFIT GROWTH COMPANY
Highest compound growth in profit before tax over three years
TSH Resources Bhd

BEST PERFORMING STOCK
Highest returns to shareholders over three years
TDM Bhd

PROPERTY AND REIT SECTORS

MOST PROFITABLE COMPANY
Highest return on equity over three years
Mah Sing Group Bhd

HIGHEST PROFIT GROWTH COMPANY
Highest compound growth in profit before tax over three years
Tropicana Corp Bhd

BEST PERFORMING STOCK
Highest returns to shareholders over three years
Eco World Development Group Bhd

TRADING/SERVICES, HOTELS, IPC AND TECHNOLOGY SECTORS

MOST PROFITABLE COMPANY
Highest return on equity over three years
DiGi.Com Bhd

HIGHEST PROFIT GROWTH COMPANY
Highest compound growth in profit before tax over three years
Time dotCom Bhd

BEST PERFORMING STOCK
Highest returns to shareholders over three years
Yinson Holdings Bhd

BEST CR INITIATIVES (BIG CAP)

FIRST PLACE
Sime Darby Bhd

SECOND PLACE
CIMB Group Bhd

THIRD PLACE
Axiata Group Bhd

BEST CR INITIATIVES (BELOW RM10 BIL MARKET CAP)

FIRST PLACE
Carlsberg Brewery Malaysia Bhd

SECOND PLACE
United Plantations Bhd

THIRD PLACE
Allianz Malaysia Bhd

METHODOLOGY

Membership of this elite group is automatic and complimentary to all companies listed on Bursa Malaysia with a market capitalisation of at least RM1 billion as at March 31, 2014.

There are 178 members in the club this year.

As recognition is the best reward for accomplishments, it is *The Edge*'s hope that the awards continue to encourage more companies to strive for excellence.

THE AWARDS

They comprise:

- Company of the Year;
- Value Creator(s): Outstanding CEO(s) of Malaysia (optional);
- Best Corporate Responsibility Initiatives (six in two categories); and
- 24 sectoral corporate awards — three categories for seven Bursa Malaysia-designated sectors plus a category for large companies with over RM10 billion market capitalisation. The sectoral awards are:
  ***The Edge* BRC Most Profitable Company** — for the highest return on equity over three years;
  ***The Edge* BRC Highest Profit Growth Company** — for the highest compound growth in profit before tax over three years; and
  ***The Edge* BRC Best Performing Stock** — for the highest returns to shareholders over three years.

The eight sectors are:

- Big Cap companies — those with over RM10 billion market capitalisation
- Construction;
- Consumer products;
- Finance;
- Industrial products;
- Plantation;
- Property and REIT;
- Trading & Services, Hotel, IPC and Technology.

SECTORAL CORPORATE AWARDS

To be eligible for the corporate awards, a *The Edge* BRC member must have been listed for at least four calendar years before the end-March cut-off date in the current year as companies are evaluated on their financial performance over a three-year period.

The methodology for the corporate awards is both stringent and transparent, with the results audited by Deloitte KassimChan Malaysia. The data used in determining the companies that qualify for *The Edge* BRC membership and winners of *The Edge* BRC Corporate Awards is provided by Interactive Data Systems Sdn Bhd.

The Edge Highest Profit Growth award is presented to *The Edge* BRC member with the highest compound growth over three years while *The Edge* Most Profitable Company award is presented to *The Edge* BRC member with the highest weighted return on equity (ROE) over three years. Members eligible for this award must have been profitable every year throughout the evaluation period. For this year, the evaluation period was between FY2010 and FY2013.

Winners of *The Edge* BRC Best Performing Stock award are judged purely on share price gains and dividends over a three-year period — between March 31, 2010, and March 31, 2014. This award is presented to *The Edge* BRC members with the highest compound returns to shareholders, comprising growth in share price and dividends received over the past three years, adjusted for any rights/bonus issues, distribution of treasury shares, dividend in specie and capital repayment.

BEST CR INITIATIVES AWARD

Eligible companies are judged on their CR initiatives over a one-year period. *The Edge* BRC Best CR Initiatives award is presented to companies with the top three average scores.

The CR initiatives are judged by a panel selected by *The Edge* and evaluated on the four focal areas according to Bursa Malaysia's CSR Framework for Public Listed Companies, namely community, environment, marketplace and workplace.

This year, an additional CR category has been added to recognise initiatives taken by companies with smaller market capitalisation. Thus, there are three best CR initiatives award in the Big Cap category (companies with over RM10 billion market capitalisation) and another three awards for companies with less than RM10 billion market capitalisation.

CR scores account for 30% of evaluation for *The Edge* BRC Company of the Year award.

THE EDGE BRC COMPANY OF THE YEAR AWARD

This award recognises the year's best company based on the following factors:

Evaluation component	Weightage to overall score
QUANTITATIVE	
Returns to shareholders over three years	20%
Growth in profit before tax over three years	30%
ROE over three years	20%
QUALITATIVE	
Corporate responsibility initiatives	30%

The final decision on *The Edge* BRC Company of the Year takes into account other qualitative elements as determined by *The Edge*.

VALUE CREATOR: OUTSTANDING CEO OF MALAYSIA

The winner of this award is determined by *The Edge* based on an assessment of his creation of value for his company. Here, value creation is reflected in the company's market valuation, return to shareholders and stakeholders, revenue and profit growth as well as employment creation. To be chosen, the CEO must have achieved outstanding success in all these areas. Assessment starts from when the person became CEO of the company. *The Edge* has absolute discretion on this exclusive award and can choose not to name a winner for it — as was the case in 2011.

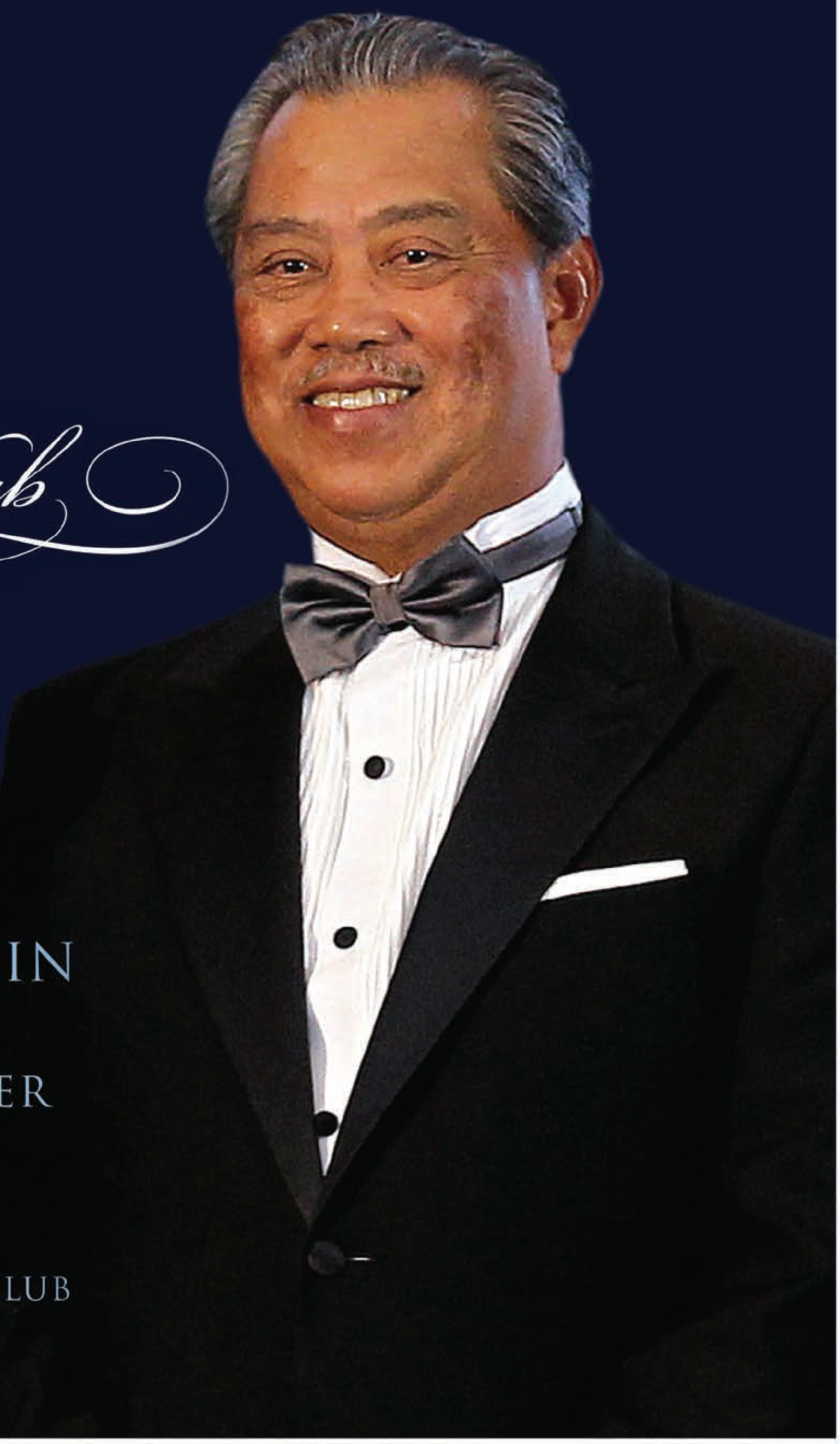
In 2010, the award went to Tan Sri Teh Hong Piow and Datuk Seri Nazir Razak for their outstanding contribution to Public Bank Bhd and CIMB Group Holdings Bhd respectively.

In 2012, the recipients were AmBank Group founder and chairman Tan Sri Azman Hashim and AirAsia Bhd co-founder and group CEO Tan Sri Tony Fernandes. Azman remains a financier for all seasons while Fernandes won for his role in transforming Asia's aviation industry.

Last year, the award went to Minister in the Prime Minister's Department Datuk Seri Abdul Wahid Omar and former president and CEO of S P Setia Bhd Tan Sri Liew Kee Sin. Abdul Wahid was recognised for his leadership during his tenure as CEO of Renong Bhd (2001 to 2004), Telekom Malaysia Bhd (2004 to 2008) and Malayan Banking Bhd (2008 to 2013) while Liew won for his contribution to S P Setia, which he left in April this year (after some 18 years) for niche developer Eco World Development Holdings Bhd.

THANK YOU

THE EDGE BILLION RINGGIT Club 2014



YANG AMAT BERHORMAT TAN SRI MUHYIDDIN BIN YASSIN,
DEPUTY PRIME MINISTER OF MALAYSIA

FOR PRESENTING
THE EDGE BILLION RINGGIT CLUB
CORPORATE AWARDS 2014

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CHANGING LIVES THROUGH EDUCATION

BY DOROTHY TEOH

Education is a game-changer. It is the single most powerful tool in lifting individuals and communities out of poverty and in transforming lives. As Nelson Mandela said in a 2003 speech, "Education is the most powerful weapon which you can use to change the world."

At The Edge Education Foundation (TEEF), we chose to focus on education and training because of that belief.

In April 2012, we launched a pilot project at two schools in Sentul, Kuala Lumpur, to help about 40 academically low-performing Form One students. The Programme for After Class Enrichment (PACE) is a tuition-cum-mentoring programme to encourage these students from disadvantaged backgrounds to stay in school instead of dropping out and to do better. It also aims to equip them with life skills such as financial literacy and basic entrepreneurial skills. TEEF's partners in PACE are Taylor's University, EY and KLK Oleo, part of Kuala Lumpur Kepong Bhd which is funding the project.

This year, TEEF started a project to improve English literacy among some 40 Form One and Remove class students at another school in Kuala Lumpur, in collaboration with HELP University.

PACE, which is now into its second year, has been invaluable in showing us the challenges that our national education system and our young, especially academically low-performing students, face. The foundation tracks PACE outcomes in three areas: attendance in school and PACE tuition classes, academic progress and socio-emotional competency which includes social interaction, confidence and motivation. We are seeing progress in PACE students' attendance, especially at SMK Convent Sentul. Students at both Convent and SMK (L) Methodist Sentul are also showing improved confidence and ability to interact with adults. We think that their frequent interaction with Taylor's University undergraduates and mentors from EY and KLK Oleo had an important role in that.

In the area of academic progress, the results show that we have some way to go. A poor grasp of literacy and numeracy skills is preventing PACE students from doing better. Many came from Chinese and Tamil vernacular primary schools and struggle to follow what is

Would-be entrepreneurs: SMK (L) Methodist Sentul students learning how to make soap from their KLK Oleo mentors on Aug 14 as part of a business project to raise funds.

Pace
PROGRAMME FOR AFTER CLASS ENRICHMENT
Enabling every child to succeed

being taught in class. As pointed out by the Government Transformation Programme Roadmap 2010, "research by the MOE reveals that one factor that contributes to drop-out rates is the inability of students to cope with the syllabus being taught ... if we can give children a good grasp of basic literacy and numeracy skills early in life they will be less likely to drop out of school."

While TEEF and its partners can do little about the syllabus or the way in which teachers are delivering it in class, we try to show PACE students why literacy and numeracy skills are important, and that learning can be fun. In doing so, we hope to ignite their interest for school. Lack of interest for school, an inability to pay school-related expenses and poor academic performance were the three main reasons cited as to why students drop out of school in the Institute for Democracy and Economic Affairs' (IDEAS) 2013 "Giving Voice to the Poor" survey. So getting children interested in school would go a long way in keeping them there.

The foundation will be launching two new initiatives with part of the funds from the Kuala Lumpur Rat Race 2014 to promote English and financial literacy among not just schoolchildren but also college students.

Taylor's University students helping PACE students with their work during an activity-based session

EY mentors and their SMK Convent Sentul mentees showing bookmarks they made as part of their business project in April

Like many other Malaysians, we are concerned about the deteriorating standards of English in our schools and workforce. There are 13-year-olds in our schools today who cannot read or write complete sentences in English. A colleague recently told me how horrified he was to learn that half the students in his daughter's Form One class in a school in Puchong could not write their names in English. We are talking about Puchong, an urban area in Kuala Lumpur, not Pendang or Parit Buntar.

The headmaster told him that these students were from Chinese vernacular schools. Without getting into the pros and cons of a vernacular school education, suffice it to say that my colleague has applied to take his daughter out of that school and place her in another school.

Where financial literacy is concerned, the foundation will be working with Citi Foundation to roll out an initiative called "Money & Me Youth Financial Empowerment Programme". Over the next one year, TEEF will be working on designing the curriculum and building the capacity needed to deliver the programme to equip young people aged 15 to 16 with basic entrepreneurial and financial literacy skills.

HELP University students conducting a reading session at SMK St Gabriel in Kuala Lumpur

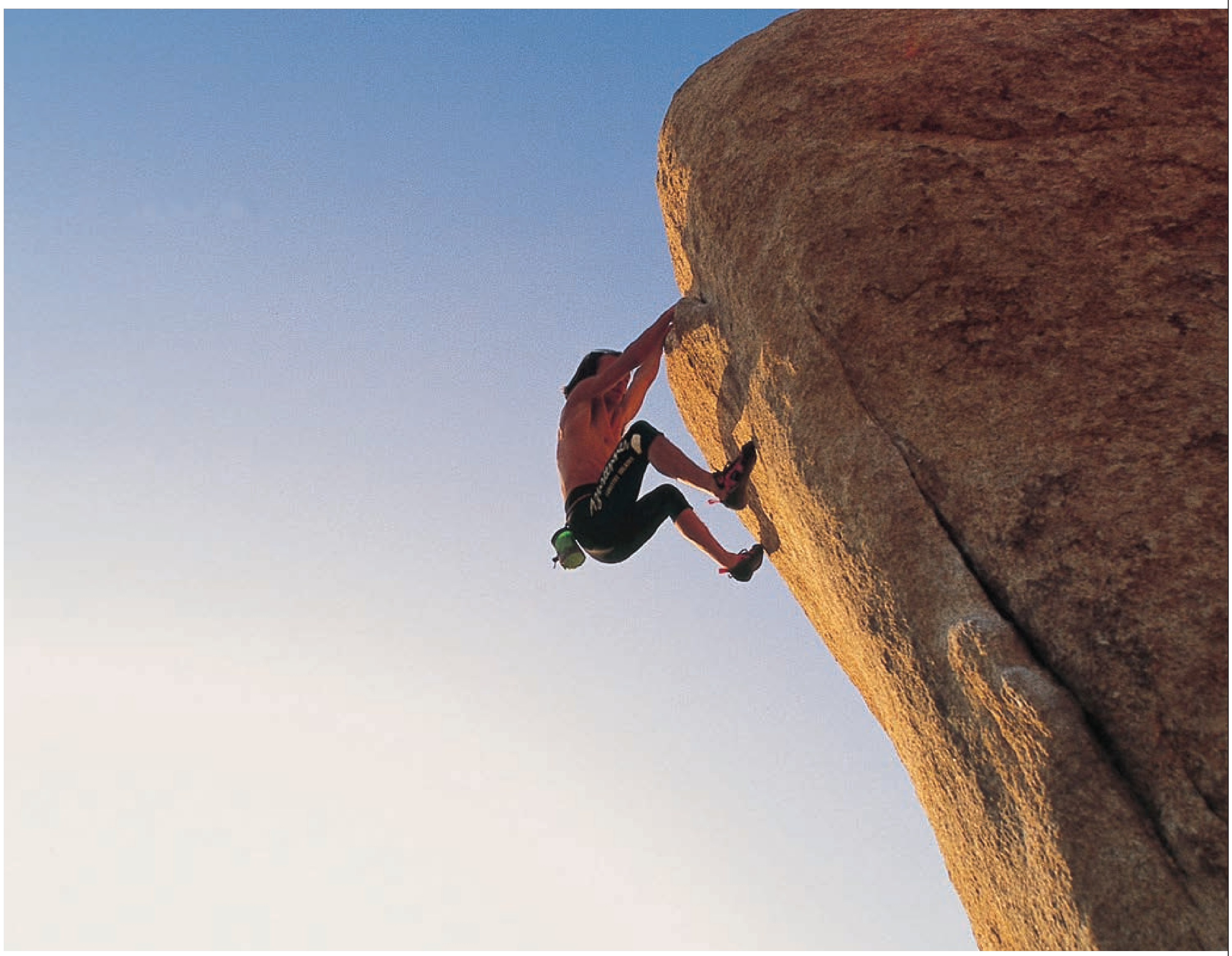
With the endorsement of the Securities Commission, *The Edge* will also be forming investment clubs in selected universities to educate the next generation of investors through Edgewiz, an online investment game. Edgewiz, which has been recognised as an investor education initiative by the SC, teaches players how to invest in the stock market using virtual money. It will also be open to members of the public.

By helping students become more proficient in English and by equipping them with financial literacy and basic entrepreneurial skills, we hope to prepare them for life beyond the school gates as job seekers or, better still, job creators.

Through the investment clubs and Edgewiz, we hope to help develop better informed future investors. The foundation looks forward to working with BRC members as collaboration can multiply the impact of what all of us do in the corporate responsibility space. E

Dorothy Teoh is CEO of The Edge Education Foundation

Congratulations to the rising stars!



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BEST CR INITIATIVES

1ST PLACE (BIG CAP COMPANIES)

SIME DARBY

Making CR a fundamental component

BY VASANTHA GANESAN

As a global company with businesses in over 20 countries, corporate responsibility (CR) is a fundamental component of Sime Darby Bhd's plans to meet the needs of its investors, local communities, partners, customers and employees.

The group's CR efforts, which are both internal and external in nature, cover areas ranging from enhancing education and environmental protection, research in health, development in sport to preserving cultural heritage.

President and group chief executive Tan Sri Mohd Bakke Salleh says CR is no longer the buzzword that it used to be in the early days when businesses were more about profitability and less about being socially inclined. "Today, a profit-making company is worthless if it does not have a heart," he says in the Yayasan Sime Darby 2013 annual report.

Mohd Bakke points out that CR has become an integral part of Sime's DNA and by sharing its gains with the communities it co-exists with, the company creates a ripple effect that contributes to the development of the people's well-being and socio-economy.

One of the ways the group seeks to improve the well-being of the local community is through education, as it believes it is essential to eradicate inequality in society. Children living in estates are now given equal educational opportunities, such as school infrastructure, learning materials and maintenance support.

Students at a Humana school

In Sabah, children of migrant workers who have no access to national schools are able to study at Sime-supported Humana schools in collaboration with Humana Child Aid Society Sabah.

In Liberia, Sime builds and funds primary and secondary schools because private school fees are unaffordable and government schools lack quality. A total of 17,277 children have benefitted from the educational provision programme in Malaysia, Indonesia and Liberia.

In an effort to balance operational development with the sustainability of local communities, Sime has introduced the Smallholder Outgrowers Scheme at its Indonesian and Liberian operations. The scheme provides local landowners with the opportunity to optimise their harvest and cultivation potential in oil palm and rubber.

Under the Plasma Scheme, for example, Sime helps with the preparation of the land, planting and maintenance for at least 48 months before handing it over to the local growers. In the interim, the smallholders are offered employment by Sime and are educated on the finer aspects of oil palm cultivation. In Indonesia, 42,030ha have been planted under the Smallholder Outgrowers Scheme, helping improve the livelihoods of over 25,000 families.

Sime takes pride in being the first company in Malaysia to have developed a Child Protection Policy in the workplace by upholding the indivisible rights of children, particularly where it operates. It aims to raise awareness of child safety and their well-being. At the same time, it is working with Unicef on the latter's Children's Rights and Business Principles to address the impact of business operations on children. These initiatives have seen over 3,750 beneficiaries (such as employees, their children, the community and the public at large) who had been engaged through more than 260 child rights and youth development initiatives.

In terms of the environment, Sime is investing in practices that promote energy efficiency and better management of natural resources. Accordingly, Sime Darby Property has adopted environmentally sustainable technologies and integrated township development planning throughout its operations.

It is worth noting that the Sime Darby Idea House is a prototype that showcases sustainable architecture and is the first carbon-neutral residence in Southeast Asia. Technologies from Idea House are being commercialised to be adopted and incorporated into the residential designs of township development. This initiative will benefit not only homeowners but also the property development industry. E

BEST CR INITIATIVES

3RD PLACE (BIG CAP COMPANIES)

AXIATA GROUP

Building the leaders of tomorrow

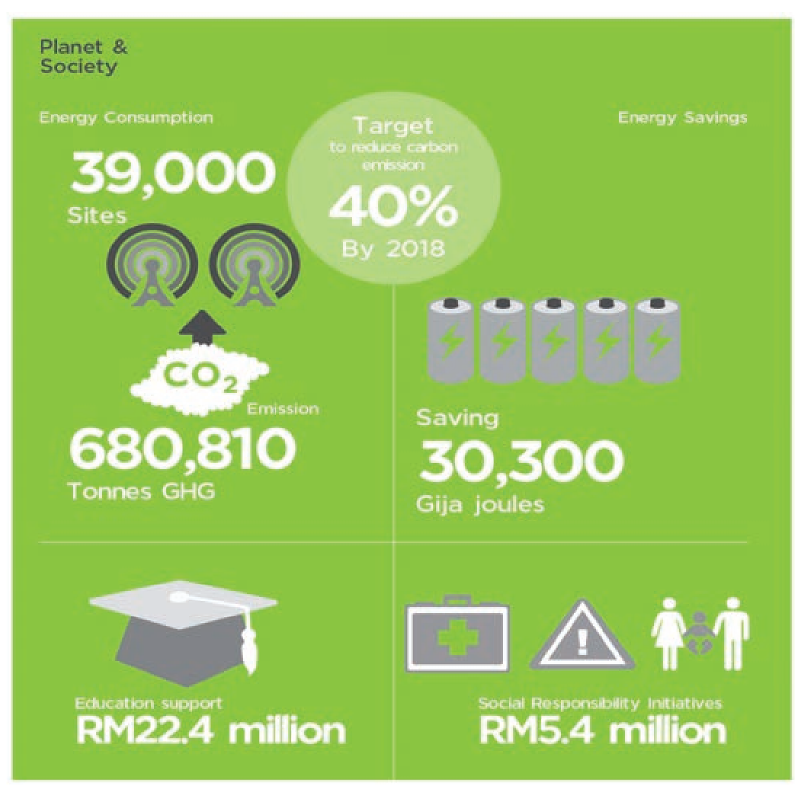
BY TAN CHOE CHOE

Having 240 million customers under its umbrella is a strong position to be in to "transform lives and society", as Axiata Group Bhd president and CEO Datuk Seri Jamaludin Ibrahim rightly puts it.

Axiata produced its first sustainability report entitled "Towards Sustainability" as a separate document from its 2012 annual report to lay the foundations for the group's future corporate responsibility (CR) and sustainability efforts.

Last year, it stepped up its CR commitment by making its sustainability report compliant with the Global Reporting Initiative (GRI-G4-Core) guidelines to quantify and benchmark its sustainability performance against global standards. With that, its CR initiatives and milestones throughout the year were clearly depicted, which is one of the reasons the group earned one of the top three spots in *The Edge* Billion Ringgit Club's best CR initiative award for big cap companies.

One of the key steps Axiata took last year in relation to its commitment to greener operations, the planet and society, was the establishment of edotco, a communications infrastructure solutions and services company. With a network of over 13,000 sites in Malaysia, Bangladesh, Cambodia and Sri Lanka, this new business unit aims to improve not only cost efficiency but also to reduce 40% of the total CO2 emissions across all the group's operating companies by 2018.



BEST CR INITIATIVES

2ND PLACE (BIG CAP COMPANIES)

CIMB GROUP

Impacting the lives of at least three million people

BY TAN CHOE CHOE

Having impacted the lives of more than three million people in the past seven years, it is little wonder that CIMB Group Holdings Bhd again found favour with *The Edge* Billion Ringgit Club's panel of four judges on its corporate responsibility (CR) initiatives. While it dropped a notch from last year, the company's marks were very close to those of this year's winner Sime Darby Bhd.

Indeed, CIMB has been making its presence felt in the CR space from as early as 2007 with the establishment of the CIMB Foundation, which focuses on three core areas: community development, sport and education.

"We have had success, particularly in sport. In the CIMB Junior Squash Development Programme, our juniors won the gold in the boys' and girls' team events at the Asian Youth Games and the girls' individual gold and boys' individual silver.

"At the British Junior Open, our youngsters won the girls' under-13 and under-15 gold, while the boys came home with a silver medal. All in all, a rich harvest for squash," says Datuk Seri Nazir Razak, the then group CEO, who assumes the post of group chairman on Sept 1, in the group's 2013 annual report.

Not only has the group supported young people into becoming champions in sport, it has also given them opportunities to improve their English and learn computing skills and offered them scholarships, internships and small business grants.

"We have impacted the lives of more than three million people in the past seven years and in 2013, we were involved in 94 projects," says Nazir.

In terms of community development, the group has been funding several meaningful causes. Last year, the CIMB Foundation gave out about RM11.018 million with community development accounting for RM2.379 million or 21.59%, sport RM3.99 million or 36.21%, education RM2.62 million or 23.78% and donations RM2.028 million or 18.41%.

Of particular interest is the group's outreach efforts, which include collaborations with non-governmental organisations to create opportunities to generate income for the disadvantaged and disenfranchised, on which it spent RM419,100. This generated powerful socioeconomic benefits when channelled into capacity-building programmes, such as its sewing centre that offers needlework training for underprivileged women.

Its Cerebral Palsy Chairs programme has provided prison inmates with income-generating opportunities by imparting to them skills that they can use to build ergonomically designed chairs for children with cerebral palsy.

The group forked out RM1.34 million for health and awareness initiatives last year, one of which was Clinic for the Poor, in which it supported three clinics that serve the poor and low-income communities. About 3,600 patients were treated at these clinics last year.

After the group moved its headquarters to KL Sentral, it initiated Project Brickfields, a joint initiative by the CIMB Foundation and the group's corporate responsibility department, to reach out to the surrounding communities with programmes that aim to improve their standard of living. One of the programmes is feeding the poor and homeless for 26 weeks a year, alternating weekly with the Lions Club of Bukit Kiara. This initiative helps about 100 homeless men and women every day and the meal they get is probably their only one for the day.

All these initiatives are a testament to the weight CIMB puts on helping society and building long-term value. As Nazir puts it, giving back to the communities the group serves "is a key part of our group DNA". E

The Robi Day Care Centre was set up by Axiata's unit for its employees in Bangladesh

Each of Axiata's operating companies across Asia has also been championing CR initiatives in its respective market beyond areas relevant to its business.

"Dialog [Axiata], for example, connects 2,000 schools [in Sri Lanka] via its Nenesa TV channel with content from the National Institute of Education. Robi [Axiata Ltd] ensures that almost 50,000 passengers on trains [in Bangladesh] benefit daily from its Clean Water project. Robi also provides solar power and livelihood support to more than 2,500 rural villagers in its Model Eco Villages. In Indonesia, XL, led by its staff and supported by customers, carried out effective relief programmes for people affected by floods and volcanic eruptions in recent years," says Jamaludin in the group's 2013 annual report.

On top of caring for the communities it serves, Axiata also pays attention to the welfare and comfort of its employees.

Last year, Robi set up a Robi Day Care Centre and introduced the Robi Child Education Policy. The centre is a free childcare facility that is available to the children of Robi employees to help promote a better work-life balance among its staff while the policy supports the education of two children of every employee until the child is 25 years old.

The group's efforts in educating and nurturing the young do not stop there. Through one of its anchor educational programmes — the Axiata Young Talent programme — it has pledged RM100 million to the development of local students in Malaysia, which has now matured into a programme with over 270 participants.

The success of the programme is such that it has been adopted and implemented by PT XL Axiata Tbk in Indonesia as the XL Future Leaders programme, which benefited over 255 students last year.

The chances are that Axiata's investment in future leaders will impact the lives of more than just its 240 million customers. E

BILLION RINGGIT Club

BEST CR INITIATIVES

1ST PLACE (BELOW RM10 BILLION COMPANIES)

CARLSBERG BREWERY MALAYSIA

Thirst for making a difference

BY WEI LYNN TANG

Carlsberg Brewery Malaysia Bhd has a thirst for not only driving performance but also serving the community. In this regard, its emphasis is on integrating corporate responsibility (CR) throughout its entire value chain and across its business divisions.

"Our commitment to sustainability is integral to the success of our operations, whether it relates to streamlining our supply chain, developing innovative environmental activities or creating professional development opportunities for our employees," says managing director Henrik Juel Andersen in the company's third CR report.

Carlsberg Malaysia's CR framework covers four key areas — community, environment, marketplace and workplace — and is supported by its six CR policies addressing labour and human rights, marketing communications, health and safety, business ethics, community engagement and the environment.

Last year, it conducted a suppliers' assessment in partnership with the Danish Embassy to ensure that its suppliers do not have any unethical practices, such as hiring children or tolerating discrimination.

Andersen, who took the helm in July last year, says the assessment also raised the company's standards on supplier selection as suppliers are expected to implement CR management systems, promote a safe working environment and adhere to environmental regulations.

To reduce its carbon footprint, Carlsberg invested RM2million in a CO² recovery plant

Carlsberg Malaysia assessed three of its suppliers in 2013 and has identified another four for assessment this year.

From an environmental footprint perspective, the company has minimised its impact through the introduction of a new can packaging that uses less materials, making it 6.7% lighter than the previous packaging.

Moreover, the group last year managed to achieve an 8% reduction in total energy (thermal and electricity) usage by upgrading and installing energy-efficient motors in its cooling plant.

"A boiler economiser was installed to reuse the released heat from the stack to reduce our thermal energy requirements. Continued optimisation of our waste water treatment plant anaerobic reactor operations helped maximise biogas generation," Andersen explains.

Carlsberg Malaysia also continues to raise funds for schools. Efforts include its flagship Top Ten Charity Campaign, the longest-running (for more than two decades) Chinese charity show in Malaysia as well as the one that has raised the most funds.

Last year, the campaign collected RM22 million for the benefit of eight schools in Peninsular Malaysia while the I Love Chinese Education East Malaysia Charity Concert 2013 raised more than RM3.6 million for six schools in Sabah and Sarawak. Over the past 27 years, the company has managed to raise funds in excess of RM400 million, with RM7.2 million raised from a single roadshow last year.

Carlsberg Malaysia prides itself on being a responsible company. Through the Drink Responsibly campaign advocated at all its major promotional campaigns and events, Carlsberg Malaysia has cultivated a mindset among its customers to say no to drink-driving, binge drinking and underage drinking while emphasising the effects of alcohol. Moving forward, Andersen notes that a new Drink Responsibly policy will be launched that will be made the company's key focus.

In driving its message responsibly and being sensitive to the non-drinking community, the company set up a charitable foundation in June called JC Jacobsen Foundation, after the founder of Carlsberg, to take over its efforts to contribute to society and communities in need — minus the Carlsberg Malaysia brand name and logo.

To help plan future strategies, the company has conducted a comprehensive materiality survey on its existing community programmes, which allowed it to understand stakeholders' sentiments on such initiatives and gauge the importance of these programmes to the company. E

BEST CR INITIATIVES

3RD PLACE (BELOW RM10 BILLION COMPANIES)

ALLIANZ MALAYSIA

Looking beyond philanthropy

BY ESTHER LEE

Corporate responsibility (CR) goes beyond philanthropy, which is the reason Allianz Malaysia Bhd broadened its CR initiatives in 2011 to engage its employees and business partners in activities that help raise financial literacy.

Other than its Allianz4Good-branded financial literacy initiative, which plays to its strength as an insurer and risk manager, the company in 2013 stepped up its engagement with the public through road safety campaigns, financial literacy classes and safety awareness campaigns.

Specifically, Allianz embarked on 41 road safety campaigns last year, covering schools and universities, and even conducted road safety workshops. It also distributed 1,611 motorcycle helmets to replace unapproved and old helmets, 18,900 reflective motorcycle stickers, 745 child safety booster seats and 1,179 safety windbreakers.

A total of 3,755 business hours were dedicated to CR activities in 2013, a testament to the company's effort to live out "social responsibility", which it has listed as a company value.


Allianz Malaysia conducted its 100th My Finance Coach financial awareness class in SJK (T) Kajang Selangor for Primary Five students

BEST CR INITIATIVES

2ND PLACE (BELOW RM10 BILLION COMPANIES)

UNITED PLANTATIONS

Continuing an age-old tradition

BY JANICE MELISSA THEAN

Corporate responsibility (CR) was a part of United Plantations Bhd (UP) long before the term was even coined.

After it was incorporated more than 105 years ago, UP's founding fathers Aage Westenholz and Commander William Lennart Grut aspired to the highest standards in the plantation sector when it came to the healthcare, housing, education and places of worship of its employees. In fact, the company built its first Hindu temple for the welfare of its workers in 1916, a structure that stands to this day.

Not surprisingly, UP is being recognised for `its CR efforts for the third time by *The Edge* Billion Ringgit Club, placed among the top 10 in 2011 and last year.

"Our company's commitment to providing and improving social amenities remains very much a hallmark of our group. Continuous improvements were made in 2013 to maintain the highest possible welfare standards for our workforce," UP says in its 2013 annual report.

The company provides housing facilities and community halls for its employees and thus far has built 26 temples, five mosques, two churches, two hospitals, eight primary schools, nine kindergartens and a senior citizens' home for them. It also maintains crèches for personalised childcare.

Its facilities provide education for more than 500 children, ranging from 5 to 12 years of age.

"In addition, 53 scholarships were granted to children of our employees in 2013, thereby enabling these students to pursue their tertiary studies," says UP.

Since 2010, the company has also invested in better living quarters for its guest workers. More than 20 additional terraced apartments were constructed for over 500 employees last year.

"We remain committed to conducting our business in a manner that achieves sustainable growth while maintaining a high degree of social and environmental responsibility," UP says.

Its strong advocacy for sustainable palm oil forms a big part of UP's CR efforts. It was the first in the world to be certified a sustainable producer by the Roundtable on Sustainable Palm Oil (RSPO) in August 2008.

Better homes for estate workers

"The company has, since 2010, demonstrated its desire to implement new initiatives that go beyond the criteria set by the RSPO and will continue to improve on these in the years ahead and be at the very forefront of sustainability," UP says.

It is also committed to reducing its greenhouse gas (GHG) emissions. In 2006, it conducted a life cycle assessment on palm oil production — the first of its kind in the world — to identify the weak links and from there work on reducing its GHG emissions. To date, it has cut down carbon dioxide emissions by 70% and methane by 80%. It also has four Clean Development Mechanism (CDM) projects that help reduce GHG.

"With further investments, we anticipate reducing the carbon footprint per tonne of refined palm oil produced by 45% in 2014 from 2005 levels," UP says. By 2015, the company intends to release a detailed report on GHG.

The company's commitment to sustainability and detailed tracking of the progress in its CR efforts will likely continue to win it brownie points from The Edge BRC's judges as well as investors, who are increasingly paying attention to sustainability practices. E

That Allianz leverages its business strengths to benefit the community is one reason it won high marks from The Edge Billion Ringgit Club's judges. It also won marks for demonstrating in its CR reports that it is measuring the reach of its initiatives.

Apart from road safety initiatives, Allianz continued its My Finance Coach programme that was implemented in 2012. The aim of this programme is to assist in improving general financial literacy among children and young people to prevent them from falling into debt. It is worth noting that this programme, which is overseen by the non-profit Germany-based My Finance Coach Foundation, is recognised by the German United Nations Educational, Scientific and Cultural Organisation (Unesco) committee as an official project of the United Nations Decade of Education for Sustainable Development.

According to the company, Malaysia is the second of nine Allianz national entities to implement this programme. Allianz reached a total of 2,587 students in 29 schools and non-profit organisations with this programme. To extend the reach of the programme, it partnered the Federation of Malaysian Consumers Associations (Fomca) to work with another 14 schools.

Allianz4Good volunteers at work

Allianz has also seen the need to address social issues, given the rising fear of crime in Malaysian society. As part of its efforts, the company organised a series of safety programmes focusing especially on women's safety, which covered such topics as crime patterns based on Malaysian case studies and modus operandi, sexual harassment at the workplace, violence against women, crime prevention measures and self-defence.

The insurer did not forget philanthropy. It made donations to homes and conducted blood donation drives and fund-raising for disaster-stricken areas, such as the Philippines when Typhoon Haiyan struck the country, making it a well-rounded leader among peers. E

BILLION RINGGIT Club

VALUE CREATOR: OUTSTANDING CEO OF MALAYSIA

TAN SRI JEFFREY CHEAH

Going the distance to inspire excellence

BY CINDY YEAP

Tan Sri Jeffrey Cheah is often described as a visionary. Cheah himself, it seems, prefers to be a dreamer.

"My higher purpose in life and also my dream is to create the Boston of the East in this part of the world, where you see a collection of eminent Ivy League universities, such as Harvard and MIT, in one place, filled with a legion of scholars and thought leaders," he says.

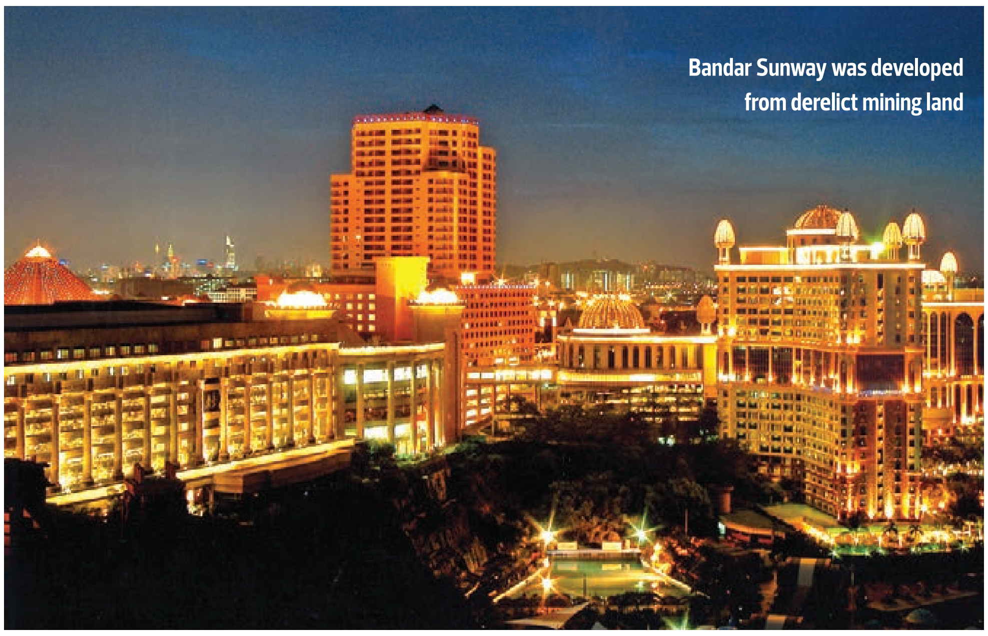
Fortunately, for the many lives he has inspired, the man works on making dreams happen. The flagship of Cheah's Sunway Group, integrated township Bandar Sunway — which houses over 10,000 residential and commercial units, two universities, Sunway Resort City, Sunway Lagoon theme park and the Sunway Pyramid shopping mall — was developed from derelict mining land.

Likewise, the Sunway Group, which he founded as a tin-mining company in 1974, is today one of Malaysia's most formidable property construction groups.

As Sunway Group's executive chairman, Cheah is still active in the real estate and business scene, but he finds it "more gratifying to be able to contribute to a person's life and success" through the eponymous Jeffrey Cheah Foundation and education at large.

"I strongly believe that high-quality education is the cornerstone of the progress and development of any nation, and a life-transforming enabler for its people. It is, therefore, where I place my main personal and corporate responsibility focus," says Cheah, who in December 2011 was appointed to Malaysia's education panel to review the nation's education system.

The Jeffrey Cheah Foundation, which holds the Sunway Education Group and subsidiaries worth over RM720 million and has the Sultan of Selangor as the royal patron, in July 2013 endowed Harvard University US$6.2 million to establish the Jeffrey Cheah chair for Southeast Asian studies at the prestigious institution.


Bandar Sunway was developed from derelict mining land

Cheah is now exploring linkages with Oxford, Cambridge and Trinity College in Dublin, says Tan Sri Ramon Navaratnam, corporate adviser of the Sunway Group of companies since 1995.

"Although I've spent my whole career in government service, I've felt very comfortable at the Sunway Group because Tan Sri Jeffrey Cheah encompasses the best of both worlds of the public and private sectors ... he is one of few corporate leaders who truly characterises the concept of corporate social responsibility. He does not just give out donations and scholarships but has provided a trust [fund] for the long term," Navaratnam tells *The Edge*.

"For these reasons, Sunway is a company that actively seeks to make decent profits but at the same time, shows great compassion," adds Navaratnam, who is also Pro-Chancellor at Sunway University and author of nine books on socioeconomic issues in Malaysia.

The setting up of a trust is perhaps, partly because Cheah, 69, knows his dream to have a "Boston of the East" here to liven and transform Malaysia's education scene will take time. "Perhaps beyond my time, but I hope that can be achieved one day in this country," he says.

"The last 40 years of building Sunway from the ground up into what it is today has taught me the importance of hard work, fortitude and resilience. Having weathered two financial crises that almost wiped me out, I have learnt the hard way and come back stronger and wiser to steer things to greater heights. Every setback is a lesson learnt.

"I have always believed in continuous learning, especially from mistakes and challenges. It is lifelong learning, professionally and personally. I have often said, 'I aspire to inspire before I expire.' Whatever your age is, one can seek to inspire others through his or her good deeds," Cheah says, calling others to share his dream and Sunway's core values of integrity, humility and excellence.

> The last 40 years of building Sunway from the ground up into what it is today has taught me the importance of hard work, fortitude and resilience

"Integrity is the value that drives us to do the right things at all times. Humility is rooted in our Asian culture, teaching us to be humble, polite and respectful and excellence is taking pride in all that we do."

Cheah hails from a small town near Ipoh and started his career as an accountant in a motor assembly plant before founding Sunway.

A business graduate of Victoria University in Melbourne, Australia, he has been conferred nine honorary doctorates by leading universities worldwide. Education is where his real passion lies. Quoting the late Nelson Mandela, Cheah says, "Education is the most powerful weapon to change the world.

"This is an area I am spending a great deal of my time on lately, not from a commercial standpoint but to contribute towards elevating the quality of education in our country and to make quality education accessible to as many deserving as possible."

Very fitting for a man whose favourite quote is "I aspire to inspire, before I expire". E

VALUE CREATOR: OUTSTANDING CEO OF MALAYSIA

DATUK SERI JAMALUDIN IBRAHIM

Exemplary role model for tomorrow's leaders

BY CINDY YEAP

Datuk Seri Jamaludin Ibrahim, Axiata Group Bhd's president and group CEO, is not someone who leaves business to chance. That's reflected in how he sees the fate of telecom operators as being "worse than vegetable sellers" because every unbilled second is lost revenue for the many telecoms companies under the Axiata umbrella.

It is also reflected in how the man is attempting to make sure a good number of school children will become future CEOs for Malaysia through Axiata's Young Talents Programme.

Jamaludin started his career as a lecturer in quantitative methods at California State University in 1980 and spent 12 years at a multinational before being appointed CEO of Digital Equipment Malaysia, the local unit of what was then the second largest IT company in the world, in 1993. He has been a CEO for the past 21 years, and counts himself fortunate to have had the opportunity to hone his leadership skills from a younger age. "But why should we leave these things to chance?"

The rationale and need to start nurturing future CEOs in high school is because much of a person's character development would be set then, he explains.

"I strongly believe that leadership development needs to start at an early age. Young people need to, and can be, guided. The raw material is there. What I have observed is that many are bright and full of energy but they need specific programmes to develop their leadership skills, soft skills, attitude and character building now, whilst they can still be moulded," he says.

"We need to plant these skills, attitude and values from the earliest age possible."

These efforts will take time to bear fruit, but Malaysia needs the additional talent pool to step up to the challenges ahead.

"We have a reasonable number of technical and functional talents but we lack people who can lead companies in a holistic way. This is a gap that we are trying to address in Axiata by giving people opportunities to develop into leaders with all-round leadership skills," Jamaludin tells *The Edge* when asked about Corporate Malaysia's greatest need.

"If there is one game-changer important to the country's future, then it is to have world-class and complete leaders. By world class, I mean benchmarked against the world's best. By complete, I mean strong in both functional and leadership competencies, and a person with impeccable integrity, passionate about talent development. We can achieve both ... Malaysia has diversity, be it ethnicity, gender or age, and we should capitalise on this as a strength."

> If there is one game changer important to the country's future, then it is to have world-class and complete leaders. By world class, I mean benchmarked against the world's best. By complete, I mean strong in both functional and leadership competencies, and a person with impeccable integrity, passionate on talent development

His passion in teaching aside, Jamaludin who won a Malaysia CEO of the Year award as far back as year 2000 when he was only 41, has demonstrated the ability to deliver results, be it during his decade as CEO of businessman Ananda Krishnan's flagship telecoms operator Maxis Communications Bhd (1998-2007) and since March 2008, as president and group CEO of Axiata Group.

During his tenure, Jamaludin oversaw a recapitalisation exercise for Axiata post demerger with Telekom Malaysia Bhd and led changes that made Axiata a regional champion in terms of numbers as well as internal processes, including for procurement — stating upfront a zero tolerance for personal kickbacks. Axiata's board composition is comparable to top companies in the region. In 2011, Axiata was the only Malaysian company to make the Forbes Asia Fab 50 list.

Axiata is today Asia's second largest telecommunications company based on subscriber numbers (after SingTel), with controlling interests in mobile operators in Malaysia, Indonesia, Sri Lanka, Bangladesh and Cambodia, as well as strategic stakes in operators in Singapore and India. Collectively, the group serves over 244 million mobile subscribers in Asia as at end-2013, six times the 40 million subscribers it had in 2007.

Its market capitalisation, which stood at some RM59 billion as at end-2013, has quadrupled from RM8.5 billion as at March 31, 2009, right after its five-for-four rights issue was announced on March 24, 2009. To be fair, Axiata never faced financial trouble. The recapitalisation exercise to bolster its balance sheet was deemed necessary after the demerger because cash was retained at Telekom Malaysia (which Axiata demerged from) to enable the former to be a dividend stock.

In the six years Jamaludin has helmed Axiata, its net profit doubled to RM2.7 billion in 2013 versus 2007's normalised core net profit of RM1.4 billion, reflecting an average growth rate of 11.57% a year for the period. Its operating revenue is up 84% to RM18.4 billion in 2013 from 2007's RM10 billion (10.7% six-year CAGR).

That has enabled Axiata, which paid its maiden dividend in 2010, to collectively return over RM7.3 billion in dividends to shareholders to date.

Some of the profits have been invested in the development of talent inside and outside the organisation, identifying second and third liners who can be trained to move up in the organisation. Jamaludin himself spends time with Axiata trainees in high schools to impart leadership skills and criticial thinking. He is convinced that operational improvements that come from having good leaders and good people would, in time, translate into to higher returns for all stakeholders.

For him, helming a regional company like Axiata — with very different competitive and regulatory environments, cultures and economic development — has made him "more aware of the complexity of running a multi-national company".

"The strategies are obviously very different. Adding to this, the people, although similar to some extent, are very diverse in many aspects too. I have to be cognisant of the fact that something thought of at headquarters does not necessarily translate on the ground [at the operational units]."

He is convinced Axiata is on the right track, though, and is already nurturing the seeds for future growth. E

CELEBRATING THE CRÈME DE LA CRÈME OF CORPORATE MALAYSIA

BY SHALINI KUMAR AND CINDY YEAP

Corporate Malaysia's crème de la crème descended on the ballroom of the Hilton Kuala Lumpur for the fifth annual *The Edge* Billion Ringgit Club gala dinner on Aug 11. Coming together for what was easily the biggest awards night in the corporate calendar, the men looked sophisticated in their tailored suits and tuxedos while the ladies were resplendent in couture wear.

OCBC Bank (M) Bhd returned as the main sponsor of the event while Swiss luxury watchmaker Audemars Piguet was supporting sponsor. Lexus Malaysia supplied the official car.

Guests began arriving at 7.15pm and within half an hour filled the cocktail area that was tastefully decorated in a black, white and silver theme. Soft music completed the warm backdrop of the glittery affair as corporate bigwigs mingled over pre-dinner drinks and hors d'oeuvres.

From left: Tong, UMW Toyota Motor Sdn Bhd president Datuk Ismet Suki, Muhyiddin and Abdul Wahid with the Lexus LS 460L

The sonic silver Lexus LS 460L that was on display at the entrance to the ballroom was another pre-dinner topic as guests stopped to admire the car before moving to their tables. The ballroom itself was luxuriously decorated with stylish floral centrepieces, pearls and candles, creating a cosy atmosphere for guests to enjoy the five-course wine-paired dinner and the night's entertainment.

At half past eight, the guest of honour Deputy Prime Minister (DPM) Tan Sri Muhyiddin Yassin arrived at the ballroom, accompanied by The Edge Media Group executive chairman Datuk Tong Kooi Ong, OCBC Bank Malaysia chairman Tan Sri Nasruddin Bahari and The Edge Media Group publisher and group CEO Ho Kay Tat. Also present were Minister in the Prime Minister's Department Datuk Seri Abdul Wahid Omar, OCBC Bank Malaysia CEO Ong Eng Bin, The Edge Malaysia managing director Au Foong Yee and The Edge Malaysia senior managing editor Azam Aris.

Clockwise from top: Ning Baizura serenading the guests

Tong, Muhyiddin and Ong with some of the award winners

Models showcasing Canali's autumn/winter 2014 collection

Guests observed a moment of silence for MH17 before Tong made his welcome address, where he recapped the strengths of the best of Corporate Malaysia for having thrived despite challenging economic conditions in the past year.

"This year, 178 companies qualified to be members of the BRC ... Combined, these 178 BRC members have a market capitalisation of RM1.54 trillion, up from RM1.32 trillion in 2013, and BRC members make up the top 19% of all companies listed on Bursa Malaysia and their market capitalisation adds up to nearly 91% of the exchange's total market capitalisation," he said. "A successful company is not about the bricks and mortar or the hardware but the people and those who lead them."

But what drew a big round of applause from the floor was the fact that the companies represented paid an estimated RM31 billion in corporate taxes last year, which is roughly 24% of the RM129 billion the Inland Revenue Board collected in 2013.

Tong went on to call for greater inclusiveness as he highlighted the introduction of a new award category to recognise corporate responsibility initiatives made by companies with smaller market capitalisation.

"Corporate Malaysia needs to contribute to making Malaysia a more inclusive society in which every Malaysian has a fair share of the country's prosperity. And we must help those who are in need of support," he added.

After the speech, Senator Abdul Wahid was asked to join Tong on the stage to present the corporate responsibility initiative awards, the first set for the evening.

Following that, models took the stage to showcase Canali's autumn/winter 2014 collection as guests dined on a delicious spread of smoked trout and pumpkin and apple soup for starters, seared barramundi or grilled lamb for mains and a quince strudel with earl grey ice cream to bring things to a sweet end.

Guests were treated to the smooth sounds of the John Thomas Septet jazz band during dinner before surprise guest Ning Baizura took the stage to sing a few classic numbers, ending with Whitney Houston's *I Will Always Love You* as a tribute to Malaysia's past and present heroes.

Muhyiddin took centre stage next. In his keynote address, the DPM commended the BRC members who had performed well the past year but reminded corporate leaders of the need to constantly stay ahead of the pack.

"Competitiveness is a relative attribute and it is constantly changing ... it is difficult to acquire competitiveness but it is even more difficult to maintain it. The marketplace is a brutal one ... take your foot off the pedal for a second and someone is likely to overtake you. This is why the government is attempting to inculcate a culture of continuous improvement in our local economy," he said, reiterating the government's commitment to enhancing Malaysia's competitive advantage in a globalised world.

Muhyiddin, who is also Education Minister, commended The Edge Media Group's initiatives to promote financial literacy and improve the English language among schoolchildren who are the next generation of Malaysian investors.

Together with Tong, Muhyiddin handed out 25 corporate awards, comprising seven sectoral awards plus a category to recognise big cap companies, to 22 companies.

Two notable Corporate Malaysia figures were also presented the Value Creator: Malaysia's Outstanding CEO award for their exemplary leadership in building businesses and value creation for all stakeholders. They were Sunway Group founder and executive chairman Tan Sri Jeffrey Cheah and Axiata Group Bhd president and group CEO Datuk Seri Jamaludin Ibrahim.

The Company of the Year award went to Dutch Lady Milk Industries Bhd. Managing director Rahul Colaco received the coveted trophy and was presented with the exquisite Jules Audemars Dual Time, courtesy of Audemars Piguet.

With all the awards given out and the winners' group photos taken, the night drew to a close, but many guests stayed on to mingle and congratulate the winners over coffee, petits fours and pralines. E

MEDAL OF HONOUR

Where elegance meets excellence

Audemars Piguet's Jules Audemars Dual Time timepiece was the choice prize for the head honcho of this year's *The Edge* Billion Ringgit Club Company of the Year. Rahul Colaco, managing director of Dutch Lady Milk Industries Bhd, received the coveted timepiece at the gala dinner on Aug 11, witnessed by Corporate Malaysia's who's who.

The elegant ensemble is the fruit of Audemars Piguet's 2011 reinterpretation of the fundamentals of the Jules Audemars collection, which tells the story of exceptional people in the region of Vallée de Joux, who have nurtured the art of fine watchmaking. Bearing the name of one of the two watchmaker founders of Manufacture Audemars Piguet — Jules Audemars and Edward Piguet — the Jules Audemars collection is focused on unaffected simplicity that makes it both naturally elegant and unmistakably modern.

A true classic, the Jules Audemars Dual Time timepiece with hand-sewn black alligator leather strap that's secured by an AP folding clasp in 18-carat white gold comes in three versions: pink gold with a silver-toned or black dial and white gold with a silver-toned dial. Each watch features a round case, a sleek bezel and a dial with optimally legible displays of the date, power reserve and second time zone complete with a day/night indication.

The date and dual time zone displays, which are particularly useful in today's age of constant travel, are surrounded by a decorative fillet highlighting a snail inner decoration. Within this elegant ensemble, the baton-shaped hour markers assert their understated, perfectly balanced air of distinction. The dial ensures pleasing readability with the date read off in a subdial at 2 o'clock, the power reserve on the arc of a circle in the left-hand section and the dual time zone at 6 o'clock.

When travelling, the wearer can avoid the need to calculate any time zone difference by simply setting the additional time zone to keep track of time where he is and back home. The day/night indication at 7 o'clock will help the wearer avoid waking up at the wrong time on the other side of the world. E

BILLION RINGGIT *Club*

WHO'S WHO AT *THE EDGE* BILLION RINGGIT CLUB GALA

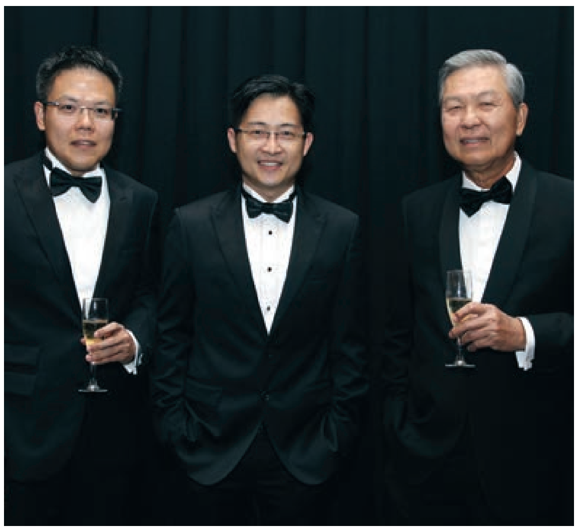
Top: (From left) Securities Commission Malaysia deputy chief executive Datuk Dr Nik Ramlah Nik Mahmood, The Edge Media Group executive chairman Datuk Tong Kooi Ong, Deputy Prime Minister Tan Sri Muhyiddin Yassin, Minister in the Prime Minister's Department Senator Datuk Seri Abdul Wahid Omar and The Edge Media Group group CEO & publisher Ho Kay Tat

Right: Front row (from left) Wahid, Muhyiddin and Tong; second row (from left) Ho (partially hidden), OCBC Bank chief executive Ong Eng Bin and UMW Toyota Motor president Datuk Ismet Suki

Gamuda's Wong Hsien Loong (left) and Ubull Din Om

IJM Land's Edward Chong (left) and Hap Seng Consolidated's Simon Sim

CIMB Group's Gurdip Singh Sidhu (left) and Effendy Shahul Hamid



(From left) Hartalega Holdings' Kuan Mun Leong, Deloitte Malaysia's Stanley Teo and Hartalega Holdings' Kuan Kam Hon

BILLION RINGGIT Club

PHOTOGRAPHY BY HARIS HASSAN, SUHAIMI YUSUF, MOHD IZWAN MOHD NAZAM, SHARIN YAHYA


QL Resources' Dr Chia Song Kun and wife


Muhibbah Engineering's Mac Ngan Boon and wife


UMW Holdings' Datuk Syed Hisham Syed Wazir and wife


Kossan Rubber Industries' Lim Kuang Sia and wife


Far East Holdings' Tee Cheng Hua and wife


(From left) OCBC Bank's Rodney Tay and Shirley Sun, AEON Credit Service's Lee Kit Seong and OCBC Bank's Teoh Yin Meng


The Edge Education Foundation's Dorothy Teoh (left) and Bursa Malaysia's Selvarany Rasiah


(From left) Hong Leong Capital's Lee Jim Leng, Eco World Development Group's Heah Kok Boon and OCBC Bank's Tan Ai Chin


(From left) Sunway Group's Evan Cheah and Sarena Cheah, Goldis' Tan Lei Cheng, Kuala Lumpur Kepong's Tan Sri Lee Oi Hian, Sunway Group's Tan Sri Dr Jeffrey Cheah, S P Setia's Datuk Voon Tin Yow and Sunway Group's Datuk Chew Chee Kin


(From left) The Edge's Au Foong Yee, OCBC Bank's Ong, UPP Holding's Kevin Khoo and The Edge's Anna Taing

BILLION RINGGIT Club

Henrik Juel Andersen of Carlsberg Brewery Malaysia and wife

British American Tobacco Malaysia's Stefano Clini (left) and Christine Lee

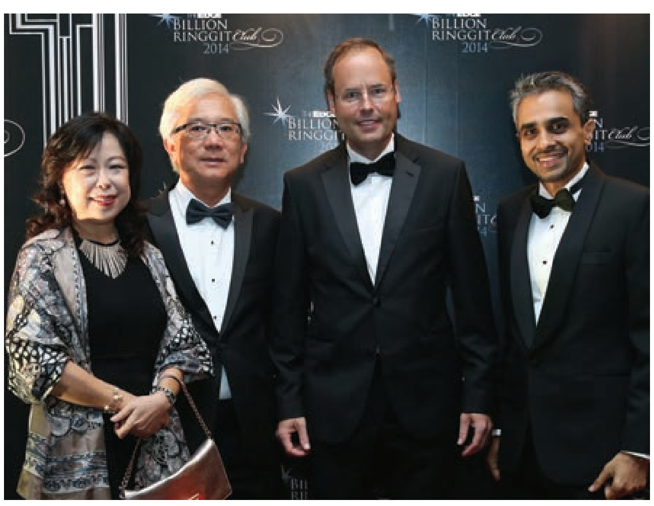
DKSH Holdings' John Clare

Tropicana Corp's Datuk Yau Kok Seng (left) and Sunway Group's Ong Pang Yen

Top Glove Corp's Michelle Voon

(From left) OCBC Bank's Thing Tock Kong and Leong Mei Sim, The Edge's Fong Lai Kuan and OCBC Bank's Syed Abdull Aziz Syed Kechik

(From left) Fara Rahim, Fakhri Mahiaddin, IOI Corp's Datuk Lee Yeow Chor, Tropicana Corp's Tan Sri Danny Tan, Puan Sri Ivy Tan, Hong Leong Capital's Lee and The Edge's Au



Mr and Mrs Ho with DiGi.Com's Lars Norling and Albern Murty

(From left) Au, Securities Commission Malaysia's Datuk Dr Nik Ramlah,The Edge Education Foundation's Teoh and Securities Commission Malaysia's Datin Teh Ija Mohd Jalil

(From left) Chloe Tong, Tong and Dawn Cheong

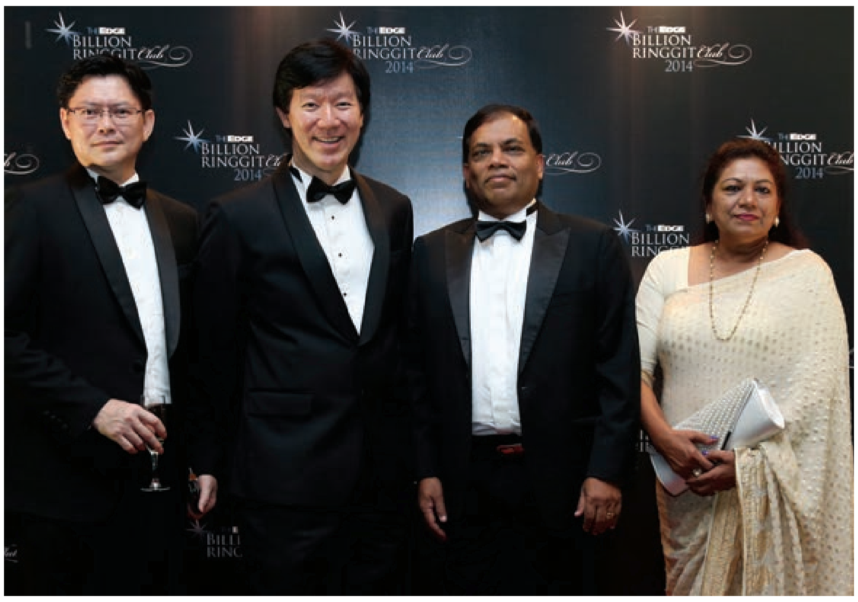
Datin Zalila Che Ba and Syarikat Takaful Malaysia's Datuk Mohamed Hassan Md Kamil

Press Metal's Datuk Paul Koon and wife

Datin Loh Ean and Oriental Holdings' Datuk Robert Wong

OCBC Bank's Cherie Wong (left) and TSH Resources' Frederick Tan

BILLION RINGGIT Club



(From left) OCBC Bank's Rodney Tay and Ong with Mudajaya Group's Anto Joseph and wife

(From left) Mah Sing Group's Datuk Steven Ng, Ng Chai Yong, Jane Leong, Tan Sri Leong Hoy Kum, Lionel Leong and Datuk Lim Kiu Hock

(From left) Area Management's Kumar Tharmalingam, Mah-Kamariyah & Philip Koh's Philip Koh and Sunway Group's Ong Pang Yen

(From left) Axiata Group's Datuk Seri Jamaludin Ibrahim, Securities Commission Malaysia's Datuk Dr Nik Ramlah and Tong

(From left) Perdana Petroleum's Christopher Then, Datuk Henry Kho and Shamsul Saad

(From left) Public Bank's Quah Poh Keat, Ho and Kuala Lumpur Kepong's Tan Sri Lee Oi Hian and Lee Jia Zhang

(From left) Petronas Gas' Abdul Razak Saim and Aida Aziza Jamaluddin and The Edge's Azam Aris

(From left) OCBC Bank's Thing Tock Kong, Jason Wong and Ahmad Hilmy Abdul Halim

(From left) UMW Toyota Motor's Sean Leng, Wan Hazran Wan Mustafa, Khong Man Cheong, Justin Kwan, Karen Yip, Puvaneswary Raja Raman, Datuk Ismet Suki, Mandy Phang, Masato Kuriyama, Chris Tan, Mohd Shamsor Mohd Zain and Jacqueline Ong

MEMBERS OF *THE EDGE* BILLION RINGGIT CLUB 2014

COMPANY (IN ALPHABETICAL ORDER)	MARKET CAPITALISATION AS AT MARCH 31, 2014 (RM MIL)	REVENUE FY2013 (RM MIL)	PROFIT BEFORE TAX FY2013 (RM MIL)
AEON Co (M) Bhd	5,047.38	3,514.42	331.83
AEON Credit Service (M) Bhd	2,116.80	467.13	181.11
Affin Holdings Bhd	5,784.01	3,029.01	863.93
AirAsia Bhd	7,092.43	5,189.19	363.18
Airasia X Bhd	1,848.89	2,307.49	-212.98
Alam Maritim Resources Bhd	1,130.06	432.88	83.02
Alliance Financial Group Bhd	6,827.15	1,333.03	714.02
Allianz Malaysia Bhd	1,686.76	3,649.39	339.23
AMMB Holdings Bhd	21,641.85	7,441.21	2,179.61
Amway (M) Holdings Bhd	1,972.63	834.22	145.20
APM Automotive Holdings Bhd	1,245.89	1,259.02	177.50
Astro Malaysia Holdings Bhd	16,634.56	4,264.97	574.94
Atlan Holdings Bhd	1,166.79	791.85	120.29
Axiata Group Bhd	57,012.48	18,370.84	3,533.04
Axis Real Estate Investment Trust	1,558.99	141.31	111.28
Batu Kawan Bhd	8,588.23	362.03	513.38
Berjaya Auto Bhd	1,484.49	na	na
Berjaya Corporation Bhd	2,279.10	7,376.05	575.26
Berjaya Land Bhd	4,200.28	4,255.82	468.05
Berjaya Sports Toto Bhd	5,363.59	3,628.31	568.87
BIMB Holdings Bhd	6,466.88	2,809.99	833.10
Bintulu Port Holdings Bhd	3,408.60	529.78	188.17
Boustead Holdings Bhd	5,605.25	11,212.00	707.70
British American Tobacco (M) Bhd	16,880.53	4,517.22	1,105.40
Bumi Armada Bhd	11,464.25	2,073.00	479.97
Bursa Malaysia Bhd	4,021.22	439.82	245.58
Cahya Mata Sarawak Bhd	3,334.75	1,417.54	295.27
Capitamalls Malaysia Trust	2,610.82	305.10	229.66
Carlsberg Brewery Malaysia Bhd	4,011.18	1,555.15	236.43
CB Industrial Product Holding Bhd	1,207.72	579.88	127.80
CIMB Group Holdings Bhd	58,839.82	21,394.99	5,849.23
Coastal Contracts Bhd	2,684.56	761.59	150.93
Datasonic Group Bhd	3,017.25	260.74	93.74
Dayang Enterprise Holdings Bhd	3,093.75	563.36	174.68
Dialog Grp Bhd	8,808.12	2,237.18	232.33
Digi.Com Bhd	41,907.25	6,733.41	2,140.16
DKSH Holdings (M) Bhd	1,418.92	5,078.98	197.62
DRB-HICOM Bhd	4,775.10	13,134.73	1,037.37
Dutch Lady Milk Industries (M) Bhd	3,032.32	982.69	186.67
Eastern & Oriental Bhd	2,407.52	605.54	187.27
Eco World Development Group Bhd	1,195.66	156.33	29.60
Faber Group Bhd	1,045.44	689.91	105.70
Far East Holdings Bhd	1,053.36	439.78	108.71
Felda Global Ventures Holdings Bhd	16,963.90	12,568.01	1,506.66
Fraser & Neave Holdings Bhd	6,591.82	3,508.23	308.71
Gamuda Bhd	10,845.57	3,883.12	692.63
Gas Malaysia Bhd	4,776.48	2,317.22	220.88
GD Express Carrier Bhd	1,483.46	135.15	19.26
Genting Bhd	37,418.64	17,111.66	4,452.02
Genting Malaysia Bhd	24,939.79	8,327.54	1,766.49
Genting Plantations Bhd	8,198.29	1,384.01	300.33
Goldls Bhd	1,245.41	276.82	86.96
Guinness Anchor Bhd	4,253.54	1,676.35	288.74
Hap Seng Consolidated Bhd	6,530.80	3,486.75	801.58
Hap Seng Plantations Holdings Bhd	2,168.00	443.32	137.67
Hartalega Holdings Bhd	5,117.17	1,032.04	304.10
Hibiscus Petroleum Bhd	1,001.26	8.52	-3.93
Hock Seng Lee Bhd	1,025.51	548.45	113.98
Hong Leong Bank Bhd	26,581.91	7,022.53	2,392.95
Hong Leong Capital Bhd	3,002.26	240.07	67.93
Hong Leong Financial Group Bhd	16,507.40	7,642.93	2,630.04
Hong Leong Industries Bhd	2,121.55	2,220.27	223.93
Hwang Capital (M) Bhd	1,063.38	473.44	86.51

(formerly known as Hwang-DBS (M) Bhd)

COMPANY (IN ALPHABETICAL ORDER)	MARKET CAPITALISATION AS AT MARCH 31, 2014 (RM MIL)	REVENUE FY2013 (RM MIL)	PROFIT BEFORE TAX FY2013 (RM MIL)
IHH Healthcare Bhd	31,320.61	6,756.45	881.56
IJM Corporation Bhd	8,764.17	4,663.41	835.85
IJM Land Bhd	4,614.21	1,250.06	320.11
IJM Plantations Bhd	2,694.74	486.28	156.61
Inari Amertron Bhd	1,332.75	241.14	43.29
IOI Corporation Bhd	30,932.59	13,533.50	2,506.80
IOI Properties Group Bhd	8,615.78	na	na
Iris Corporation Bhd	1,014.97	537.07	34.03
Jaya Tiasa Holdings Bhd	2,687.46	1,054.10	31.27
JCY International Bhd	1,483.60	1,598.65	-55.24
JobStreet Corporation Bhd	1,573.68	177.66	84.86
JT International Bhd	1,699.97	1,273.27	164.34
Karex Bhd	1,291.95	na	na
Keck Seng (M) Bhd	2,519.50	930.35	181.02
Kian Joo Can Factory Bhd	1,461.31	1,290.57	147.39
KLCC REIT	11,463.87	1,278.75	1,147.88
KNM Group Bhd	1,154.76	1,985.23	45.76
Kossan Rubber Industries Bhd	2,724.13	1,309.77	182.22
KPJ Healthcare Bhd	3,068.87	2,332.38	151.14
Kretam Holdings Bhd	1,078.30	363.10	21.50
Kuala Lumpur Kepong Bhd	25,833.61	9,147.33	1,199.77
Kulim (M) Bhd	4,348.61	2,851.75	565.70
Lafarge Malaysia Bhd	7,681.25	2,852.40	514.89
Lingkaran Trans Kota Holdings Bhd	1,978.17	369.30	179.53
LPI Capital Bhd	3,673.98	1,119.02	256.80
Magnum Bhd	4,298.87	2,991.34	347.91
Mah Sing Group Bhd	3,091.49	2,005.60	371.50
Malayan Banking Bhd	85,840.21	33,250.78	8,869.59
Malaysia Airports Holdings Bhd	10,916.77	4,098.76	553.03
Malaysia Bldg Society Bhd	5,718.34	2,536.09	932.35
Malaysia Marine & Heavy Engineering Holdings Bhd	6,016.00	2,884.52	197.57
Malaysian Airlines System Bhd	3,509.26	15,121.20	-1,152.79
Malaysian Bulk Carriers Bhd	2,050.00	246.74	51.28
Malaysian Resources Corporation. Bhd	2,708.15	940.91	-105.47
Matrix Concepts Holdings Bhd	1,151.24	574.66	207.22
Maxis Bhd	52,234.05	9,084.00	2,496.00
MBM Resources Bhd	1,269.81	2,266.93	195.74
Media Chinese International Ltd	1,535.39	1,478.24	239.44
Media Prima Bhd	2,605.61	1,722.94	289.98
MISC Bhd	30,800.17	8,972.39	2,231.51
MKH Bhd	1,693.90	688.22	134.45
MMC Corporation Bhd	8,587.06	7,445.35	260.74
MPHB Capital Bhd	1,301.30	245.89	57.61
MSM Malaysia Holdings Bhd	3,311.04	2,202.48	358.91
Mudajaya Group Bhd	1,490.94	1,535.79	195.63
Muhibbah Engineering (M) Bhd	1,224.89	1,899.82	134.00
My E.G. Services Bhd	1,700.97	76.48	34.39
NCB Holdings Bhd	1,495.40	916.38	94.51
Nestle (M) Bhd	15,636.46	4,787.93	719.05
Oriental Holdings Bhd	4,460.63	2,760.92	266.29
OSK Holdings Bhd	1,618.33	61.27	213.19
Padiberas Nasional Bhd *(delisted April 18, 2014)*	1,735.78	3,698.34	231.64
Padini Holdings Bhd	1,256.61	789.77	117.66
Panasonic Manufacturing Malaysia Bhd	1,332.76	864.65	94.93
Parkson Holdings Bhd	3,281.71	3,502.52	618.90
Pavilion REIT	3,945.47	375.51	327.25
Perdana Petroleum Bhd	1,406.64	274.67	65.47
Perisai Petroleum Teknologi Bhd	1,670.44	111.66	82.50
Petronas Chemicals Group Bhd	55,280.00	15,202.00	4,547.00
Petronas Dagangan Bhd	30,499.04	32,341.92	1,109.44
Petronas Gas Bhd	47,093.84	3,892.14	1,896.42
Pharmaniaga Bhd	1,154.62	1,946.64	93.00

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BILLION RINGGIT Club

TOP 20
RANKED BY REVENUE

RANK 2014	2013		COMPANY	REVENUE FY2013 (RM MIL)
1	1	–	Sime Darby Bhd	47,197.80
2	2	–	Tenaga Nasional Bhd	37,130.70
3	4	▲	Malayan Banking Bhd	33,250.78
4	3	▼	Petronas Dagangan Bhd	32,341.92
5	6	▲	CIMB Group Holdings Bhd	21,394.99
6	5	▼	YTL Corporation Bhd	19,972.95
7	7	–	Axiata Group Bhd	18,370.84
8	8	–	Genting Bhd	17,111.66
9	11	▲	YTL Power International Bhd	15,835.99
10	14	▲	Public Bank Bhd	15,264.30
11	9	▼	Petronas Chemicals Group Bhd	15,202.00
12	15	▲	Malaysian Airlines System Bhd	15,121.20
13	13	–	Shell Refining Co. (M) Bhd	14,696.09
14	10	▼	UMW Holdings Bhd	14,206.87
15	12	▼	IOI Corporation Bhd	13,533.50
16	30	▲	DRB-HICOM Bhd	13,134.73
17	16	▼	Felda Global Ventures Holdings Bhd	12,568.01
18	18	–	Boustead Holdings Bhd	11,212.00
19	19	–	Telekom Malaysia Bhd	10,628.68
20	24	▲	RHB Capital Bhd	9,577.20

TOP 20
RANKED BY PROFIT BEFORE TAX

RANK 2014	2013		COMPANY	PROFIT BEFORE TAX FY2013 (RM MIL)
1	1	–	Malayan Banking Bhd	8,869.59
2	5	▲	Tenaga Nasional Bhd	5,855.60
3	3	–	CIMB Group Holdings Bhd	5,849.23
4	6	▲	Public Bank Bhd	5,309.98
5	7	▲	Petronas Chemicals Group Bhd	4,547.00
6	4	▼	Sime Darby Bhd	4,484.50
7	2	▼	Genting Bhd	4,452.02
8	8	–	Axiata Group Bhd	3,533.04
9	13	▲	Hong Leong Financial Group Bhd	2,630.04
10	12	▲	IOI Corporation Bhd	2,506.80
11	9	▼	Maxis Bhd	2,496.00
12	11	▼	RHB Capital Bhd	2,470.77
13	15	▲	Hong Leong Bank Bhd	2,392.95
14	10	▼	YTL Corporation Bhd	2,313.39
15	33	▲	MISC Bhd	2,231.51
16	16	–	AMMB Holdings Bhd	2,179.61
17	22	▲	DiGi.Com Bhd	2,140.16
18	19	▲	Petronas Gas Bhd	1,896.42
19	40	▲	Sunway Bhd	1,894.31
20	20	–	Genting Malaysia Bhd	1,766.49

TOP 20
RANKED BY MARKET CAPITALISATION

RANK 2014	2013		COMPANY	MARKET CAPITALISATION AS AT MARCH 31, 2014 (RM MIL)
1	1	–	Malayan Banking Bhd	85,840.21
2	2	–	Public Bank Bhd	67,671.70
3	8	▲	Tenaga Nasional Bhd	67,497.59
4	3	▼	CIMB Group Holdings Bhd	58,839.82
5	4	▼	Axiata Group Bhd	57,012.48
6	5	▼	Sime Darby Bhd	56,456.83
7	6	▼	Petronas Chemicals Group Bhd	55,280.00
8	7	▼	Maxis Bhd	52,234.05
9	9	–	Petronas Gas Bhd	47,093.84
10	11	▲	DiGi.Com Bhd	41,907.25
11	10	▼	Genting Bhd	37,418.64
12	12	–	IHH Healthcare Bhd	31,320.61
13	13	–	IOI Corporation Bhd	30,932.59
14	15	▲	MISC Bhd	30,800.17
15	16	▲	Petronas Dagangan Bhd	30,499.04
16	27	▲	Sapurakencana Petroleum Bhd	26,964.70
17	14	▼	Hong Leong Bank Bhd	26,581.91
18	17	▼	Kuala Lumpur Kepong Bhd	25,833.61
19	18	▼	Genting Malaysia Bhd	24,939.79
20	20	–	AMMB Holdings Bhd	21,641.85

1) The revenue and profit before tax figures are as at March 31, 2014 and may be audited or unaudited, depending on whether the Annual Report has been released by that date.
2) Where there is a change in financial year-end, the revenue and profit before tax figures are annualised.

FROM PREVIOUS PAGE

COMPANY (IN ALPHABETICAL ORDER)	MARKET CAPITALISATION AS AT MARCH 31, 2014 (RM MIL)	REVENUE FY2013 (RM MIL)	PROFIT BEFORE TAX FY2013 (RM MIL)
POS Malaysia Bhd	2,561.61	1,269.51	191.87
PPB Group Bhd	19,703.01	3,312.92	1,079.05
Press Metal Bhd	1,165.56	3,119.93	5.09
Public Bank Bhd	67,671.70	15,264.30	5,309.98
Puncak Niaga Holdings Bhd	1,172.09	1,146.70	236.74
QL Resources Bhd	4,043.62	2,146.31	172.71
RHB Capital Bhd	21,444.98	9,577.20	2,470.77
Rimbunan Sawit Bhd	1,072.97	282.23	-1.66
Sapurakencana Petroleum Bhd	26,964.70	6,912.41	829.75
Sarawak Oil Palms Bhd	2,893.22	1,704.41	145.44
Scientex Bhd	1,301.80	1,229.05	142.98
Scomi Energy Services Bhd	2,365.19	1,471.69	134.70
SEG International Bhd	1,010.53	236.90	31.71
Selangor Properties Bhd	1,821.17	239.50	132.17
Shangri-La Hotels (M) Bhd	2,912.80	511.23	168.18
Shell Refining Co. (M) Bhd	1,845.00	14,696.09	-223.34
Sime Darby Bhd	56,456.83	47,197.80	4,484.50
SP Setia Bhd	7,179.44	3,060.53	570.34
Star Publications (M) Bhd	1,750.40	1,025.33	192.59
Sunway Bhd	5,222.28	4,733.66	1,894.31
Sunway Real Estate Investment Trust	3,979.81	415.95	392.32
Supermax Corporation Bhd	1,768.40	1,127.34	155.07
Syarikat Takaful Malaysia	1,944.03	1,713.01	179.30
Ta Ann Holdings Bhd	1,549.85	774.17	114.70
TA Enterprise Bhd	1,403.77	772.28	132.67
TA Global Bhd	1,569.85	638.02	104.17
Tan Chong Motor Holdings Bhd	3,716.16	5,198.49	360.12
Tasek Corporation Bhd	1,866.68	577.01	121.04

COMPANY (IN ALPHABETICAL ORDER)	MARKET CAPITALISATION AS AT MARCH 31, 2014 (RM MIL)	REVENUE FY2013 (RM MIL)	PROFIT BEFORE TAX FY2013 (RM MIL)
TDM Bhd	1,363.13	370.72	67.13
Telekom Malaysia Bhd	21,070.90	10,628.68	1,046.00
Tenaga Nasional Bhd	67,497.59	37,130.70	5,855.60
TH Plantations Bhd	1,774.29	469.95	71.04
TIME dotCom Bhd	2,206.41	548.26	497.31
Top Glove Corporation Bhd	3,072.03	2,313.23	242.20
Tropicana Corporation Bhd	2,180.81	1,475.50	503.65
TSH Resources Bhd	2,856.10	1,016.23	165.82
Tune Ins Holdings Bhd	1,480.97	389.63	77.06
UEM Sunrise Bhd	9,982.36	2,425.29	686.27
UMW Holdings Bhd	12,827.87	14,206.87	1,455.22
UMW Oil & Gas Corporation Bhd	8,799.34	736.68	203.98
United Malacca Bhd	1,475.97	206.09	82.70
United Plantations Bhd	5,224.17	950.22	340.48
UOA Development Bhd	2,907.33	1,245.50	577.91
Wah Seong Corporation Bhd	1,480.04	1,779.38	64.32
WCT Holdings Bhd	2,370.65	1,672.35	254.24
Westports Holdings Bhd	8,627.30	1,712.62	517.01
Yinson Holdings Bhd	2,282.48	865.22	44.44
YTL Corporation Bhd	16,430.56	19,972.95	2,313.39
YTL Hospitality REIT	1,198.57	292.02	56.24
YTL Power International Bhd	11,268.25	15,835.99	1,329.42
Zhulian Corporation Bhd	1,334.00	417.06	145.33

Notes:
1) The revenue and profit before tax figures are as at March 31, 2014 and may be audited or unaudited, depending on whether the Annual Report has been released by that date.
2) Where there is a change in financial year-end, the revenue and profit before tax figures are annualised.

SECTORAL AWARD WINNERS 2014

Big Cap Companies

Companies with more than RM10 bil market capitalisation

MOST PROFITABLE COMPANY

Highest return on equity over three years

RANK	COMPANY	ROE OVER 3 YEARS (%)
1	**DiGi.Com Bhd**	**246.4**
2	British American Tobacco (M) Bhd	166.34
3	Nestle (M) Bhd	70.92

HIGHEST PROFIT GROWTH COMPANY

Highest compound growth in profit before tax over three years

RANK	COMPANY	COMPOUND GROWTH IN PBT OVER 3 YEARS (%)
1	**Sime Darby Bhd**	**37.07**
2	Hong Leong Bank Bhd	25.4
3	Hong Leong Financial Group Bhd	21.93

BEST PERFORMING STOCK

Highest returns to shareholders over three years

RANK	COMPANY	RETURNS TO SHAREHOLDERS OVER 3 YEARS (%)
1	**Petronas Gas Bhd**	**30.11**
2	DiGi.Com Bhd	28.38
3	KLCC REIT	27.82

Construction Sector

MOST PROFITABLE COMPANY

Highest return on equity over three years

RANK	COMPANY	ROE OVER 3 YEARS (%)
1	**Hock Seng Lee Bhd**	**19.13**
2	Mudajaya Group Bhd	18.95
3	WCT Holdings Bhd	13.9

HIGHEST PROFIT GROWTH COMPANY

Highest compound growth in profit before tax over three years

RANK	COMPANY	COMPOUND GROWTH IN PBT OVER 3 YEARS (%)
1	**Gamuda Bhd**	**18.88**
2	IJM Corp Bhd	13.08
3	Hock Seng Lee Bhd	5.02

BEST PERFORMING STOCK

Highest returns to shareholders over three years

RANK	COMPANY	RETURNS TO SHAREHOLDERS OVER 3 YEARS (%)
1	**Muhibbah Engineering (M) Bhd**	**22.8**
2	Gamuda Bhd	9.51
3	Hock Seng Lee Bhd	2.67

Consumer Products Sector

MOST PROFITABLE COMPANY

Highest return on equity over three years

RANK	COMPANY	ROE OVER 3 YEARS (%)
1	**British American Tobacco (M) Bhd**	**166.34**
2	Nestle (M) Bhd	70.92
3	Carlsberg Brewery Malaysia Bhd	59.47

HIGHEST PROFIT GROWTH COMPANY

Highest compound growth in profit before tax over three years

RANK	COMPANY	COMPOUND GROWTH IN PBT OVER 3 YEARS (%)
1	**Goldis Bhd**	**29.44**
2	Dutch Lady Milk Industries Bhd	27.48
3	Nestle (M) Bhd	15.58

BEST PERFORMING STOCK

Highest returns to shareholders over three years

RANK	COMPANY	RETURNS TO SHAREHOLDERS OVER 3 YEARS (%)
1	**Dutch Lady Milk Industries Bhd**	**48.46**
2	Padini Holdings Bhd	26.78
3	Carlsberg Brewery Malaysia Bhd	26.42

Finance Sector

MOST PROFITABLE COMPANY

Highest return on equity over three years

RANK	COMPANY	ROE OVER 3 YEARS (%)
1	**Malaysia Building Society Bhd**	**35.04**
2	AEON Credit Service (M) Bhd	31.37
3	Syarikat Takaful Malaysia	23.04

HIGHEST PROFIT GROWTH COMPANY

Highest compound growth in profit before tax over three years

RANK	COMPANY	COMPOUND GROWTH IN PBT OVER 3 YEARS (%)
1	**Malaysia Building Society Bhd**	**65.04**
2	Hong Leong Capital Bhd	49.22
3	Syarikat Takaful Malaysia	40.06

BEST PERFORMING STOCK

Highest returns to shareholders over three years

RANK	COMPANY	RETURNS TO SHAREHOLDERS OVER 3 YEARS (%)
1	**Hong Leong Capital Bhd**	**110.7**
2	Syarikat Takaful Malaysia	109.88
3	AEON Credit Service (M) Bhd	68.34

Industrial Products Sector

MOST PROFITABLE COMPANY

Highest return on equity over three years

RANK	COMPANY	ROE OVER 3 YEARS (%)
1	**Hartalega Holdings Bhd**	**36.69**
2	CB Industrial Product Holding Bhd	32.55
3	Atlan Holdings Bhd	21.39

HIGHEST PROFIT GROWTH COMPANY

Highest compound growth in profit before tax over three years

RANK	COMPANY	COMPOUND GROWTH IN PBT OVER 3 YEARS (%)
1	**Perisai Petroleum Teknologi Bhd**	**108.36**
2	Cahya Mata Sarawak Bhd	35.46
3	Scientex Bhd	26.43

BEST PERFORMING STOCK

Highest returns to shareholders over three years

RANK	COMPANY	RETURNS TO SHAREHOLDERS OVER 3 YEARS(%)
1	**Cahya Mata Sarawak Bhd**	**59.52**
2	Hartalega Holdings Bhd	39.52
3	Kossan Rubber Industries Bhd	39.07

Plantation Sector

MOST PROFITABLE COMPANY

Highest return on equity over three years

RANK	COMPANY	ROE OVER 3 YEARS (%)
1	**Kuala Lumpur Kepong Bhd**	**16.2**
2	Batu Kawan Bhd	15.77
3	IOI Corp Bhd	15.75

HIGHEST PROFIT GROWTH COMPANY

Highest compound growth in profit before tax over three years

RANK	COMPANY	COMPOUND GROWTH IN PBT OVER 3 YEARS (%)
1	**TSH Resources Bhd**	**16.33**
2	IJM Plantations Bhd	11.61
3	United Malacca Bhd	0.42

BEST PERFORMING STOCK

Highest returns to shareholders over three years

RANK	COMPANY	RETURNS TO SHAREHOLDERS OVER 3 YEARS (%)
1	**TDM Bhd**	**46.31**
2	TSH Resources Bhd	34.22
3	Sarawak Oil Palms Bhd	24.47

Property and REIT Sectors

MOST PROFITABLE COMPANY

Highest return on equity over three years

RANK	COMPANY	ROE OVER 3 YEARS (%)
1	**Mah Sing Group Bhd**	**18.13**
2	KLCC REIT	14.75
3	Tropicana Corp Bhd	12.62

HIGHEST PROFIT GROWTH COMPANY

Highest compound growth in profit before tax over three years

RANK	COMPANY	COMPOUND GROWTH IN PBT OVER 3 YEARS (%)
1	**Tropicana Corp Bhd**	**111.29**
2	UEM Sunrise Bhd	49.47
3	MKH Bhd	47.52

BEST PERFORMING STOCK

Highest returns to shareholders over three years

RANK	COMPANY	RETURNS TO SHAREHOLDERS OVER 3 YEARS (%)
1	**Eco World Development Group Bhd**	**178.26**
2	MKH Bhd	54.35
3	KLCC REIT	27.82

Trading/Services, Hotel, IPC and Technology Sectors

MOST PROFITABLE COMPANY

Highest return on equity over three years

RANK	COMPANY	ROE OVER 3 YEARS (%)
1	**DiGi.Com Bhd**	**246.4**
2	Berjaya Sports Toto Bhd	78.65
3	Amway (M) Holdings Bhd	46.74

HIGHEST PROFIT GROWTH COMPANY

Highest compound growth in profit before tax over three years

RANK	COMPANY	COMPOUND GROWTH IN PBT OVER 3 YEARS (%)
1	**Time dotCom Bhd**	**77.51**
2	DKSH Holdings (M) Bhd	63.78
3	Yinson Holdings Bhd	63.2

BEST PERFORMING STOCK

Highest returns to shareholders over three years

RANK	COMPANY	RETURNS TO SHAREHOLDERS OVER 3 YEARS (%)
1	**Yinson Holdings Bhd**	**137.46**
2	DKSH Holdings (M) Bhd	113.38
3	GD Express Carrier Bhd	69.13


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COMPANY OF THE YEAR

BEST PERFORMING STOCK

CONSUMER PRODUCTS

DUTCH LADY MILK INDUSTRIES

Steady and resilient wins the race

ABOUT THE COMPANY

Dutch Lady Milk Industries Bhd has an extensive history in Malaysia. Established in 1963, it produced sweetened condensed milk under the name of Pacific Milk Industries (M) Bhd. In the 1970s, the company diversified into UHT milk after it built its own UHT plant. Over the years, the company has become well known for its various milk products that cater for both the young and old.

BY ESTHER LEE

While it may not be the most exciting counter among the big-cap stocks, steady and resilient Dutch Lady Milk Industries Bhd took home the Company of the Year title. It is also the best performing stock in the consumer products sector.

The Company of the Year award recognises the year's best company based on several factors, such as returns to shareholders, growth in profit before tax, return on equity (ROE) over three years and corporate responsibility initiatives.

Returns to shareholders take into account share price performance and dividends. An investor who bought the shares in 2011 would have seen a threefold return by now. Between March 31, 2011 and March 31, 2014, the stock gained a whopping 190.67%, from RM16.30 to RM47.38. In fact, Dutch Lady's share price has been on an upward trajectory since early 2005.

There was a sharp increase in share price between 2012 and 2013, surging 101.28% to RM47.14 from RM23.42 previously. This was when the company increased its dividend payout substantially with a special interim dividend. For the financial years 2010 and 2011, shareholders received dividends of 72.50 sen per share for each financial year. In FY2012 and FY2013, the company paid RM2.60 per share per year, thanks to the special interim dividend.

The company also has a strong balance sheet. As at March 31, 2014, it had RM146.57 million cash and no borrowings.

With rising profits, Dutch Lady's ROE is also on an upward trend, increasing from 32.35% in FY2010 to 73.55% in FY2013.

4-YEAR FINANCIALS

RM MIL	FY2013	FY2012	FY2011	FY2010
Revenue	982.69	882.18	810.65	696.63
Profit before tax	186.67	165.80	141.55	90.10
Net profit attributable to shareholders	138.26	123.38	108.08	63.89
Return on equity	73.55%	57.08%	41.71%	32.35%

Dutch Lady's earnings have grown from strength to strength since FY2010. Its profit before tax more than doubled to RM186.67 million in FY2013 from RM90 million in FY2010.

Note that Dutch Lady's net profit growth has declined marginally year-on-year over the last four years. While the company registered y-o-y earnings growth of 69.18% in FY2011, the momentum slowed to 14.15% and 12.06% in FY2012 and FY2013 respectively.

However, the growth is still commendable as Dutch Lady faced high raw material costs and stiff competition from other milk product companies. Also, there was negative growth in Malaysia's dairy industry in 2013. Dutch Lady reported in its 2013 annual report that the negative growth was mainly caused by a reduction in sweetened condensed milk consumption, although this was offset by sales growth in the liquid milk category.

"However, despite the growth in the liquid milk category, the company faced stiff competition with the introduction of new brands and products by relatively new entrants and aggressive pricing promotions by existing players in the dairy industry," the company said in its FY2013 annual report.

Furthermore, the company had to tackle a weakening ringgit in 2013 as most of the company's raw materials were transacted and settled in US dollars and euros. This spurred Dutch Lady to raise prices to mitigate some of the margin pressure.

Kenanga Research says in its report dated May 28 that the near-term outlook for Dutch Lady is challenging, as the company faces increasing consumer uncertainty in an environment of rising costs. But the research house believes that the company will be able to mitigate the impact with its strong branding and market position.

While the outlook appears challenging as it faces price volatility in raw materials and an equally volatile economic environment that affects consumer spending, Dutch Lady says it remains focused on reinforcing its financial and operational strengths to protect the business and enhance shareholder value. E


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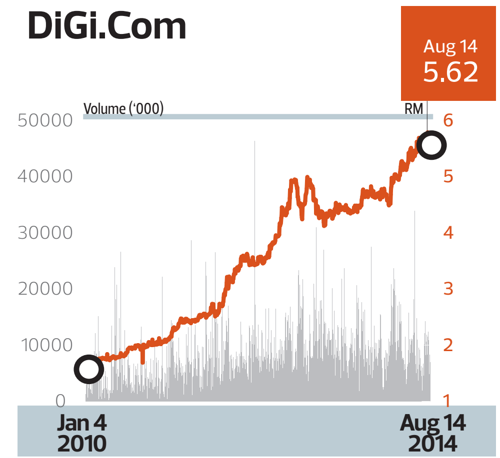


ABOUT THE COMPANY

DiGi is Malaysia's third largest mobile operator and was *The Edge* Billion Ringgit Club's Company of the Year in 2013. It is 49% owned by Norwegian Telenor ASA. Lars Norling, formerly CEO of Telenor Sweden, replaced Henrik Clausen as DiGi CEO effective Aug 1.

BY CINDY YEAP

Lars Norling, who replaced Henrik Clausen as DiGi.Com Bhd CEO on Aug 1, has big expectations to live up to. Previously CEO of Telenor Sweden, Norling is tasked with further driving DiGi's growth and "Internet for All" ambition and he's joining the Malaysian telecoms scene at a time when competition is expected to move up several notches.

Just this month, incumbent fixed line provider and custodian of Malaysia's high-speed broadband (HSBB) backbone, Telekom Malaysia Bhd, started launching its 4G-LTE wireless broadband offering, using its existing 850MHz spectrum band. Expectations are that this service will be expanded using the 2.3GHz and 2.6GHz spectrum available at the telco's newly acquired subsidiary, Packet One Networks (M) Sdn Bhd (P1).

While Citigroup's analyst Arthur Pineda, in an Aug 12 note headlined *TM's LTE offers — Is this a prelude to a data competition?*, points out that DiGi only has 2% of its revenues linked to wireless broadband versus 3% at Axiata Group Bhd and 5% at Maxis Bhd, the entrance of a formidable player like Telekom Malaysia could steal away some growth.

Pineda is "broadly underweight on the Malaysian telco space with a 'sell' on Maxis and Telekom Malaysia and 'neutral' on DiGi and Axiata" owing to what he expects to be "a weak [single digit] earnings growth outlook". He did add, though, that if "one needed to be exposed to the Malaysian telecoms sector", DiGi was his preferred Malaysian telco play.

4-YEAR FINANCIALS

RM MIL	FY2013	FY2012	FY2011	FY2010
Revenue	6,733.41	6,360.91	5,963.95	5,406.46
Profit before tax	2,140.16	1,590.95	1,560.26	150.01
Net profit attributable to shareholders	1,705.88	1,205.72	1,254.38	1,597.25
Return on equity	258.08%	461.39%	88.87%	87.48%

Whatever the case, Norling's tenure at DiGi kicked off on a sweet note. He collected two awards for DiGi at *The Edge* Billion Ringgit Club's 2014 gala dinner. DiGi was named Most Profitable Company among big cap companies as well as in the trading/services, hotel, IPC and technology categories. Last year, DiGi was *The Edge* BRC's Company of the Year and is ranked among the top 10 companies this year.

Little wonder that DiGi is one stock every investor wished he had in his portfolio, on hindsight. After all, DiGi has, since 2007, returned more than 100% of its earnings to shareholders without relying on borrowings.

An investor who paid about RM2.20 apiece for 1,000 DiGi shares at the start of 2010 would today be holding 10,000 DiGi shares worth over RM56,000 — 25 times within less than four years. In ringgit and sen, that RM2,200 would multiply to easily RM70,000 if you were to include dividends paid in the past five years, according to Bloomberg data.

To be sure, some market watchers reckon DiGi's 1-to-10 stock split in November 2011 helped spur the stock price higher. Investors' appetite for dividend stocks during a global ultra-low interest rate regime in recent years also nudged the stock to greater heights. But what's made DiGi's spectacular share price ascent special relative to its peers is perhaps the many capital management ways its leaders and advisers have come up with in recent years to unlock more value for shareholders, just when investors thought there couldn't possibly be any more surprises.

One option that has been bandied about is the business trust structure, which may free up more cash for distribution if the move proves feasible from a regulatory and tax perspective. DiGi's management declined to provide specific guidance on a timeline for a decision but investors expect dividend payments to continue. This is because DiGi's parent Telenor ASA is one of two foreign telecoms operator that won a coveted mobile licence to operate in Myanmar, and the latter would need cash for a rollout.

For now, yield for DiGi is estimated at 4.4% to 4.6% using consensus dividend of 25 sen per share for FY2014 and 26 sen for FY2015 at its RM5.66 close on Aug 12. It remains to be seen if DiGi's payouts will be affected by potentially higher investment needs for network as well as possible spectrum fee going forward. Larger rival Maxis, which has higher leverage, has flagged smaller dividends ahead.

At the time of writing, there were 13 analysts who were "neutral" on DiGi versus eight "buys" and 10 "sells", with price targets ranging from RM3.40 to RM6.50 apiece.

Citigroup's Pineda has a RM5.50 price target for DiGi while RHB Research's analyst Lim Tee Yang has a more bullish fair value of RM6.50. In a note in July, Lim expects the implementation of the Goods and Services Tax (GST) from next April to provide a boost for cellular operators' FY2015 earnings but added that he had yet to forecast the impact into his earnings forecast. He expects DiGi to be the biggest beneficiary if the telecom operators manage to pass on to their prepaid customers the 6% government service charge they have been absorbing.

In terms of expectations, JP Morgan's recent observation might be worth pondering over: "[Rich valuations] leave no scope for potential disappointment, in our view."

Will DiGi beat the odds and continue to deliver beyond market expectations?

Its 45-year-old CEO seems determined to do just that.

"We have an ambition to grow faster than the industry, and our solid performance in the first half of the year has paved the way for us to deliver on our 2014 guidance. The strong foundation we have built over the years, including putting in place a brand new Internet network, allows us to cater to the rising demand for high quality Internet services from customers across Malaysia, and to capitalise on future data growth," Norling says. E

HIGHEST PROFIT GROWTH COMPANY

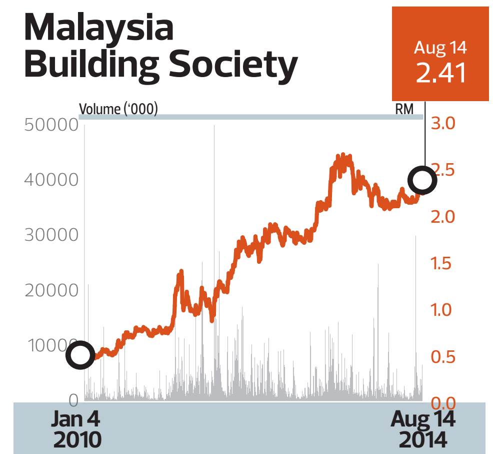
MOST PROFITABLE COMPANY

FINANCE

MALAYSIA BUILDING SOCIETY

Standing on the cusp of change

BY ADELINE PAUL RAJ



Malaysia Building Society Bhd's (MBSB) performance ever since it kicked off a transformation plan in early 2009 has been nothing short of impressive with the non-bank lender turning in five straight years of record earnings, helped by its focus on providing personal financing (PF) for government servants.

Its profit before tax had grown 349.5% over the last three years to an all-time high of RM932.35 million in its financial year 2013 ended Dec 31. And while its return on equity — another key measure of profitability — has come down slightly over the same period, from 38.31% in FY2010 to 27.33% in FY2013, it is still better than that of most local financial institutions.

The group, which suffered huge losses between 1998 and 2003 due to bad loan issues as it had focused on vulnerable low-end mortgages, has managed to vastly improve its net non-performing loan (NPL) ratio to around 5% from over 40% seven years ago. Its net NPL ratio stood at 5.1% in the first quarter of this year.

"Through the transformation programme, MBSB has largely evolved from simply a home mortgage provider to a key industry player to be reckoned with," president and CEO Datuk Ahmad Zaini Othman says in its 2013 annual report. Having joined the group in 2009, he spearheaded the five-year transformation programme, which ended last year.

But MBSB, controlled by the Employees Provident Fund (EPF), now stands at a crucial point in its growth journey. It has long harboured an ambition to become a full-fledged bank, but last month, it emerged that the group may be "swallowed" in a potential three-way merger with two banking heavyweights at home.

On July 10, MBSB, CIMB Group Holdings Bhd and RHB Capital Bhd announced that they had obtained Bank Negara Malaysia's approval to start discussions with the aim of merging the businesses of RHB and CIMB as well as creating an enlarged Islamic banking franchise with MBSB.

The three parties entered into a 90-day exclusivity agreement to negotiate and finalise pricing, structure and other relevant terms. The EPF, which owns 65.02% of MBSB, is also a major shareholder of RHB (41.34%) and CIMB (14.46%).

The unfolding merger has stirred a lot of interest in the country's banking sector but it has also raised many questions about MBSB's future.

"If our merger scenario plays out, MBSB could be transformed into a listed mega-Islamic bank with assets of RM116 billion. Our scenario assumes the transfer of CIMB's and RHB's Islamic banking assets to MBSB," says Maybank Investment Bank Research in an Aug 7 report.

However, with discussions still under way, there is no way of knowing whether MBSB will indeed be the overriding entity in the newly created Islamic entity or whether it will play a more muted role.

Whether or not the merger pans out, MBSB faces much more challenging times now. This is largely because its growth in the Islamic PF segment, which accounts for the bulk of its earnings, is expected to slow down drastically after Bank Negara introduced lending curbs that took effect in July last year.

To curb rising household debt, Bank Negara cut the maximum tenure for PF to 10 years from 25 and prohibited banks from offering pre-approved personal financing products.

MBSB, which has the highest share of the PF market in Malaysia among non-bank lenders apart from non-listed Bank Rakyat, is expected to feel the brunt of those tightening measures from this year.

4-YEAR FINANCIALS

RM MIL	FY2013	FY2012	FY2011	FY2010
Revenue	2,536.09	1,831.56	1,269.44	769.94
Profit before tax	932.35	656.23	428.26	207.40
Net profit attributable to shareholders	597.57	446.65	325.43	146.03
Return on equity	27.33%	29.84%	28.80%	38.31%

The group has been redirecting its focus on corporate loans and other targeted segments of the retail business to take up some of the slack from the PF business. In recent times, it has also started offering competitive rates for higher-end mortgages. But it continues to face strong competition from full-fledged banks that have bigger balance sheets.

Ahmad Zaini had said two months ago that MBSB's overall loan growth will probably slow to around 10% to 12% this year while PF growth may slow to "maybe about 3% to 4%" from 31.5% last year.

Overall loans expanded 18.9% last year with PF accounting for 73.3% of MBSB's total loans.

The group earlier this year raised RM1.47 billion through a rights issue to beef up its capital. The exercise helped raise its Common Equity Tier-1 ratio to 10% as at March 31, which is now close to the banking industry's average of about 12% and improves it chances of being a full-fledged bank.

Shareholders last year gave the company their approval to embark on a dividend reinvestment plan, which will also help improve its capital position.

Securing a banking licence will allow the group to complete its treasury business and deposit-taking activities. E

ABOUT THE COMPANY

Malaysia Building Society Bhd (MBSB) was granted "exempt finance company" status in March 1972 by the Ministry of Finance, which allows it to undertake the financing business without a banking licence. Its business in recent years has been driven by the retail segment, primarily personal financing for its target market of civil servants. Loan repayments are automatically deducted from the salaries of civil servants by Angkatan Koperasi Kebangsaan Malaysia Bhd, which means it has low risk of loan defaults. But MBSB, one of only four approved credit providers entitled to use Angkasa's services, is increasingly trying to tap the non-civil servant market after the country tightened rules on personal financing last year.

MOST PROFITABLE COMPANY

CONSUMER PRODUCTS

BRITISH AMERICAN TOBACCO (M)

A deep culture of cost consciousness

BY WEI LYNN TANG

For the fifth straight year, British American Tobacco (M) Bhd is the most profitable company among *The Edge* Billion Ringgit Club members in the consumer products sector.

Having achieved a return on equity (ROE) of 162% last year with net profit of RM823 million against shareholders' funds of RM508 million, BAT is in a class of its own.

Apart from its leading market share in the premium cigarette segment with such brands as Dunhill, Kent and Benson & Hedges, the group is also effective in managing its costs, enabling its profits to rise year on year.

"Cost consciousness is deeply embedded in the group's culture and our results speak for themselves," says chairman Datuk Mohamad Salim Fateh Din in the company's 2013 annual report.

The group's operating expenses declined 7.7% from FY2012 due to lower marketing expenditure, reduced service fees, lower management incentives and the non-recurrence of 2012 expenses, such as its 100th-year celebration, offset by restructuring costs associated with the cessation of leaf operations in Malaysia and the settlement of a dispute with an export customer.

Stefano Clini, who became managing director on July 1 last year, considers BAT's 3.2% net profit growth quite impressive in the face of an increasingly challenging business environment.

Challenges include inflationary pressures constricting consumers' disposable income and the sharp cigarette excise hike in October last year, which fuelled a contraction in the legal market and rise in the illegal cigarette trade.

"Our pricing decisions have gone a long way towards mitigating the volume impact and growth in contract manufacturing volume for export and lower operating expenses have led to another year of profit growth," Clini says in the 2013 annual report.

Profit from operations, which rose 4.3% last year to RM1.13 billion, was the highest over the past five years. On the back of RM4.52 billion in revenue, operating profit margin came in at 24.9%.

Analysts raised their fair values and target prices following BAT's release of this year's second-quarter results as its margins expanded on the back of higher average selling prices and lower than expected sales volume decline.

Affin Investment Bank says in a July 23 report that it is now expecting BAT's sales volume to decline 6.1% as opposed to 9.6% previously.

"However, despite Royal Malaysian Customs' (RMC) strong efforts to curb illicit trade, we believe the outlook for the industry is challenging over the next few years," the research house adds.

According to BAT, the illegal cigarette market reached an alarming 35.7% last year, placing Malaysia third among 11 Asian countries for illicit cigarette consumption.

Alliance DBS Research highlights in a July 23 note that the earnings upside, going forward, will be driven by higher sales volume premised on declining illicit trade as RMC has been more stringent in enforcement.

However, it expects minimal volume growth in FY2015/16 as cigarette consumption per capita remains on a structural downward trend as the government continues to discourage smoking.

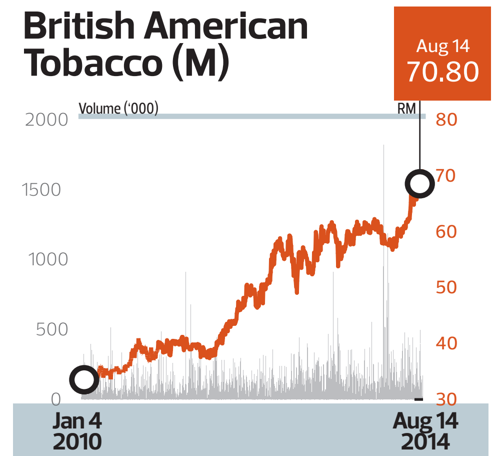
The research house has a "hold" call on BAT and a target price of RM68.16 based on a projected price-earnings ratio of 19.9/19.7 times for FY2014/15. It says net yield remains supportive at close to 5% for FY2014/15.

It is worth noting that BAT's dividend payout ratio increased from about 90% in 2009 to almost 98% in 2013. For the first half of this year, BAT's total dividend distribution stood at 153 sen, representing a 92% payout ratio.

The company is still in a commanding position in the premium segment of the tobacco industry with Dunhill's market share increasing 0.1 percentage point to 47.6% in May. Its total market share stood at 61.7% compared with 62% last year. E

4-YEAR FINANCIALS

RM MIL	FY2012	FY2011	FY2010	FY2009
Revenue	4,517.22	4,364.79	4,127.25	3,965.45
Profit before tax	1,105.40	1,054.38	956.27	959.18
Net profit attributable to shareholders	823.44	797.75	719.62	731.11
Return on equity	161.99%	164.52%	166.68%	149.08%



ABOUT THE COMPANY

With over 100 years of history in Malaysia, British American Tobacco (M) Bhd is primarily focused on the production and sale of cigarettes. Its portfolio of leading brands includes Dunhill, Pall Mall, Peter Stuyvesant, Benson & Hedges and Kent. In addition to sales in the domestic and duty-free markets, BAT undertakes contract manufacturing of cigarettes and semi-finished goods for its parent company predominantly in Asia-Pacific. It remains in the top 25 in terms of market capitalisation on Bursa Malaysia and has about 1,000 employees across the country.

HIGHEST PROFIT GROWTH COMPANY

INDUSTRIAL PRODUCTS

PERISAI PETROLEUM TEKNOLOGI

Riding the oil and gas boom

BY FATIN RASYIQAH MUSTAZA

Despite weaker earnings in its financial year 2013 ended Dec 31, Perisai Petroleum Teknologi Bhd is positive that it will bounce back in FY2014, backed by a robust domestic and regional oil and gas industry.

The group saw its FY2013 net profit decline 22.14% to RM71.76 million from RM92.17 million in FY2012 due to the end of two of its asset charter contracts. While there were still contributions from the group's offshore support vessel (OSV) business segment, it was insufficient to reverse the impact of the conclusion of the charter of Perisai's derrick lay barge *Enterprise 3* and its mobile operating production unit *Rubicone*.

Nevertheless, its FY2012 net profit of RM92.17 million was a huge jump from RM28.5 million in FY2011. In FY2010, net profit came in at RM10.25 million.

Perisai chairman Datuk Dr Mohamed Ariffin Aton says in the 2013 annual report that although *Enterprise 3* and *Rubicone* halted the growth of the group's earnings and profit, "we'll continue to focus on putting these assets to work".

"With our drilling division set to begin operations and fleet expansion over the next two years, we are confident that our growth will go back to its proper trajectory."

Note that Perisai is expecting the delivery of two more jack-up rigs — *Perisai Pacific 102* and *Perisai Pacific 103* — in May 2015 and July 2016 respectively. This year, the group took delivery of its maiden jack-up rig *Perisai Pacific 101* (*PP101*).

In April, Perisai secured an award from Petronas Carigali Sdn Bhd for the provision of *PP101* for three years. This marks Perisai's entry into the oil and gas drilling segment, shifting its focus to production-based assets from OSVs.

"Since the delivery of our maiden jack-up

4-YEAR FINANCIALS

RM MIL	FY2013	FY2012	FY2011	FY2010
Revenue	111.66	128.4	22	75.2
Profit before tax	82.5	93.25	35.27	9.81
Net profit attributable to shareholders	71.76	92.17	28.5	10.25
Return on equity	7.95%	19.11%	8.66%	4.39%

BEST PERFORMING STOCK

INDUSTRIAL PRODUCTS

CAHYA MATA SARAWAK

Stamping its mark on Sabah and Sarawak

BY JOSE BARROCK

Cahya Mata Sarawak Bhd has blossomed from a small cement manufacturer in the 1990s into one of the more prominent construction counters on Bursa Malaysia today. This prominence has also helped its shares record astronomical gains over the past few years.

The strong increase in its market capitalisation over the last three years, from about RM800 million to over RM1 billion as at end-2013, makes CMS the best performing stock in the industrial products sector.

The huge gains actually took investors by surprise because many had speculated that the company would lose some of its lustre when long-standing Sarawak chief minister Tun Abdul Taib Mahmud stepped down in February this year after a 33-year reign over the resource-rich state.

To put things in perspective, Taib's family controls close to 55% of CMS' share base while the Sarawak Economic Development Corporation has 7.9%.

But contrary to speculation, CMS' shares have gone from strength to strength, gaining more than 65% since early February, indicating that Taib's resignation has had little impact on investor perception of CMS.

Over the past year, CMS has posted gains of almost 130% while over the past 24 months, the increase in CMS' shares has been more than 330%.

4-YEAR FINANCIALS

RM MIL	FY2013	FY2012	FY2011	FY2010
Revenue	1,416.84	1,203.57	1,012.61	943.48
Profit before tax	294.89	226.91	178.72	118.8
Net profit attributable to shareholders	175.07	135.74	120.02	65.78
Return on equity	10.58%	9.17%	8.48%	5.01%

Earnings have also been equally impressive. In its financial year 2013 ended Dec 31, CMS registered a net profit attributable to shareholders of RM175.07 million on RM1.42 billion in revenue. For the year in review, CMS' return to shareholders was 10.58%.

In FY2012, CMS' net profit attributable to shareholders gained close to 29% from RM135.74 million while revenue gained 17.7% from RM1.2 billion. Return on equity was 9.17%.

In its notes accompanying its financials for FY2013, CMS says the better showing is largely attributable to higher revenue from its construction materials and trading, and road maintenance divisions, which collectively accounted for 84% of pre-tax profit.

CMS has a presence in key growth sectors in Sarawak and is often entrusted with some of the more crucial jobs in the state.

For instance, in 2003, CMS signed an agreement with the Sarawak government on the maintenance of all state roads — 4,113km in total — in a contract valued at RM89 million per annum.

As the largest construction company in Sabah and Sarawak, CMS has been the beneficiary of developments in this part of Malaysia. With the Sarawak Corridor of Renewable Energy initiatives kicking in, CMS' growth story seems likely to be sustained over the long term. SCORE, a federal government initiative that commenced in 2008, is slated to continue until 2030 and is aimed at developing Sarawak's energy resources and attracting energy-intensive industries to set up shop in the state.

CMS also has 20% equity interest in KKB Engineering Bhd, a company whose mainstay is steel fabrication, civil construction and pipe manufacturing. KKB is venturing into the lucrative oil and gas sector after its associate company Ocean Might Sdn Bhd secured a Petroliam Nasional Bhd (Petronas) licence to undertake major onshore fabrication of offshore facilities and related works, which could prove to be boon for KKB and, in turn, CMS.

Other than KKB, financial services group K&N Kenanga Holdings Bhd, in which CMS has 25% equity interest, is the company's publicly traded investment. K&N Kenanga is among the three largest broking houses in Malaysia, after it acquired ECM Libra Investment Bank Bhd in 2012 for RM890 million.

With these strategic investments and CMS' strong positioning in Sarawak, it is understandable that its earnings and shares have been on an upward trajectory. E

Cahya Mata Sarawak

Aug 14
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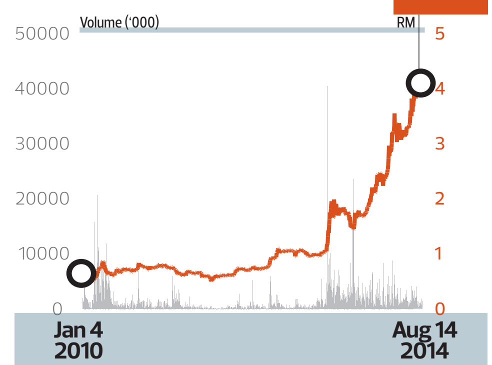

ABOUT THE COMPANY

Cahya Mata Sarawak's mainstay is construction, financial services and steel fabrication, among a host of lucrative businesses. As the largest construction outfit in Sabah and Sarawak, it is focused on jobs in this part of the country. Some of Sarawak's key projects have been entrusted to CMS, considerably raising it profile in Malaysia as a whole. Most of the company's units are performing well, although there is talk that CMS will sell some of them, such as CMS Works Sdn Bhd, to unlock value.

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rig in the middle of 2014, we have intensified the pace of getting the drilling division to go into full operations with activities ranging from efforts to secure a contract for *PP101* to getting Hercules Offshore Inc as the operator of the rig," says Ariffin.

RHB Research says in a report that management expects its newly established drilling division to contribute 60% to group revenue upon the delivery of its third drilling rig.

"We expect Perisai to perform better in 2HFY2014 and return to the black on the back of earnings contributions from *PP101*, supported by full-year earnings generated by its floating production, storage and offloading vessel *Perisai Kamelia*," it says.

The research house adds that it is keeping its earnings estimate unchanged and maintaining its "buy" recommendation with an unchanged fair value of RM2.07 on Perisai based on a target FY2015 price-earnings ratio of 15 times.

Perisai's shares fell 16.3% from a one-year high of RM1.72 on Jan 13 to RM1.44 on Aug 11, giving it a market capitalisation of RM1.69 billion. The shares hit a one-year low of RM1.25 on Sept 4, 2013.

In the annual report, Perisai notes that as at January 2014, Petroliam Nasional Bhd had spent just about a third of its RM300 billion budget for the oil and gas industry for the period until 2015.

"This will likely result in an acceleration in spending in 2014 and 2015," Ariffin says.

He adds that the increased activity and spending will benefit Perisai with an expected rise in demand.

The group is also expected to benefit from having complementary business divisions as there will be cross-selling and cross-leveraging opportunities.

"An exemplification of this is the continuing high demand for drilling rigs, which not only augurs well for our drilling division but also benefits our OSV division as the offshore drilling regulation requires at least two OSVs to accompany each drilling rig that is deployed to the field," says Ariffin.

"We are confident that the positive outlook for the global oil and gas sector will continue to spur demand for our assets and services going forward." E

Perisai Petroleum Teknologi

Aug 14
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ABOUT THE COMPANY

Perisai Petroleum Teknologi Bhd is an upstream oil and gas service provider. It owns a fleet of strategic oil and gas vessels as well as facilities supporting the exploration, development and production phases of offshore oil and gas fields domestically and regionally. Its services include the leasing of offshore support vessels, construction support and pipelay vessels, mobile offshore production units and offshore jack-up rigs. The group only recently entered the offshore drilling segment with the construction of a high specification jack-up rig, which is expected to expand its footprint in the region.

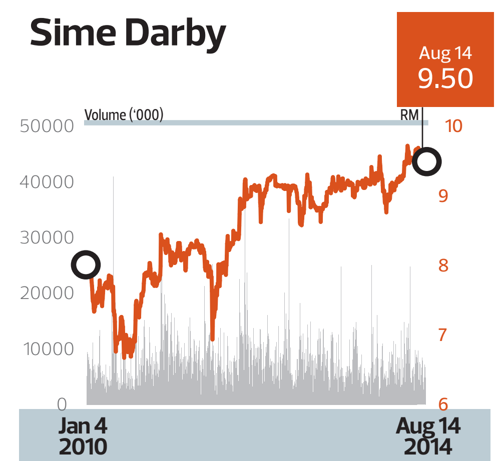
HIGHEST PROFIT GROWTH COMPANY

COMPANIES WITH MORE THAN RM10 BILLION IN MARKET CAPITALISATION

SIME DARBY

Strength in diversity

BY ADELINE PAUL RAJ



Sime Darby Bhd's diversified business has helped the multinational corporation turn in a commendable financial performance as a group in recent years despite the more challenging environment globally.

Analysts point out that the group's profit margin has been fairly steady over the last few years, part of which may stem from its interests in five core segments, namely plantation, industrial equipment, property, motor and energy and utilities (E&U).

While its headline net profit has quadrupled over the past four years, much of the impressive jump in its compound growth in pre-tax profit ended June between FY2010 and FY2013 — which helped make it the highest profit growth company among the 35 *The Edge* Billion Ringgit Club members in the more than RM10 billion market capitalisation category — was due to a low base in FY2010.

That was when Sime Darby made a RM2.1 billion provision that resulted in its E&U division making a RM1.75 billion loss that almost wiped out the entire contribution from its plantation business. Sime Darby still managed to stay RM1.74 billion in the black on a pre-tax basis in FY2010 and booked RM726.8 million in net profit. In FY2013, its net profit grew to RM3.7 billion.

Plantations will continue to be the main contributor to group earnings over the next few years but analysts expect the property business to receive a significant earnings boost from FY2017 onwards once Sime Darby's 40%-owned iconic Battersea Power Station redevelopment project in London starts contributing to the group.

4-YEAR FINANCIALS

RM MIL	FY2013	FY2012	FY2011	FY2010
Revenue	47,197.80	47,254.5	41,858.8	32,506.2
Profit before tax	4,484.50	5,680.60	5,509.50	1,741.50
Net profit attributable to shareholders	3,700.60	4,150.20	3,664.50	726.80
Return on equity	13.66%	15.95%	15.25%	3.55%

In FY2013, plantations accounted for about 41.3% of Sime Darby's profit, followed by industrial equipment (26.8%), motor (14.6%), property (11.8%) and E&U (4.7%).

Margins are expected to continue to be under pressure in the group's motor business, given the intense competition from rivals. Thus, earnings in this division could be "flattish", analysts say. Sime Darby is a major player in Asia-Pacific, representing such brands as BMW, Rolls-Royce, Ford and Peugeot. On the industrial equipment side, weak global coal prices are expected to continue to weigh down the Australian mining sector in the near term, impacting demand for heavy equipment.

At the Invest Malaysia 2014 conference in June, the group voiced its aspiration to double its market capitalisation to RM100 billion by 2016 from just over RM50 billion now. It continues to be on the lookout for plantation assets outside Malaysia as well as opportunities to expand its motor distribution business to new markets and grow its overseas property portfolio.

To achieve the RM100 billion market cap target, analysts say the group will need to be more aggressive in its mergers and acquisitions pursuit.

"We believe Sime Darby is actively pursuing acquisition opportunities in Indonesia and African countries apart from its existing operations in Liberia," analyst Thomas Soon of AmResearch says in a June 10 report.

Late last month, Sime Darby was picked by Kulim (M) Bhd as the preferred party to buy its 48.97% stake in Papua New Guinea-based New Britain Palm Oil Ltd (NBPOL), trumping other heavyweight suitors such as Felda Global Ventures Holdings Bhd and Wilmar International Ltd. The purchase, should it go through as expected, is expected to be positive for Sime Darby, adding "about 9% to Sime Darby's total landbank of 860,000ha and about 14% to its total planted area of about 542,000ha", observes Soon.

Meanwhile, investors continue to wonder if a listing of the group's property and automotive divisions is on the cards. Rumours of the potential listing resurfaced last month. It is understood that the group may have appointed investment banks for the initial public offering of the automotive business.

"The news is positive in our opinion as the exercise may help Sime Darby unlock the value of the company and its subsidiaries," says MIDF Research. Some corporate action is needed to give its stock a fillip, it says, pointing out that Sime Darby's shares have generally been range-bound since 2009, following its 2007 mega merger with Kumpulan Guthrie Bhd and Golden Hope Bhd.

ABOUT THE COMPANY

Founded in 1910, Sime Darby Bhd is a diversified multinational corporation with businesses spanning 23 countries in five core segments, namely plantation, industrial equipment, property, motor and energy and utilities. Also the world's largest listed oil palm plantation company in terms of planted area, the group is the result of a mega merger in 2007 of Sime Darby and two other groups under Permodalan Nasional Bhd — Kumpulan Guthrie Bhd and Golden Hope Bhd.

The rumoured flotation of its property and motor businesses, if it happens, "could signify Sime Darby's intention to further streamline its businesses and in the process, reduce the discount apparently levied by the market on the conglomerate's valuation", MIDF says.

For now, analysts seem split on the stock with Bloomberg data showing 13 "neutral" calls, 12 "buys" and two "sells". E

BEST PERFORMING STOCK

TRADING/SERVICES, HOTEL, IPC & TECHNOLOGY

YINSON HOLDINGS

O&G a game-changer for logistics player

BY SIOW CHEN MING

From being a logistics player that was not on analysts' radar screen three years ago, Yinson Holdings Bhd has leapt to fame in the oil and gas (O&G) support services sector.

Without fail, the firm has provided successive positive surprises for the market in the past few years, ranging from major price-moving announcements to value-enhancing corporate exercises. The strong newsflow and contract wins have buoyed its shares just when O&G stocks are much sought after.

The 137.46% total shareholder returns Yinson generated between March 2011 and March 2014 not only made it a hot favourite on the local O&G scene but also won it the title of Best Performing Stock among its sectoral peers in this year's *The Edge* Billion Ringgit Club awards.

While to some onlookers its achievement may seem to have happened overnight, Yinson sowed the seeds of its success, especially in Vietnam, during the US subprime mortgage crisis. The company owes much of its current success to the long-time relationship it cultivated with PetroVietnam Technical Services Corp (PTSC), a unit of Vietnam's national oil company PetroVietnam. During the crisis, when global businesses and investors shunned emerging markets such as Vietnam, Yinson took a chance and made its maiden venture into Vietnam.

The company, while looking to supply iron ore and building materials to Vietnam, came across a small river port in the country owned by PTSC, which it helped upgrade using its own money and resources. From there, its relationship with PTSC flourished and paved the way for Yinson's foray into O&G.

Its huge break came in 2011 when a Yinson-PTSC joint venture (JV) secured a US$331 million (RM1.06 billion) contract from PetroVietnam for the supply and charter of a floating storage and offloading (FSO) vessel to the national oil company. A year later, another Yinson-PTSC JV bagged a US$737.3 million contract from a PetroVietnam-Petroliam Nasional Bhd JV — this time for a floating production, storage and off-

HIGHEST PROFIT GROWTH COMPANY

TRADING/SERVICES, HOTEL, IPC & TECHNOLOGY

TIME DOTCOM

Strong turnaround brightens prospects

BY JOSE BARROCK

Time dotCom Bhd CEO Afzal Abdul Rahim is known in the corporate circles as a jovial fellow. This should not come as a surprise considering how well the company has performed since he took the helm in 2008.

In *The Edge* Billion Ringgit Club awards this year, Time dotCom bagged the highest profit growth company award in the trading/services, hotel, IPC and technology sector.

In its financial year 2013 ended Dec 31, the company reported RM641.33 million in net profit attributable to shareholders on RM548.26 million in revenue.

Time dotCom's FY2013 profit got a shot in the arm from the realisation of a fair value gain reclassified from the available-for-sale reserve equity account to profit and loss.

In FY2012, net profit was RM193.73 million on revenue of RM419.1 million while ROE was 7.81%.

Indeed, Time dotCom's prospects look bright. In mid-April this year, the company announced that it was part of a consortium seeking to construct and maintain 25,000km of submarine cable linking Asia to Europe via the Middle East.

Partnering 16 other international service providers, Time dotCom is tasked with constructing and maintaining the Asia-Africa-Europe-1 (AAE-1) submarine cable system. Its share of investment in AAE-1 is US$44 million and in return, it is entitled to 1.88 Tbps of the capacity.

4-YEAR FINANCIALS

RM MIL	FY2013	FY2012	FY2011	FY2010
Revenue	548.26	419.1	313.9	321.1
Profit before tax	497.31	157.02	119.02	88.91
Net profit attributable to shareholders	641.33	193.73	117.35	107.07
Return on equity	32.01%	7.81%	6.68%	8.57%

The venture, which will be completed in 2016, will turn Time dotCom into a formidable regional fixed player.

The company already controls a fibre-optic cable network spanning Peninsular Malaysia, which has enabled it to capture a large subscriber base for its telecommunications services. In Malaysia, the company provides fixed line services, cellular services, pay phones and Internet services.

The Time dotCom of today is a very different entity from a few years ago. In its early days, the company was part of Renong Bhd's stable of companies parked under Time Engineering Bhd, which crumbled under the weight of Renong's debts.

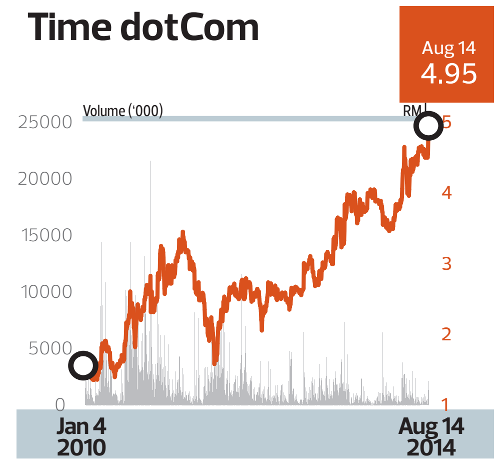
Like many of Renong's other subsidiaries, Time dotCom struggled to stay relevant under a mountain of debt — the reason it sold its jewel in the crown TimeCel Sdn Bhd for RM1.47 billion to business tycoon T Ananda Krishnan's Maxis Communications Bhd in 2002.

But things changed for the better after Afzal emerged as a new substantial shareholder in 2008. He was picked by state-owned investment arm Khazanah Nasional Bhd, which controlled Renong, to restructure Time dotCom.

At the time, Afzal controlled Applied Information Management Services Sdn Bhd (AIMS), which had the largest data centre in Southeast Asia. He also owned Global Transit Group, which offered high availability services to service providers across the region. Global Transit had a footprint in Singapore, Japan, Hong Kong and the US and had links to international submarine cable systems, such as UNITY and Asia Pacific Gateway.

By injecting AIMS and Global Transit into Time dotCom, Afzal became its substantial shareholder and CEO while Khazanah remained on the sidelines as an investor.

Today, Khazanah and Afzal collectively control 31.54% of Time dotCom via Pulau Kapas Ventures Sdn Bhd. Khazanah has an additional 11.39% direct stake while Afzal has another 4.7% via other vehicles. E



ABOUT THE COMPANY

Time dotCom Bhd was founded in 1996 and is a data-centric telecommunications and solutions provider. Besides selling telecoms products, the company is a fixed-line telecoms network solutions provider and offers broadband and Internet services, among others. Its most high-profile business is fibre-based broadband services that ride its fibre-optic network called the Cross Peninsular Cable System. Via two of its units — Global Transit Group and AIMS — Time dotCom offers regional bandwidth services and data centre provision services.

4-YEAR FINANCIALS

RM MIL	FY2013	FY2012	FY2011	FY2010
Revenue	865.2	715.8	640.8	470.2
Profit before tax	44.44	32.77	25.04	10.22
Net profit attributable to shareholders	33.88	26.57	18.54	7.95
Return on equity	12.05%	16.85%	15.21%	7.53%

loading (FPSO) unit, which has been deployed to work in a PetroVietnam-Petronas oilfield.

But the real game-changer was in 2013 when Yinson acquired Norwegian FPSO player Fred Olsen Production ASA (FOP) for RM576 million, making itself the sixth largest FPSO player in the world with equity interest in four FPSO units. The opportunity to acquire FOP came from the PetroVietnam-Petronas FPSO job that Yinson-PTSC took over from FOP in 2012.

Meanwhile, through the capital-raising exercise to fund the acquisition of FOP, Yinson gained Kencana Capital Sdn Bhd as a strategic shareholder with the latter now holding close to a 19% stake. The involvement of Kencana, an investment vehicle of Datuk Mokhzani Mahathir and O&G industry veteran Yeow Kheng Chew, has garnered strong institutional following for Yinson, including the likes of the Employees Provident Fund.

Coming into 2014, Yinson sprang another surprise by agreeing to sell its 50% stake in FPSO Petroleo Nautipa (which came with the FOP acquisition) to another FPSO operator, BW Offshore, for US$59.3 million cash. FPSO Petroleo Nautipa is operating for Vaalco Energy in Gabon, West Africa, under a firm charter contract until 3Q2020, with the option to extend for two years. Analysts deemed the sale to BW Offshore a good deal as it made Yinson's purchase of FOP for US$180 million look compelling.

"While there is a good prospect of extending the FPSO Petroleo Nautipa charter beyond 2022, we believe it is better to lock in the profits upfront and have the cash in hand first, considering the many near to medium-term opportunities available in the FPSO market," says Maybank Investment Bank Research in a July report.

Pending new FPSO awards, the numbers have started trickling in for Yinson with net profit growing from RM18.54 million in financial year 2011 ended Jan 31 to RM33.88 million in FY2013 and RM67.49 million in FY2014. According to consensus polled by Bloomberg, analysts expect the firm to almost double its net profit to RM118.8 million in FY2015, without even factoring in potential contract wins. E

ABOUT THE COMPANY

Yinson Holdings Bhd, founded by group executive chairman Lim Han Weng, started in 1983 as a transport agency partnership business in Johor Baru. Its big break came in 2011 when it expanded into the oil and gas offshore support services sector by riding relationships built in Vietnam. Its recent takeover of Norway's Fred Olsen Production ASA has made it the world's sixth largest floating production, storage and offloading vessel player.

BILLION RINGGIT Club

HIGHEST PROFIT GROWTH COMPANY

PROPERTY & REIT

TROPICANA CORP

Strong growth momentum

BY BEN SHANE LIM

In just three years, Tropicana Corp Bhd has grown from a mid-sized property developer to one with a seat at the main table, with a market capitalisation of some RM1.9 billion, having doubled its earnings each year from FY2010 ended Dec 31 to FY2013, riding the property boom.

The strong growth momentum was made possible following an amalgamation exercise in 2012, with founder and major shareholder Tan Sri Danny Tan pumping in family assets worth RM1.1 billion to beef up the listed firm.

With a bigger asset base, Tropicana started strengthening its presence in major hot spots in the Klang Valley, Iskandar Malaysia and Penang, broadening the recognition of its brand that had long been associated with the well-known Tropicana Golf enclave in Petaling Jaya.

Striking while the iron was hot, Tropicana's transition was timely as it was able to capitalise on the surge in demand for properties over the last few years, having got a good response even for its premium-priced properties that set new benchmarks in certain areas.

For instance, its Tropicana Gardens development in Kota Damansara, opposite Sunway Giza, managed to launch at over RM1,100 psf last year, setting a record for the area.

In line with the success of its property projects, the group has also taken on a massive rebranding exercise, including the change in name to embrace the successful Tropicana brand.

A change in top management in early 2013 saw Datuk Yao Kok Seng take over the reins as group CEO. Major shareholder and founder Tan Sri Danny Tan remains the group executive vice-chairman, while his son, Datuk Dickson Tan, has taken on the mantle of deputy group CEO.

With aggressive launches, Tropicana saw its net profits rise 119% to RM362.3 million in FY2013, while revenue rose 134% to RM1.48 billion. While this was due in part to the sale of land and buildings in 2013, the group still looks on track to achieving a much higher sales target of RM2 billion in FY2014 despite a softening market. In the first quarter ended March 31, 2014, Tropicana booked RM395 million worth of sales, bringing unbilled sales to RM2.4 billion.

The strong earnings were reflected in the improvement of the group's return on equity (ROE) to 14.1% as at end-2013, from 4.81% in 2010. But while the rapid expansion also resulted in a sharp increase in its net gearing, which rose to a peak of 0.7 times last year, this had been brought down to 0.54 times as at end-March this year, as the group disposed of some non-core assets. The disposals were mainly focused on smaller plots of land which had already appreciated in value.

In total, the group has identified almost RM2 billion worth of assets to be disposed of over the next few years. This includes RM800 million worth of investment properties such as Tropicana City Mall in SS2, Selangor, and Tropicana Plaza on Jalan Tun Razak.

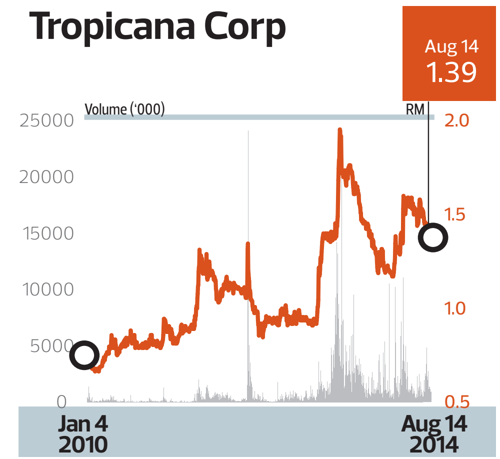
However, the group plans to get back into the property investment game in the future. Several projects in the pipeline could see the group holding up to three million sq feet of investment properties. This includes malls in Tropicana Danga Bay, Tropicana Gardens and Penang World City in Penang. The malls could then be injected into a Real Estate Investment Trust (REIT).

The disposal of non-core assets will allow Tropicana to focus its resources on developing larger parcels of land that are easier to add value to, such as the 1,172-acre Tropicana Aman township in Shah Alam and the 88.5-acre Tropicana Metropark mixed development in Subang Jaya.

Going ahead, Tropicana will be shifting its focus back to more township-based developments, with an estimated RM70 billion worth of developments to undertake over the next 15 to 20 years. Tropicana Aman will make up the bulk of the group's incoming gross development value. E

4-YEAR FINANCIALS

RM MIL	FY2013	FY2012	FY2011	FY2010
Revenue	1,475.5	630.2	373.3	288.9
Profit before tax	503.65	224.94	99.22	53.39
Net profit attributable to shareholders	362.31	171.06	77.01	43.25
Return on equity	14.10%	8.15%	7.41%	4.81%



ABOUT THE COMPANY

Tropicana Corp Bhd, formerly known as Dijaya Corp Bhd, was founded by Tan Sri Danny Tan Chee Sing almost two decades ago. Apart from property development, the group holds investment properties that include shopping malls, office blocks and hotels. The group has an undeveloped landbank of 1,954 acres, with an estimated gross development value of over RM70 billion, in hot spots within the Klang Valley, Iskandar Malaysia and Penang.

MOST PROFITABLE COMPANY

PROPERTY & REIT

MAH SING GROUP

Fast turnover strategy fuelling growth

BY JOSE BARROCK

Mah Sing Group Bhd's rise to the top of Malaysia's property development sector in terms of profitability over three years is remarkable, considering that the company began life as a plastics trading firm and only ventured into property development in the mid-1990s.

To recap, Mah Sing was reclassified as a property developer on the Second Board of Bursa Malaysia from an industrial counter only in 2000.

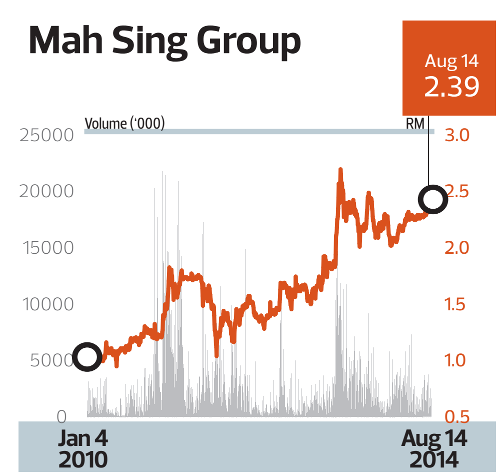
It has flourished as a property developer since, and this year, it was named the most profitable company in the property and REIT sectors in Malaysia in terms of return on equity (ROE) by The Edge Billion Ringgit Club.

The driving force behind the group has been its managing director and CEO Tan Sri Leong Hoy Kum, who has helmed the group since its plastics manufacturing days in 1979.

With control over 35.06% of Mah Sing, Leong is its single largest shareholder. Other notable shareholders are Permodalan Nasional Bhd, with about 10%, the Employees Provident Fund (8.78%), Koperasi Permodalan Felda Bhd (6.64%) and Kumpulan Wang Amanah Pencen or KWAP (below the 5% substantial shareholder disclosure band).

In a nutshell, Mah Sing's profits are impressive. In its financial year 2013 ended Dec 31, net profit attributable to shareholders came in at RM280.62 million on revenue that was slightly above RM2 billion, while ROE was 14.37%.

Mah Sing's FY2013 net profit was up 21.68% from RM230.62 million in FY2012, while revenue was almost 13% stronger than the RM1.77 billion seen in FY2012. The company had delivered a ROE of 18.52% in FY2012.



These growth numbers are all the more outstanding, considering that it was only in FY2010 that Mah Sing's revenue topped the

BEST PERFORMING STOCK

PROPERTY & REIT

ECO WORLD DEVELOPMENT GROUP

On a fast track

BY KAMARUL AZHAR

Formerly known as Focal Aims Holdings Bhd, Eco World Development Group Bhd has seen its share price rise steeply since last year just by having new major shareholders linked to Tan Sri Liew Kee Sin, the former head honcho at property giant S P Setia Bhd.

Liew's son, Tian Xiong, together with Tan Sri Abdul Rashid Abdul Manaf and Datuk Eddie Leong, took over the control of Focal Aims at RM1.40 a share last October. Since then, the stock has risen and it closed at RM4.98 on Aug 12, with a market capitalisation of RM1.26 billion.

"We see another 'S P Setia' in the making and believe the same success formula will be replicated in Eco World," Maybank Investment Bank Bhd (Maybank IB) wrote in its initial report in May, which also credited the company's promoters for having accumulated vast landbank within two years in major cities in Malaysia.

After last year's takeover, Abdul Rashid, Leong and Tian Xiong announced in April an exercise to inject RM1.78 billion worth of privately owned property assets/projects into Eco World, which would be funded with RM2.8 billion in fresh capital to be raised from major and minority shareholders as well as a placement to new investors.

The injection of these assets/projects into Eco World would see the latter's landbank triple to 4,433 acres (1,793.97ha) from 1,326 acres, and its total gross development value (GDV) increase to RM43.5 billion from RM13.5 billion (the figure included the 308.72 acres in the Kota Kemuning vicinity purchased from Tropicana Corp Bhd).

4-YEAR FINANCIALS

RM MIL	FY2013	FY2012	FY2011	FY2010
Revenue	156.33	65.29	55.71	63.92
Profit before tax	29.60	8.10	-2.30	-4.50
Net profit attributable to shareholders	24.27	7.20	-2.08	-3.96
Return on equity	7.61%	2.43%	-0.72%	-1.33%

Eco World's total GDV figure could be much bigger than RM43.5 billion now. Apart from the asset injection exercise by major shareholders involving the more than 3,000 acres of land, which is pending completion, Eco World has also announced a slew of other major landbank acquisitions. These include the purchase of 1.18 acres in Sydney for A$28 million (RM83 million) and 492.7 acres in Broga for RM225.3 million (with a potential GDV of RM3.5 billion).

The Broga tract is an addition to the nearby 1,073-acre EcoMajestic in Semenyih, Selangor, which had earlier been included in the asset injection exercise into Eco World. The first phase of 612 two-storey terraced houses in EcoMajestic saw a successful take-up of 95% during its launch in May.

According to Datuk Chang Khim Wah, president and CEO of Eco World, the developer was encouraged by the strong demand for landed homes in Semenyih and is looking forward to launching more products to meet the market's needs.

Meanwhile, Eco World confirmed recently that it has been invited by UDA Holdings Bhd to participate in the development of the former Pudu jail site, said to have a GDV of RM7 billion to RM8 billion. UDA and Eco World will each hold a 40% stake in the joint venture company while the remaining 20% has been offered to the Employees Provident Fund.

Most analysts who track Eco World have a "buy" call, with the target prices ranging from RM5.82 to RM8.15 per share. Maybank IB believes Eco World's share price will reach RM6.59 in the near term, while AmResearch has a fair value of RM6.24 per share on the stock.

"We expect land acquisitions to be the primary valuations driver. Given a recapitalised balance sheet, Eco World must demonstrate its ability to grow land acquisitions to drive net asset value growth," AmResearch said in an initiation report on May 29.

Maybank IB, meanwhile, had also expected Eco World to exceed its RM2 billion sales target for financial year ending Oct 31, 2014.

"With strong bookings received for EcoMajestic (Semenyih), Eco Summer and Eco Spring as well as Eco Business Park 1 in Iskandar Malaysia (with an estimated GDV of RM1 billion), Eco World will very likely exceed its RM2 billion sales target for FY2014," it said. E

ABOUT THE COMPANY

In a takeover exercise in late 2013, privately held Eco World Development Holdings Sdn Bhd (EW Holdings) and Liew Tian Xiong took over what was formerly Focal Aims Holdings Bhd and renamed it Eco World Development Group Bhd (Eco World). EW Holdings' shareholders are Tan Sri Abdul Rashid Abdul Manaf and Datuk Eddie Leong, both of whom had served on the board of S P Setia Bhd and are deemed to be close to Tian Xiong's father, Tan Sri Liew Kee Sin. The senior Liew stepped down as president and CEO of S P Setia on April 30. With the connection to Liew and a slew of former S P Setia executives joining the company, Eco World has become an investors' favourite to replicate the growth seen at S P Setia over the past 17 years.

4-YEAR FINANCIALS

RM MIL	FY2013	FY2012	FY2011	FY2010
Revenue	2,005.60	1,775.26	1,570.70	1,110.11
Profit before tax	371.50	315.52	238.63	177.87
Net profit attributable to shareholders	280.62	230.62	168.56	118.07
Return on equity	14.37%	18.52%	15.71%	12.85%

RM1 billion mark.

Much of the growth has stemmed from Mah Sing's fast turnover strategy and its growing focus on affordable housing, a segment where demand remains untapped. According to its management, about 87% of the group's residential launches this year are priced at less than RM1 million.

Mah Sing's shares have been volatile. Since hitting a 52-week low of RM1.99 at end-January this year, they have rebounded and were traded at RM2.40 on Aug 12, which marked a 20.6% gain. This was thanks to news of its acquisition of 1,051 acres of freehold land in Seremban for RM355.56 million, on which a project with an estimated gross development value of RM7.5 billion is planned over the next seven to eight years.

The land acquisition also comes after its Southville City @ Bangi development secured a more than 80% take-up rate in its first phase, which indicates that Mah Sing is known in the area.

The location of the Seremban land seems strategic, given that there are three industrial parks in its vicinity — Senawang Light, Senawang Business Park and Tuanku Jaafar Industrial Park. There are also established supermarkets, higher education centres, medical centres and a golf course within a 20km radius.

The Seremban land is only 2km from the Sg Gadut KTM station, which connects to KL Sentral. Future accessibility, meanwhile, is likely to get a boost from the planned KL-Singapore high-speed rail and and Senawang-KLIA Highway, among others.

The new land could also cater for spillover demand from the South Klang Valley Corridor, which includes Cyberjaya, Putrajaya, KLIA and klia2.

This latest acquisition in Seremban will increase Mah Sing's total landbank to 3,670 acres and push its total GDV to RM40 billion. Considering the new landbank and other developments, it is likely that Mah Sing's star will continue to shine in the foreseeable future. E

ABOUT THE COMPANY

Mah Sing Group Bhd has been aggressively acquiring land over the last 18 months. Having just last month completed the purchase of 1,352 acres near Pasir Gudang, Johor, with a potential gross development value of RM5 billion, the developer surprised the market by announcing this month the acquisition of about 1,000 acres in Seremban to develop a township with a GDV of RM7.5 billion. The latest acquisition bumped up its landbank to 3,670 acres and increased the group's potential GDV to RM40 billion. Armed with unbilled sales of RM4.6 billion, Mah Sing is in a comfortable position despite the current slowdown in the property development sector. With strong cash flow, the developer continues to scout for good landbanking opportunities, taking advantage of the current soft market condition.

BEST PERFORMING STOCK

PLANTATION

TDM

The East Coast plantation gem

BY KAMARUL AZHAR

Lower crude palm oil (CPO) prices have taken a toll on planters' bottom line and weighed on their stock price performance and shareholder return. Despite the odds, Terengganu-based niche planter TDM Bhd has managed to outperform its peers — generating a stellar 46.3% total shareholder return over the three-year period under review.

The total returns included cash dividends and took into account the five-for-one stock split and 20% stock dividend paid in June 2013, which also boosted sentiment in the stock and shored up capital gains.

While TDM's share price, which closed at 97.5 sen on June 12, is already trading at a high historical price-earnings multiple of 30.95 times, according to Bloomberg data, some analysts reckon the stock is still undervalued on an enterprise value per planted hectare (EV/planted ha) basis.

According to RHB Research Institute Sdn Bhd, TDM's EV/planted ha is RM26,000 to RM28,000 per ha, lower than the average of RM35,000 to RM55,000 per ha for Malaysian planters, and US$18,000 (about RM57,000) to US$22,000 per ha for Indonesian planters.

Still, RHB recently lowered its call on TDM to "neutral" with a target price of RM1.04, owing to the rich earnings multiples. On a longer-term perspective, however, more earnings would come from a 40,000ha of agricultural land TDM just bought in West Kalimantan for oil palm cultivation.

4-YEAR FINANCIALS

RM MIL	FY2013	FY2012	FY2011	FY2010
Revenue	370.72	455.3	515.5	392.8
Profit before tax	67.13	149.03	221.14	128.75
Net profit attributable to shareholders	45.30	102.41	160.98	91.74
Return on equity	3.64%	8.30%	13.91%	12.94%

To comply with the Indonesian government's regulation to limit the holding of agricultural land by foreign investors to only 20,000ha in a province, TDM on July 16 entered into a supplemental agreement with H Rahman, an Indonesian individual, and PT Rafi Kamajaya Abadi to form PT Sawit Rezki Abadi, which will now hold 20,000ha of the 40,000ha. Including the Indonesian tract, TDM has landbank of about 70,000ha, of which about 50,000ha are planted with oil palm.

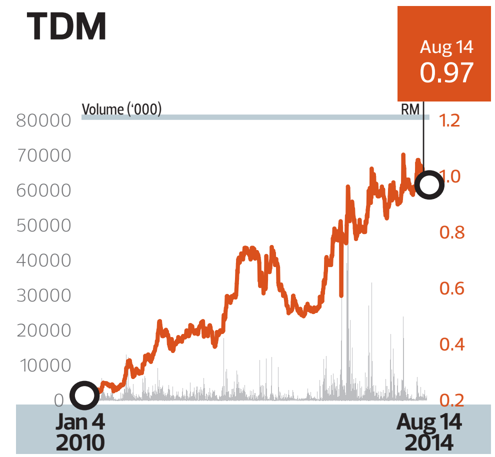
Besides its core plantation business, TDM has expanded into healthcare. The group had 204 hospital beds as at end-2013 and says it is on track to double that to 450 beds by 2016 with the opening of the new Kuantan Medical Centre this year and Kuala Terengganu Specialist Hospital next year.

"On top of this, we are exploring the possibility of acquiring land or a hospital in Kelantan to strengthen our position as the leading healthcare player in the East Coast," TDM chairman Tan Sri Wan Abu Bakar Wan Omar said in the group's 2013 annual report.

To be sure, TDM too has been affected by the lacklustre CPO prices, which are down by a quarter from their heyday three years ago. The company's net profit of RM45.3 million for financial year ended Dec 31, 2013, is significantly lower than the RM102.4 million booked in FY2012 and RM160.98 million in FY2011.

Reassuring shareholders in its 2013 annual report, Abu Bakar said, "the building blocks are in place for the group to meet [its] set targets over the next 10 years".

By 2018, TDM aims to double its plantation business and triple its healthcare business. If it succeeds, these building blocks will translate into a stronger earnings stream once the ventures start bearing fruit. E



ABOUT THE COMPANY

Kuala Terengganu-based TDM Bhd is 65%-owned by the Terengganu government through Terengganu Incorporated Sdn Bhd (48.6% stake) and Perbadanan Memajukan Iktisad Negeri Terengganu (13.6%). The group has 70,000ha in Malaysia and Indonesia, of which about 50,000ha is planted with oil palm. TDM also operates four medium-sized specialist hospitals in Malaysia and has been headed by CEO Badrul Hisham Mahari since July 2008.

MOST PROFITABLE COMPANY

PLANTATION

KUALA LUMPUR KEPONG

On the acquisition trail

BY JENNY NG

In the last 12 months, Kuala Lumpur Kepong Bhd (KLK) has been busy making acquisitions and expanding in Liberia and Papua New Guinea (PNG).

More recently, it is reported to have bid for Kulim (M) Bhd's 49% stake in New Britain Palm Oil Ltd, which owns and operates oil palm plantations in PNG and the Solomon Islands. As Sime Darby Bhd has emerged as the preferred bidder for the stake, KLK continues to be on the lookout for other opportunities.

On Aug 11, KLK announced the proposed acquisition of Belgian oleochemical firm TensaChem SA for RM70.4 million cash. "As a business, it is expected of us to grow and develop. We had done so with our new venture in Liberia through Equatorial Palm Oil plc with a concession area of about 20,000ha. KLK will continue to scout for other opportunities where we can expand our business in an equitable and sustainable manner," says executive director and CEO Tan Sri Lee Oi Hian (picture).

He adds that KLK's focus now is to strengthen its current operations and continue to build a company that is resilient in line with stakeholder expectations.

4-YEAR FINANCIALS

RM MIL	FY2013	FY2012	FY2011	FY2010
Revenue	9,147.33	10,570.19	10,743.25	7,490.63
Profit before tax	1,199.77	1,560.44	2,066.21	1,382.83
Net profit attributable to shareholders	917.74	1,211.24	1,571.41	1,012.34
Return on equity	12.18%	17.04%	22.22%	16.86%

HIGHEST PROFIT GROWTH COMPANY

PLANTATION

TSH RESOURCES

Sowing the seeds of sustainable growth

BY JANICE MELISSA THEAN

The charismatic Datuk Kelvin Tan, who helms TSH Resources Bhd, prefers to stay out of the media limelight, despite having a good story to tell, with his plantation outfit hitting all the right notes.

Over the last couple of years, the company has been aggressively working to grow its size — buying new land and planting tirelessly — and this is reflected in its earnings growth as well as share price trajectory. As such, it was little surprise that TSH bagged the Highest Profit Growth award at the 2014 *The Edge* Billion Ringgit Club for having achieved the highest compound earnings growth over three years (FY2010 to FY2013) among plantation peers. This follows a win for Best Performing Stock at last year's award ceremony.

Marching ahead with its extensive landbanking, TSH last month proposed to pay RM24.4 million for a 90% stake in PT Prima Usaha Sukses, which will put it in control of some 9,000ha of greenfield land in Kalimantan Tengah.

At present, some 26% of TSH's 117,427ha plantation land is in Sabah, with the rest in Indonesia. Some 65% of its land remains unplanted as at end-2013. For FY2013, TSH had new planting of about 3,100ha, below FY2012's 3,500ha, due to balance sheet constraints at the time but indications are that more planting will be carried out this year.

4-YEAR FINANCIALS

RM MIL	FY2013	FY2012	FY2011	FY2010
Revenue	1,016.23	983.7	1,134.2	908.4
Profit before tax	165.82	100.00	161.92	105.33
Net profit attributable to shareholders	153.10	77.03	118.46	84.28
Return on equity	14.36%	8.71%	13.96%	11.20%

"Management hinted that it would be able to at least maintain FY2013's new planting of 3,100ha, if not higher, this year, given the disposal of its stake in Pontian United Plantations Bhd [for RM195.8 million] and private placements have already brought down its net gearing to a relatively comfortable level of 0.68 times as at the end of the first quarter this year," Hong Leong Investment Bank Research says in a recent note.

The research house sees TSH's continued efforts to expand its landbank and new plantings to drive its fresh fruit bunch (FFB) growth over the long term.

Despite 14% lower crude palm oil (CPO) average prices in 2013 versus 2012, TSH's net profits for FY2013 came in at RM153.1 million compared with RM77.03 million the year before as fresh fruit bunch (FFB) production rose 28% year on year to 543,000 tonnes in 2013.

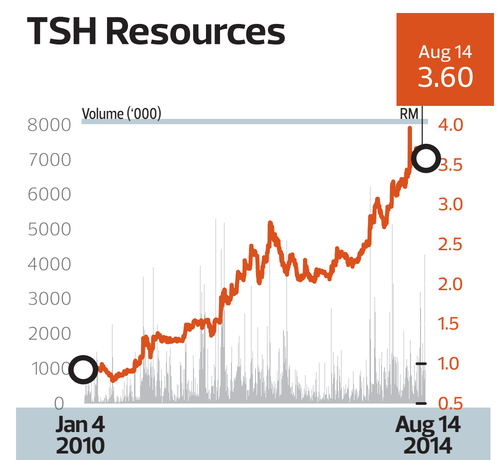
"Despite the lower average CPO price of RM2,251 per tonne in 2013 compared with RM2,640 per tonne in 2012, profit margin improved due to lower unit cost of production and operational efficiencies," says Tan, who reckons FFB production is again set to increase significantly this year.

"Better CPO outlook for 2014 is expected, premised on better domestic biodiesel consumption in Indonesia and Malaysia, which would help keep investors at a comfortable level," he adds.

Management is optimistic that TSH will continue to maintain strong financial performance and is well positioned to take on new opportunities.

For investors holding the stock, dividend in FY2013 was 3.5 sen per share compared with 2.5 sen the year before. This is in keeping with the company's dividend policy of 20% to 30% of earnings. In terms of capital gain, TSH's share price touched RM4 on May 30, a high not seen since 2011. Year to date, this translates into a gain of 75%.

Its stock price has since retreated to RM3.50-levels — near the consensus analyst target price of RM3.65 — giving it a market capitalisation of just over RM3 billion. But at 17 times historical earnings multiple, some investors are finding the shares a tad pricy. Half of the analysts tracking the stock have a "hold" recommendation versus 30% with a "buy" and 20% with "sell". The consensus could change if TSH is able to demonstrate that it can significantly increase its earnings growth potential with new deals. E



ABOUT THE COMPANY

Founded in 1963 by Tan Soon Hong as a resource-based company focusing on coconut and cocoa trading, Sabah-based TSH Resources Bhd has since ventured into oil palm plantations under the leadership of Tan's son and present chairman Datuk Kelvin Tan. TSH made its Bursa Malaysia debut on the Second Board in 1994 and graduated to the Main Market in 2000.

"To do this, we will focus on our key areas of strength while responding to local and global challenges," he tells *The Edge*.

Lee explains that over the years, KLK has continued to fight inherent challenges commonly faced by plantation companies, such as shortage of skilled labour and inflationary pressures. "To address these, we are constantly innovating to find new and creative ways to increase our productivity. We have invested in R&D and are applying best management practices."

Having a consistent replanting policy, use of elite planting materials while eliminating yield-limiting constraints, the minimising of crop losses in the fields and the introduction of mechanisation are just some of the initiatives the group has put in place.

"Increasing our productivity yield is also closely related to sustainable business practices, which is not a challenge unique to KLK but for all businesses around the world. KLK is fully committed to achieve balanced development for the benefit of the people and the planet," Lee adds.

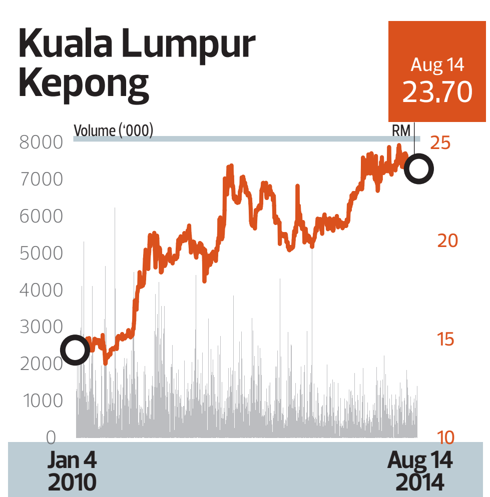
Amid rising global standards for sustainability, KLK is constantly evolving its business to meet these demands. "Though there may be demands for certain business practices to be adopted for the sake of sustainability, which could restrict future growth, KLK will continue its pursuit of progress in the industry, refinement in its processes and proactive engagement with our stakeholders to attain the ultimate goal of business sustainability," Lee explains.

It is worth noting that KLK's expansion in PNG hit a snag when the leases for 38,000ha held by a company it had acquired earlier were quashed by the courts in May.

KLK is no stranger to The Edge Billion Ringgit Club, having been a regular winner at the awards. This year, for the third time in a row, KLK is again the most profitable company in the plantation sector.

Its weighted adjusted return on equity over the last three years from FY2011 to FY2013 came in at 16.2%, making it the highest in the plantation sector.

During the three-year period, KLK's shares rose about 20.8% from end-2010 to 2013. Meanwhile, the group paid out total dividend per share of RM2 for FY2011 to FY2013. Inclusive of dividends, the total return to those holding KLK shares during the period would be 30.7%. E



ABOUT THE COMPANY

Kuala Lumpur Kepong Bhd's history stretches back more than 100 years, when London-based The Kuala Lumpur Rubber Company Ltd was set up in 1906 to manage 600ha of rubber plantations in British Malaya. After a name change to Kuala Lumpur Kepong Amalgamated Ltd (KLKA) in 1960 and various acquisitions, its landbank expanded to 30,000ha of rubber and oil palm plantations.

In 1973, under the leadership of the late Tan Sri Lee Loy Seng, KLK was incorporated and took over all the assets and liabilities of KLKA. KLK is today one of Malaysia's largest plantation companies with a landbank of 249,050ha in Malaysia, Indonesia and Liberia, of which 211,215ha are planted.

MOST PROFITABLE COMPANY

INDUSTRIAL PRODUCTS

HARTALEGA HOLDINGS

Global expansion continues

BY AFIQ ISA

Hartalega Holdings Bhd, the world's top producer of nitrile gloves as well as the largest rubber glove company by market capitalisation, is poised to expand its global presence in spite of near-term headwinds.

Not content to rest on its laurels, the group is aggressively expanding to consolidate its top position in the nitrile segment, in which it currently holds a global market share of 18%.

Since pioneering the lightweight nitrile glove in 2002, the group has seen its sales increase 14-fold in a massively profitable seven-year period as nitrile glove sales grew from 732 million units in FY2007 to 10.51 billion units by FY2014.

Some say the group has found the right balance between leveraging its operations and maintaining good returns. Hartalega's return on equity has averaged 35% over the past four financial years (FY2010-FY2013), far higher than that of its peers in the industrial products sector.

Hartalega executive chairman Kwan Kam Onn highlights the group's resilience in facing challenging industry conditions in its annual report for the financial year 2014 ended March 31. "While the downward pressure on average selling prices as well as increased electricity and maintenance costs put a strain on our bottom line, we nevertheless recorded a sustained profit for the year."

4-YEAR FINANCIALS

RM MIL	FY2013	FY2012	FY2011	FY2010
Revenue	1,032.04	931.06	734.92	571.89
Profit before tax	304.10	258.41	242.83	177.78
Net profit attributable to shareholders	233.34	201.38	190.30	142.91
Return on equity	30.55%	32.52%	38.49%	40.36%

The company managed to maintain its earnings in a year marked by escalating energy and labour costs. It delivered a profit after tax of RM233.3 million or about the same as the net profit of RM233.6 million in FY2013. Revenue rose 8% to RM1.11 billion from the year before.

Its profit margin may have slipped to 21% in FY2014 from 22% a year ago but Kwan notes that Hartalega still outperformed its peers in terms of returns. "Our profit margin remains well above the industry average, which is further testament to the high demand for our top-quality nitrile gloves."

Despite current challenges, Hartalega's earnings in FY2014 mark a continuation of its sterling performance over the past five years. Net profit rose every year, rising from RM143.1 million in FY2010 to RM233.3 million in FY2014.

Shareholder returns have also been continuously impressive, registering the highest return on equity over three years in the industrial products sector.

Earnings per share grew from 17.44 sen in FY2009 to 31.39 sen in FY2014. Dividends have also been consistent, with the group committing to an annual minimum payout of 45% of its net profit, which has translated into a gross dividend yield of 2.15%.

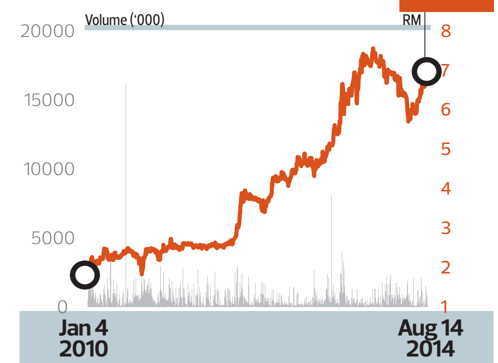
However, Hartalega's share price performance has been sluggish over the past two years, making one wonder if the market is factoring in an imminent slowdown in its growth.

To strengthen its position in the nitrile segment, which makes up 90% of its total sales, Hartalega is gearing up for bigger things. Its RM2.26 billion next-generation glove manufacturing complex (NGC) is expected to be operational by year-end. The complex will comprise six high-capacity manufacturing plants with 72 production lines. Once completed by 2021, the NGC will boost Hartalega's production capacity to around 42 billion pieces per annum or more than three times its current production rate of 13 billion pieces.

Moving forward, CIMB Research sees an increase in Hartalega's production and revenue as the NGC's first production line starts operating despite lower margins ahead. "We understand that the company is planning to recruit more labour for its NGC in 2Q and 3Q. While this will put further strain on its FY2015 margin, the new capacity that will come on-stream towards the end of 2014 should help boost its earnings," says its analyst Eing Kar Mei in an Aug 5 note. E

Hartalega Holdings

Aug 14
6.89



ABOUT THE COMPANY

Established in 1988, Hartalega Holdings Bhd is the world's largest nitrile glove producer. It sold more than 10 billion pieces of gloves in FY2014. With an installed production capacity in excess of 13.6 billion pieces of gloves per annum, the group supplies 14% of the global demand for nitrile gloves and exports to over 40 countries.

BEST PERFORMING STOCK

FINANCE

HONG LEONG CAPITAL

Suspense ahead of Bursa's decision

BY CINDY YEAP

It will be interesting to see if the stock exchange decides to suspend trading of Hong Leong Capital Bhd (HLCap) shares if its public shareholding spread stays above 10% to warrant trading, but below the required 25% compliance threshold come Aug 31.

Closing at RM12.30 on Aug 12, the stock has in the last two months lost 15.8% from a high of RM14.60 on June 17. Hong Leong Investment Bank Bhd managing director and CEO Lee Jim Leng has been selling her HLCap shares on the open market at above RM12 apiece this month, stock market filings show. Should others follow suit?

Those familiar with the HLCap saga would know that the stock's phenomenal rise started after billionaire-banker Tan Sri Quek Leng Chan's Hong Leong Financial Group Bhd (HLFG) — which already owned 79.1% of HLCap — offered RM1.71 apiece (a 20% premium back then) to buy the shares it did not already own.

The name Datuk Dr Yu Kuan Chon shot to stardom in Corporate Malaysia when word got out that the chairman of Sitiawan-based developer YNH Property Bhd had acquired a large enough block of HLCap shares on the open market to botch HLFG's planned privatisation of HLCap.

4-YEAR FINANCIALS

RM MIL	FY2013	FY2012	FY2011	FY2010
Revenue	190.67	136.94	127.46	85.46
Profit before tax	67.93	51.90	50.51	20.45
Net profit attributable to shareholders	90.22	38.78	38.53	14.25
Return on equity	18.73%	9.87%	11.32%	4.69%

Yu was fully aware of the regulator's prerogative and told *The Edge* late last year that he was willing to sell enough shares to lift HLCap's free float above the minimum required 10% threshold to have active trading. In March 2013, market watchers credited Yu with keeping HLCap listed and trading by paring down his stake to 8.65% to raise the company's free float to 10.02%.

As at July 31 this year, HLCap's public shareholding spread was 10.24% and Aug 31 this year marks the expiry of an extended time frame for compliance with the 25% rule.

If Bursa Malaysia chooses to suspend trading of HLCap's shares, a notice of five market days shall be given, which is why investors have been advised "to trade [HLCap] with caution".

Yu, who turns 52 in mid-September, had 20.39 million shares or 8.259% in HLCap as at June 13, 2014, latest filings show.

With another 81.33% held by Quek's HLFG, there is only an estimated 10.4% block owned by investors other than the two parties.

Whatever the future holds, HLCap is *The Edge* Billion Ringgit Club's best performing stock in the finance sector this year despite paying zero dividends in the three financial years in review.

From as little as RM1.30 apiece on March 31, 2011, HLCap's shares rose to RM12.16 on March 31 this year (being the cut-off date for the BRC awards calculation of total shareholder returns) to give a 110.7% return to shareholders over three years — not too shabby by any measure. E

Hong Leong Capital

Aug 14
12.28

ABOUT THE COMPANY

Hong Leong Capital Bhd, a member of Tan Sri Quek Leng Chan's Hong Leong Group, is the holding company of Hong Leong Investment Bank Bhd and Hong Leong Asset Management Bhd.

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HIGHEST PROFIT GROWTH COMPANY

CONSTRUCTION

GAMUDA

Niche expertise to create a better future

BY KAMARUL ANWAR

To be able to stand head and shoulders above other construction players and still register double-digit growth in an industry where competition is fierce and margins are thinning, the ability to cater to the evolving needs of the nation is key.

"We attribute most of our success to the innovative engineering solutions developed to create a better future for Malaysians, in sync with our country's vision of growth," says a Gamuda spokesman.

The company has evolved over its 36-year existence. In the 1990s, expressways and highways mushroomed all over the country, and Gamuda played a role in constructing some of them. Now, with the government's aim of improving public transport, Gamuda is extending its expertise to constructing rail lines.

"Overall, our niche expertise in tunnelling, rail construction and mega project management is among the primary factors that will positively steer and ensure sustained high growth potential for the group in the coming years," says the spokesman.

"We owe our success to the commitment and dedication of our talented workforce, whom we will continuously nurture to acquire new value-added know-how to sustain our growth momentum over the next decade."

Gamuda has also diversified into property development and managing concessions of water treatment plants and highways.

Although diversifying into these two sectors is not exactly the vogue among construction players, Gamuda was one of the earlier companies to do so — and in a big way. Just one year after its public offering in 1992, it signed a 28-year concession agreement to build and operate the Shah Alam Expressway. The following year, the group bought its first landbank in Shah Alam, eventually turning the nearly 2,000-acre tract into a township now known as Kota Kemuning.

4-YEAR FINANCIALS

RM MIL	FY2013	FY2012	FY2011	FY2010
Revenue	3,883.12	3,087	2,673.21	2,455.14
Profit before tax	692.63	728.21	544.52	412.26
Net profit attributable to shareholders	541.4	547.31	425.41	322.92
Return on equity	11.09%	13.52%	11.54%	9.39%

"The property development and infrastructure concessions divisions are important growth drivers for the group, as they provide strategic expertise and operational synergies that complement the innovative nature of engineering and construction, which is the group's forte. Also, these divisions help sustain the group's revenue, as it evens out the cyclical nature of the construction industry," Gamuda explains.

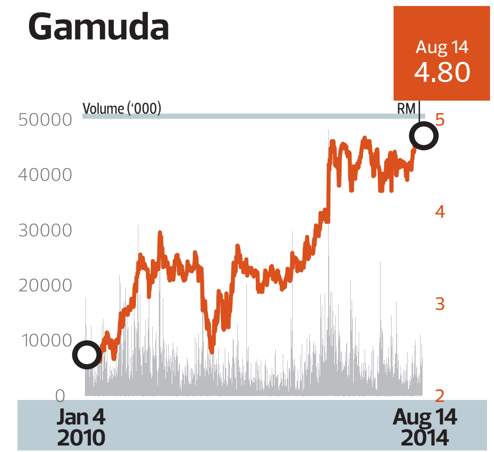
In fact, it can thank these two divisions for helping it achieve double-digit profitability growth between financial year 2010 ended July 31 and FY2013. The property business contributed 33.52% to the group's pretax profits and the concessions, 40.45%.

At the group level, Gamuda recorded a compound annual growth rate of 18.88% in the four years to FY2013, with pretax profit growing from RM412.26 million to RM692.63 million.

While FY2013's pretax earnings were a shade lower than the previous year's RM728.21 million, chairman Datuk Seri Abdul Aziz Raja Salim explained in the company's FY2013 annual report that its earnings were affected by arbitral awards. Had Gamuda not have to bear the damages, pretax profit for 2013 would have been RM803.3 million, or 10.3% higher than the previous corresponding year.

Despite the increase in profitability, the shares have been flat year to date, compared with Bursa Malaysia Construction Index's 10.5% rise as at Aug 11.

However, analysts are optimistic about Gamuda's prospects and the consensus forecast is that the group's pretax profit will grow 22.8% year on year to RM848.13 million, Bloomberg data shows. Seventeen out of 25 analysts covering Gamuda agree the stock is a "buy", with an average target price of RM5.29, implying 10.2% upside potential from Aug 12's close of RM4.80.



ABOUT THE COMPANY

Founded in 1978, Gamuda is behind more than 40 civil engineering works in Malaysia, Taiwan, India and the Middle East. It is the project delivery partner for the Klang Valley Mass Rapid Transit, along with MMC Corp Bhd, which it is also partnering for the Electrified Double Track rail project linking Ipoh to Padang Besar.

After all, with Gamuda seen as one of the favourites to be project delivery partner for Penang's RM27 billion Transport Master Plan, its RM2.7 billion order book, and the likelihood that it will head phase two of the Klang Valley Mass Rapid Transit, the group's earnings visibility seems secure for the foreseeable future.

That does not include the 3,215 acres of undeveloped landbank Gamuda has, following its purchase of 1,530 acres in Dengkil for RM784.33 million.

Can Gamuda make it a hattrick by winning *The Edge* Billion Ringgit Club's highest profit growth award in the construction sector for three successive years? If it continues to succeed in adapting to change, the road ahead is bright for this construction giant. ■

BEST PERFORMING STOCK

COMPANIES WITH MORE THAN RM10 BILLION IN MARKET CAPITALISATION

PETRONAS GAS

More gas-powered growth ahead

BY KATHY FONG

Malaysia's growing demand for natural gas is reflected in Petronas Gas Bhd's (PGas) stellar earnings growth in recent years.

Over a three-year period, PGas' profit has more than doubled, leaping from RM940.9 million in financial year 2010 to RM2.08 billion in FY2013. Part of the sharp year-on-year jump in earnings in FY2013 was due to the recognition of a tax allowance of RM626.4 million from its investment in its regasification terminal (RGT), but core earnings were still higher and that helped fuel a steady upward climb in PGas' share price that started in mid-2010.

Its rising profits has also enabled the group to reward its shareholders with generous dividends of at least 40 sen a year in the past four financial years. In FY2013, it paid 55 sen per share versus 50 sen the year before, translating into a 75% earnings payout. PGas' share price has surged from RM10 in early 2010 to peak at nearly RM25 apiece in April this year.

In short, investors who bought PGas shares in 2010 are sitting on hefty gains. PGas is also a winner, having beaten its fellow members of *The Edge* Billion Ringgit Club in the RM10 billion and above market capitalisation category in terms of best total return to shareholders over the three-year period under review.

4-YEAR FINANCIALS

RM MIL	FY2013	FY2012	FY2011	FY2010
Revenue	3,892.1	3,576.8	3,525.0	3,221.8
Profit before tax	1,896.42	1,844.55	1,432.99	1,243.80
Net profit attributable to shareholders	2,078.89	1,405.21	1,081.01	940.90
Return on equity	20.25%	15.33%	12.63%	11.74%

The stock recently retreated from its peak and is hovering at around the RM21 to RM22 levels, though. Some analysts who track the stock see this as a buying opportunity, citing growth impetus from the regasification operation.

In the company's FY2013 annual report, PGas chairman Datuk Anuar Ahmad said the company has over the years "evolved from a gas processing and transmission entity to include power generation, liquefied natural gas (LNG) regasification and the supply of utilities to other industries".

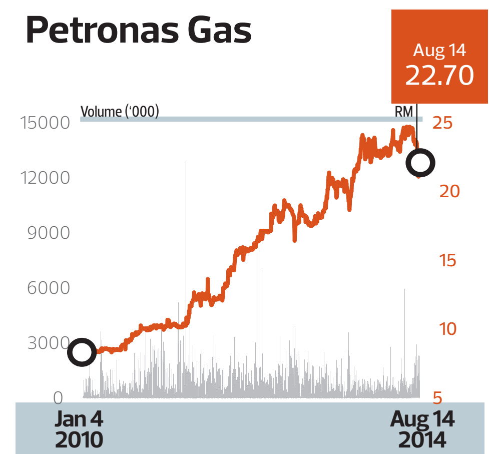
In addition, PGas' RGT in Melaka is fully operational and its capacity is fully underwritten by its parent company Petroliam Nasional Bhd (Petronas), which owns 60.63% of PGas. Thus, the group can expect more contribution to its bottom line. "We can also expect additional contribution from our Kimanis Power Plant in Sabah once it is fully commissioned," Anuar said.

PGas has a 20-year contract to provide regasification service to the national oil firm. The RGT, which commenced operations in the second quarter of FY2013, contributed revenue of RM338.2 million and profit of RM163 million in FY2013.

Higher contribution is expected going forward from the RGT terminal at Sungai Udang in Melaka, which is the country's first RGT that facilitates the import of LNG from the international market, but it would not be the only one in Malaysia. Petronas intends to build more such terminals, in line with the country's policy to rationalise the gas subsidy and to eventually bring the local natural gas price on par with the international market's price in future.

Soon, there will be one RGT at Pengerang to supply fuel to the massive downstream petrochemical operations at the Pengerang Integrated Complex spearheaded by Petronas.

"Another good news is that PGas has been appointed by Petronas to build and operate another regasification terminal facility in Pengerang in Southern Johor, to serve the Refinery and Petrochemical Integrated Development project. If it comes to fruition, it will provide an additional income stream," said Anuar. E



ABOUT THE COMPANY

Petronas Gas Bhd operates more than 2,500km of gas transmission pipelines with a gas-processing capacity of more than 2,000mmscfd. Now, it is adding regasification terminals into its portfolio. Since its listing in 1995, its market capitalisation has expanded several folds and it is now one of Malaysia's top 10 listed companies in terms of market cap. Petroliam Nasional Bhd holds a 60.63% stake in PGas while the Employees Provident Fund has 13.97% and Kumpulan Wang Persaraan (Diperbadankan), 5.68%.

HIGHEST PROFIT GROWTH COMPANY

CONSUMER PRODUCTS

GOLDIS

Returning to its roots in real estate

BY KAMARUL ANWAR

Goldis Bhd made headlines last month for its low-ball RM2.88-a-share voluntary takeover offer for IGB Corp Bhd that market watchers expect only parties aligned to it will accept.

In announcing the offer on July 18, Goldis has stated its intention to keep IGB Corp listed, even in the unlikely event that it gains enough acceptance to invoke the right to compulsorily acquire all IGB Corp shares.

The seemingly half-hearted offer (at only 0.89 times IGB Corp's book value) reignited speculation that the Tan family might be mulling the privatisation of Goldis, which had a 30.66% stake in IGB Corp as at July 17. Together with the 20.49% stake held by parties aligned to it, Goldis would control just over 51% of IGB Corp. IGB Corp, in turn, controls just over 51% of IGB REIT. At the time of writing, the status of Goldis' proposed move, which would consolidate the wider Tan family's holding in IGB Corp under Goldis, was still pending.

Those familiar with Goldis would know that the company assumed the listing status of Tan & Tan Developments Bhd following the latter's merger with IGB Corp near the turn of the millennium. IGB Corp became the property developer while Goldis had 29.53% of IGB Corp and RM118 million worth of assets to invest in private equity ventures.

4-YEAR FINANCIALS

RM MIL	FY2013	FY2012	FY2011	FY2010
Revenue	276.82	105.3	101.7	198.4
Profit before tax	86.96	69.88	32.85	40.10
Net profit attributable to shareholders	92.95	286.02	23.42	38.97
Return on equity	6.54%	20.88%	2.12%	3.40%

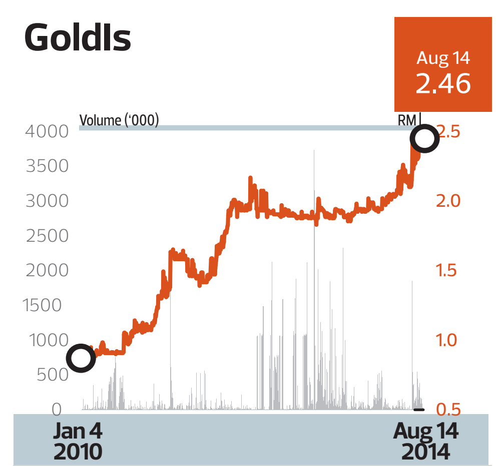
Note: For comparability, figures have been normalised for changes in continuing and discontinued operations

As chairman and CEO Tan Lei Cheng — daughter of self-made real estate tycoon Tan Chin Nam, who pioneered the concept of condominiums in Malaysia — said in the company's 2013 annual report, Goldis "is now a billion-dollar turnover company and its main business is once again that of property investment and development".

Other than a substantial stake in IGB Corp, Goldis also owns 80% of the swanky 32-storey freehold GTower Hotel and office block in Jalan Tun Razak, Kuala Lumpur, which brings an average monthly revenue of RM6 million. The building is carried at a net book value of RM302.24 million and was last revalued in 2002. Private equity investments form "only a small segment" of Goldis' activities, says Lei Cheng, a cousin of IGB Corp managing director Robert Tan Chung Meng, who is reaping the benefits of building the iconic Mid Valley City.

Whatever the future holds for Goldis vis-à-vis IGB Corp, it is likely that its every move would come under the close scrutiny of investors and regulators alike.

For FY2013, at least, Goldis has done well compared with its peers. It is the winner of *The Edge* Billion Ringgit Club award for the highest profit growth in the consumer products sector, as Goldis has the largest compound annual growth rate in pre-tax profit at 29.44% over three financial years. (For comparability, this growth rate is worked out after normalising Goldis' profits from FY2010 to FY2013 for continuing and discontinued operations, based on disclosures in notes to its accounts.) E



ABOUT THE COMPANY

Goldis Bhd is an investment company that is 61%-controlled by the Tan family. Apart from a 30.66% stake (as at July 17) in IGB Corp Bhd, Goldis owns investment properties, including an 80% stake in the 32-storey freehold GTower in Jalan Tun Razak, Kuala Lumpur.

BILLION RINGGIT Club

BEST PERFORMING STOCK

CONSTRUCTION

MUHIBBAH ENGINEERING

Strong share price performance and good dividends

BY FATIN RASYIQAH MUSTAZA

Although Muhibbah Engineering (M) Bhd went into the red in financial year 2012 due to the cancellation of a major project, it still managed to reward its shareholders with dividends.

In FY2012, the construction firm saw a record turnover in its 41-year history of RM2.63 billion compared with RM2.02 billion a year earlier.

However, despite the higher revenue, the group reported a net loss of RM61.08 million because it had to fully provide for the remaining debt exposure of RM245 million from the cancelled Asia Petroleum Hub (APH) project.

To recap, construction work on the APH project in Johor came to a halt when CIMB Bank Bhd suspended its financing facilities in 2009 due to cost overruns and questions over the ownership of the island's lease. to the island. Port of Tanjung Pelepas Sdn Bhd claimed that it was within its waterways.

According to Muhibbah's annual report, APH was subsequently wound up pursuant to an order of the High Court of Malaya under a winding-up petition filed by a creditor in October 2012. "If not for this exceptional provision for debt due to APH, the group would have reported a profit before tax of RM210 million, representing an increase of 88% in comparison with RM111.7 million in 2011," it said.

4-YEAR FINANCIALS

RM MIL	FY2013	FY2012	FY2011	FY2010
Revenue	1,899.8	2,625.5	2,026.4	1,768.9
Profit Before Tax	134.00	-34.98	111.72	53.28
Net Profit Attributable to Shareholders	85.19	-93.24	63.77	32.94
Return on Equity	15.24%	-20.54%	12.37%	7.30%

Despite a tough FY2012, the group managed to pay a 2.5 sen dividend to its shareholders, for a total of RM7.77 million, which was lower than the previous year's dividend of 5 sen a share, or a total of RM15.24 million. In FY2013, Muhibbah rewarded shareholders with a dividend of 4.5 sen per share, or RM18.93 million in total.

Recovering from full provisions on the balance amount of receivables from APH, the group's dividend payment was made possible after it achieved a net profit of RM116.21 million on revenue of RM1.93 billion in FY2013.

The lower revenue was primarily due to the completion of major projects in FY2013, such as the Liquefied Natural Gas (LNG) Regasification Terminal, located off the coast of Melaka, in May.

Muhibbah's chairman Tan Sri Zakaria Abdul Hamid said in the group's 2013 annual report that it hopes to capitalise on its experience in the regasification terminal project in future projects in Malaysia and abroad.

The LNG Regasification terminal in Melaka is one of several such plants planned by Petroliam Nasional Bhd (Petronas). The next facility to be awarded is the national oil company's Refinery and Petrochemical Integrated Development (RAPID) project.

"The group is optimistic about participating in some of the related works as it has been actively participating in tenders for the RAPID projects in 2013 and this year.

Last year, Petronas awarded Muhibbah a licence for offshore facilities construction and major onshore fabrication. The group is now able to participate in tenders for major offshore works on Petronas' Pulau Indah yard.

As at May 15, 2014, the group's total outstanding order book stood at RM1.86 billion, comprising RM704 million from its construction and engineering segment and RM1.11 billion from its cranes segment.

The additional RM45 million came from its shipyard division. About 60% of the group's order book is related to the oil and gas industry.

After the cancelation of APH in 2009, Muhibbah's share price slumped to its lowest that year to 65.5 sen. It then made a slow recovery to reach a 52-week high of RM3.48 on July 10, 2014.

The counter rose over 80% over the three-year period from April 1, 2011 to March 31, 2014. Its share price performance and dividends paid make Muhibbah the best performing stock over the three-year period in the construction sector. E

Muhibbah Engineering (M)

Aug 14 3.11

ABOUT THE COMPANY

Muhibbah was incorporated some 41 years ago. it provides civil, marine and structural engineering contract works which is mainly from the oil and gas industry. One of the group's core strength is from its crane division which is through its subsidiary Favelle Favco Bhd. Additionally, the group has airport concession in Phnom Penh and Siam Reap, Cambodia supporting its recurring income stream. It also builds ships on its yard in Pulau Indah, Klang for both local and international players.

MOST PROFITABLE COMPANY

CONSTRUCTION

HOCK SENG LEE BHD

A proxy for SCORE

BY AFIQ ISA

Hock Seng Lee Bhd (HSL), a Sarawak-based infrastructure construction outfit, is playing a major part in the state's infrastructure growth. The group is involved in more than 30 ongoing projects worth over RM2 billion in Sarawak, one third of which is related to the Sarawak Corridor of Renewable Energy (SCORE) development.

Last year alone saw HSL awarded 19 new construction contracts, underlining the ambitious scope of the SCORE project and the group's increasing involvement in its progress.

Starting out as a dredging operation nearly 40 years ago, HSL now undertakes mass reclamation works as well as infrastructure and township development.For a construction company, HSL has consistently maintained a high profit margin. Its return on equity has averaged 19% over the past four financial years (FY2010 to FY2014) while its net profit grew by over 50% between FY2009 and FY2013.

4-YEAR FINANCIALS

RM MIL	FY2013	FY2012	FY2011	FY2010
Revenue	548.45	603.3	581.5	488.3
Profit Before Tax	113.98	121.15	116.60	98.42
Net Profit Attributable to Shareholders	85.20	90.69	87.27	73.44
Return on Equity	15.87%	18.90%	21.32%	21.28%

Its current outstanding construction order book of RM1.35 billion is expected to boost its bottom line further with more new projects expected to kick off under SCORE's 17-year development plan.

In May, HSL group managing director Paul Yu said he is optimistic about the prospect of further contract wins.

Several of HSL's contracts involve building access roads and water-related engineering works, both of which are vital infrastructure requirements for heavy industry firms operating in the state.

In a June 30 report, RHB Research says HSL is one of the best proxies for SCORE as it is on track to win a RM800 million project for the implementation of the second phase of the Kuching Centralised Sewerage System project.

Apart from SCORE, a clue to HSL's future lies in its fledgling property development business. Some RM175.6 million worth of land assets, which constitute 20% of HSL's total assets, are earmarked for property development in Sarawak.

For FY2013, HSL's property segment delivered a profit before tax (PBT) of RM17.14 million and revenue of RM256.2 million, which constituted 15% and 33% of total group PBT and revenue respectively.

The group's current projects cater to the high-end segment, with new launches in Batu Kawa and Samariang both seeing brisk sales. With luxury properties starting to gain a foothold in areas surrounding the Kuching city centre, HSL's first-mover advantage should ensure its prominence in the niche but highly lucrative segment.

"We see our property development sector to have an increasing contribution to the group in the years ahead," says Yu. E

Hock Seng Lee

Aug 14 1.97

ABOUT THE COMPANY

Hock Seng Lee Bhd, established in the mid-1960s, is a fully integrated marine engineering, civil engineering and building construction firm based in Sarawak. It has extensive experience in mass land reclamation and dredging as well as complex infrastructure works.

THE EDGE BILLION RINGGIT Club 2014

CONGRATULATIONS

THE WINNERS OF *THE EDGE* BILLION RINGGIT CLUB CORPORATE AWARDS 2014

VALUE CREATOR
(MALAYSIA'S OUTSTANDING CEOS)
Tan Sri Jeffrey Cheah
(Founder and executive chairman of Sunway Group)

Datuk Seri Jamaludin Ibrahim
(President and group CEO of Axiata Group Bhd)

COMPANY OF THE YEAR
Dutch Lady Milk Industries Bhd

BIG CAP COMPANIES
(COMPANIES WITH MORE THAN RM10 BILLION MARKET CAPITALISATION)
MOST PROFITABLE COMPANY | DiGi.Com Bhd
HIGHEST PROFIT GROWTH COMPANY | Sime Darby Bhd
BEST PERFORMING STOCK | Petronas Gas Bhd

CONSTRUCTION SECTOR
MOST PROFITABLE COMPANY | Hock Seng Lee Bhd
HIGHEST PROFIT GROWTH COMPANY | Gamuda Bhd
BEST PERFORMING STOCK | Muhibbah Engineering (M) Bhd

CONSUMER PRODUCTS SECTOR
MOST PROFITABLE COMPANY | British American Tobacco (M) Bhd
HIGHEST PROFIT GROWTH COMPANY | Goldis Bhd
BEST PERFORMING STOCK | Dutch Lady Milk Industries Bhd

FINANCE SECTOR
MOST PROFITABLE COMPANY | Malaysia Building Society Bhd
HIGHEST PROFIT GROWTH COMPANY | Malaysia Building Society Bhd
BEST PERFORMING STOCK | Hong Leong Capital Bhd

INDUSTRIAL PRODUCTS SECTOR
MOST PROFITABLE COMPANY | Hartalega Holdings Bhd
HIGHEST PROFIT GROWTH COMPANY | Perisai Petroleum Teknologi Bhd
BEST PERFORMING STOCK | Cahya Mata Sarawak Bhd

PLANTATION SECTOR
MOST PROFITABLE COMPANY | Kuala Lumpur Kepong Bhd
HIGHEST PROFIT GROWTH COMPANY | TSH Resources Bhd
BEST PERFORMING STOCK | TDM Bhd

PROPERTY AND REIT SECTORS
MOST PROFITABLE COMPANY | Mah Sing Group Bhd
HIGHEST PROFIT GROWTH COMPANY | Tropicana Corp Bhd
BEST PERFORMING STOCK | Eco World Development Group Bhd

TRADING/SERVICES, HOTEL, IPC AND TECHNOLOGY SECTORS
MOST PROFITABLE COMPANY | DiGi.Com Bhd
HIGHEST PROFIT GROWTH COMPANY | Time dotCom Bhd
BEST PERFORMING STOCK | Yinson Holdings Bhd

BEST CR INITIATIVES
(BIG CAP)
FIRST | Sime Darby Bhd
SECOND | CIMB Group Bhd
THIRD | Axiata Group Bhd

BEST CR INITIATIVES
(BELOW RM10 BIL MARKET CAP)
FIRST | Carlsberg Brewery Malaysia Bhd
SECOND | United Plantations Bhd
THIRD | Allianz Malaysia Bhd

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LEXUS KUALA LUMPUR, Lot G-02, G-03 & G-03A, Ground Floor, Life Centre, 20 Jalan Sultan Ismail, 50250 Kuala Lumpur. Tel: 03-2164 5800.
LEXUS SUNGAI BESI, No. 314, Jalan Sungai Besi, 57100 Kuala Lumpur. Tel: 03-9222 2268.
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LEXUS KUCHING, Lot 12648, Block 16, KCLD, Jalan Datuk Tawi Sli, 93250 Kuching, Sarawak. Tel: 082-466 199.
Toll Free Line: 1-800-88-53987 (Monday - Friday, 8.00am - 5.30pm)